

FIREMEN'S STRIKE

Belfast strikers fear public and Government may try to blame them for any fire deaths

From Christopher Walker, Belfast

Government officials expressed relief last night that the early stages of the strike in Northern Ireland were marked by a drop in the usual number of emergency calls. The most serious of three tackled by the Army was a fire in a derelict house on Belfast's peace line. It was soon extinguished.

Support for the strike was almost complete among Northern Ireland's 500 full-time firemen, although part-timers in many rural areas were still providing cover. Threats were made that the union cards of the part-timers would be withdrawn when the stoppage ends.

Among incidents handled by the part-time men was a fatal equipment was used to free two injured men in an army lorry. A third soldier was killed in the crash.

Woman switchboard operators at the headquarters of the

Northern Ireland Fire Authority have joined the strike. The Government denies allegations that troops had taken over the communications centre, maintaining that the soldiers on duty were acting as liaison officers with the senior fire chiefs who continued to work.

At fire stations in Belfast and Londonderry, the two cities most at risk, pickets were mounted from 9 am and remained throughout the day despite strong wind and rain. The mood of the strikers was defiant, Belfast firemen bitterly rejected government pleas that Ulster should be treated as a special case because of the Provisional IRA threat.

One hundred and eighty soldiers and fire-fighting experts from the three Services were on standby, ready to man the 15 "Green Goddesses" ships, which have three pumps which have to be towed to any fire. Despite the relative

calm of the first day of the strike, security chiefs remain suspicious of the intentions of the Provisional IRA, which has planned more than 400 fire-bombs in Ulster this year. Six exploded in business premises around the centre of Belfast on Sunday night.

A fireman said: "Our boys were involved in fighting both fires, as they have been in those caused by the hundreds of other attacks against the city centre. But no one ever thinks of money we have saved by putting them out."

The strikers were convinced yesterday that hostility would soon build up as property, and possibly lives, were lost in unattended fires.

Mr William Broadhurst, a leading fireman said: "Psychologically we have tried to prepare ourselves for the possibility of a situation where the Government will try to blame us for deaths that we could not have saved even in normal circumstances."

Dangerous plants may have to close

Companies faced with particular fire hazards were urged by the Health and Safety Executive yesterday to consider shutting down the riskiest processes during the firemen's strike. The executive also warned all employers that they had a continuing duty to meet legal requirements covering workers' safety.

In a statement, the executive said: "Plant presenting special risks of outbreak and spread of fire should be reviewed and the possibility of discontinuing its use should be considered where this is reasonably practicable."

"If a process is closed down to minimize fire hazard special precautions should be taken to ensure that a new risk is not introduced."

Patricia Tisdall writes: Retailers, most of whom are carrying extra valuable stocks during the build-up to Christmas, increased their fire security arrangements yesterday.

HOME NEWS

Applications to universities for next year tending to favour vocational science and business courses

Sociology shows a decline in popularity

By Our Education Correspondent

Sociology, which enjoyed great popularity among the undergraduates during the late 1960s and early 1970s has passed its peak and its attractiveness is waning. The latest figures for applications for sociology to universities next year indicate a fall of 17 per cent in the number of students applying to read sociology, while total applications are up by 7 per cent.

About a third of the expected total number of candidates have applied, the Universities Central Council on Admissions announced yesterday. An analysis of these applications shows that students are tending to turn away from sub-

jects such as sociology, geography, law, architecture, history, and art, applications for all of which are down by more than 8 per cent compared with the same time last year. Instead they are turning to vocationally oriented science and business management courses.

Applications for civil, electrical, mechanical and general engineering courses are all up by more than a fifth, as are also applications for agriculture and forestry, physics, and business management.

There have been smaller, but substantial (more than 10 per cent) increases in medicine, veterinary studies, biochemistry, mathematics, chemistry and accountancy. Among the arts subjects there have been

similar increases in combined social studies and art, and also some, surprisingly, in view of the decline in modern languages in schools, in combined languages.

Although Sociology students seem to be often in the news, their total number is small, accounting last year for less than 2 per cent of total undergraduate admissions to universities. Last year was the first time for more than a decade that the total number of first-year sociology undergraduates had declined, down from 1,539 in 1975. That trend is confirmed in the latest figures. Between 1969 and 1975 their number rose by almost a half.

A quarter of school meals likely to be free

By Diana Geddes, Education Correspondent

The Government expects that one child in every four who eat school dinners will soon be claiming free school meals after the introduction yesterday of new income eligibility limits and the launching of a £3,000 government publicity campaign to promote the take-up of that entitlement.

Returns received so far from 60 of the 104 local education authorities in England and Wales to the October, 1977 census on school meals indicate that nearly a fifth, 18 per cent, of all pupils taking meals are receiving them free.

Last year about 850,000 of the 5,800,000 pupils taking school dinners, one in six, received them free. That represented only about three quarters of the total who were believed to be eligible.

The latest revision of entitlement scales, combined with the new scales which were introduced in August, at the same time as the increase in cost of a school meal from 15p to 25p, should result in an extra 500,000 children claiming free school meals, Miss Jackson, Under-Secretary of State at the Department of Education and Science, said yesterday.

The total number of those taking school meals, paid or free, have fallen by about a tenth, or nearly 600,000, compared with last year, preliminary returns from the present census indicate. The number claiming free meals has risen by about 15 per cent compared with last October.

Miss Jackson said the larger proportion of those receiving free meals should "diminish if not remove" the stigma that some felt to be attached to free meals.

She could not say how many more pupils would be eligible for free meals, but department officials thought it might be about a million, making a total of more than two million of the nine million pupils in England and Wales who are now entitled to a free meal, compared with an estimated 1,300,000 last year.

The new eligibility limits mean that a family with one child will be entitled to a free school meal if its gross income is below about £55 a family with two children should not have an income of more than about £70, and a family with three children not more than about £75.

Those gross income figures are only approximate, as the entitlement is based on the family's income after deducting known by members of the NUJ strike committee. If the NGA returned to work, the newspapers could resume publication in a reduced form.

Secret moves to end strike by journalists

By Our Journalist Staff

Proposals to end a 21-week close-down strike by 100 journalists employed by the Westminster Press at Darlington were considered at an executive meeting of the National Union of Journalists tomorrow.

They have been drawn up by the National Graphical Association, whose stoppage in sympathy with the journalists has halted the Northern Echo, the Evening Despatch, the Darlington and Stockton Times and the Durham Advertiser series.

The NGA made clear that continuing support for the journalists will depend on the NUJ's attitude towards the proposals. Details are being kept secret.

Places may be left to burn out

From Ronald Faux, Edinburgh

A warning that buildings may have to be left to burn out during the firemen's strike as long as lives are not in danger was given yesterday in Edinburgh by Mr Ewing, Under-Secretary of State at the Scottish Office.

The number of Green Goddess appliances operated by service crews in Scotland will be increased to 130 today, and two Royal Navy teams expert in the use of breathing equipment will be standing by. About 1,600 troops stationed throughout Scotland are working 12-hour shifts to handle emergencies.

By yesterday evening many fewer fires than usual had been reported. In the Strathclyde region, where 51 people have died in fires this year, there was only a handful of minor outbreaks instead of the usual daily average of 80 emergencies.

Mr Richard Knowlton, the firemaster, said lack of breathing equipment might become a serious handicap. Last year firemen made 176 rescues from burning buildings, using the apparatus to reach victims in Glasgow. None of the military firemen has been trained in the use of breathing equipment.

Glasgow has one of the worst fire records in Europe, and 600 troops with 45 Green Goddesses are standing by there. All normal fire-fighting equipment, including the turntable ladders, is locked away in the Strathclyde Region's 41 full-time fire stations.

The biggest outbreak yesterday was at the waste-paper mill of John W. Hagan, of East Kilbride, where 400 tons of paper was destroyed.

All Glasgow firemen are supporting the strike. The Rev Geoffrey Shaw, convener of Strathclyde Region, said precautions were as good as could be.

Mr Ewing, speaking at a press conference, said that because of the lack of breathing equipment there might be cases where buildings would have to be left to burn provided no one was in danger. The saving of life had priority over property.

Ronald Kerhew writes: In West Yorkshire about 30 fire appliances and 200 troops were standing by and a small rubbish fire was put out by troops at Bradford.

Union officials said there was almost complete support, but part-time fireman manned Northampton and Featherstone stations.

Wales TUC warning to part-timers

By Tim Jones

The Wales TUC gave a warning to part-time firemen yesterday not to "don the mantle of moonlighting strike-breakers" by performing routine and non-emergency work. It said the dispute would be monitored.

It urged the Government, local authorities and the Fire Brigades Union to draw up a code of conduct for tackling fires during the strike.

Mr George Wright, general secretary, said that the code should define an emergency and generally that should mean a fire where there was danger to life and limb. He said there should be no part-timers with troops tackling fires.

The 516 troops in Wales who are manning 18 "Green Goddesses" had little work yesterday. In Gwent most of the part-time firemen decided to work normally, while in Mid-Glamorgan most backed the strike.

"Conscience" shift: In North Wales, three firemen and a sub-officer last night crossed a picket line to begin a 15-hour "conscience" shift inside Rhyl headquarters.

A FULLY QUALIFIED FIREMAN WORKS—

48 Hrs.

FOR TAKE HOME PAY OF—

£46.71

NO OVERTIME NO BONUS!

A picket making his grievance plain outside Lambeth fire station.

Mr Mulley gets a close look at five 'Green Goddesses' with Royal Artillery crews

Hoax calls as army substitutes move in

By Philip Howard

As political head of the troops who are providing the emergency fire services, Mr Mulley, Secretary of State for Defence, yesterday became temporary chief national fireman. He has 10,000 men available for fire-fighting, as many as are needed to run the equipment available, including 125 "Green Goddesses" at least 20 years old.

Yesterday Mr Mulley visited the troops at Finsbury Barracks in City Road, London, usually the headquarters of the Honourable Artillery Company, now for the duration of the firemen's strike the headquarters of the eastern sector of the special London fire centres. About 60 recruits from the Royal Artillery Depot at Woolwich are manning five Green Goddesses and their attendant vehicles.

It was a setting for an Ealing comedy, rich with the atmosphere of the 1950s. Battle-bowlers rested on the seats of the antique lorries, which leaked water at every hose and

spigot. Field guns from the Boer War decorated the entrance to the RAC headquarters. The only modern vehicles on view were the police motor-cycles for escorting the fire-fighters, and they were German BMW.

Mr Mulley clambered precariously up the back of a Green Goddess, hauled behind by Major-General John Swinton, General Officer Commanding London District. Mr Mulley said: "The Armed Services cannot provide the same cover as the professional fire service. We shall do our best with the equipment we have got. My concern is to make sure that we at the Ministry of Defence are giving the maximum support to these troops as they try to meet the emergency."

General Swinton described the Green Goddesses as very workmanlike, rather unsophisticated, old Civil Defence vehicles, unsuitable for London because the leaders on their roofs are only 30ft long. At least they have not been driven far. The one that the

Secretary of State scrambled on had only 505 miles on the clock.

Mr Mulley denied that the troops were being used for strike-breaking. He said: "The soldiers are quite satisfied that they have a responsibility to deal with the emergency. There is nothing unusual in seeing the Armed Services in the civil emergency to minimise loss of life and damage."

While he was at Finsbury, the soldiers tackled the first London fire successfully in a Camberwell rubbish skip. General Swinton told Mr Mulley that they were getting far more hoax calls than usual. Unlike the fire brigade, the troops do not go out until the police have confirmed that it is a genuine call. Mr Mulley said he was satisfied with the arrangements in the short time available.

In the shadow of the tower blocks of the Barbican it was difficult not to adapt the Duke of Wellington's "I don't know what effect these precautions will have upon fires, but, by God, they terrify me."

'Tribune' plea to Mr Rees

By Our Political Correspondent

The Tribune Group of Labour MPs decided last night to make direct representations to Mr Rees, Home Secretary, on the firemen's strike.

The group, supporting a motion tabled yesterday by Mr James Sillars, Scottish Labour Party MP for Ayrshire, South, a former member of the Fire Brigades Union, quoting from a speech made by Mr Rees at the union's conference and referring to "a pay policy

which should be fair and flexible."

It also asked the Government to have another look at the claim made by the firemen that they are being left behind in the adjustment of wages in the public sector.

The group nominated a delegation, to be led by Mr Edward Fletcher, MP for Darlington, and the group's chairman, who will make an urgent interview with Mr Rees.

A Chelsea drain defeats Guards

By Stewart Trender

The hardest task facing the 200 substitute firemen at Chelsea Barracks, London, yesterday proved to be an unsuccessful attempt at unblocking a drain.

For the rest of their day the 200 firemen troops for the Guards' Depot at Pimlico, based at Chelsea were detailed off, polished the "Green Goddesses", engines, or rolled out the hoses and rolled it up again.

Plans to billet troops called off

By Michael Horsnell

A clash between firemen and troops over secret plans to billet Service men at fire stations in parts of Essex was narrowly averted before the strike began yesterday.

The county brigade confirmed that it had originally decided to order troops into fire stations with bedding and food, contrary to Government instructions. But the plan was called off after discussions between angry Fire Brigades Union representatives and fire chiefs.

Last week the Home Office advised chief fire officers throughout the country that no troops should be allowed into fire stations, in order not to exacerbate the dispute.

The county brigade's E division faced the biggest threat of a clash. At the divisional headquarters, Harlow, the 54 firemen were told of the contingency arrangements at 9 pm on Sunday, only 12 hours before the strike was due to start.

Union leaders immediately met Mr Reginald Cox, the divisional officer, and asked him to make other arrangements. A member of the station's strike committee told me: "We convinced him, I think, that it would be foolhardy to do this because it would cause a terrific argument. About an hour afterwards we were told that the plan was being called off."

The 20 Service men involved were eventually billeted at a Territorial Army depot at Old Harlow, near by.

Ten men from The Staffordshire Regiment, who were originally supported to billet at Ongar fire station, found themselves with nowhere to go. A soldier said: "It is a joke. We have been moved around five times, just trying to put down our mattresses."

At midday, three hours after taking over from the 18 regular firemen at Ongar, the soldiers were laying bedding on the interview room floor at the local police station.

At Loughborough, the police spent much of the weekend checking the location of fire hydrants. An officer said: "Fire brigade headquarters have all this information on computer and, to get it, all they have to do is press seven buttons. Apparently, they would not, or could not, give the information to us because of the dispute."

Mr Roy Barnes, Chief Fire Officer for Essex, said he had received reports that some firemen had been threatened with union disciplinary action unless they agreed to come out on strike. He said: "It was necessary to take steps to ensure that the firemen in the brigade that their right to employment with Essex County Council is guaranteed whether they obey or not. A strike or decision to work."

Essex Fire Brigade headquarters, at Brentwood, reported an unusually quiet day. Only 13 calls for help had been received throughout the county, of which 12 were false alarms. The one "serious" incident was a fire in a number of a South Benfleet.

Dockers may close a goods depot

By Christopher Thomas, Labour Reporter

Unofficial blacking by Southampton dockers threatens a goods distribution centre at Didcot, near Oxford. The complex is in danger of being turned over to warehousing.

The dockers, members of the Transport and General Workers' Union, maintain that Didcot might take away their livelihood. As a result of their action the depot has never been successful as an "inland port" and 31 of its 32 acres of open storage space is empty.

A decision on the centre will probably be taken before Christmas. The signs are that it will have to close. If that happens there is bound to be an outcry from railway workers who saw it as a means to transfer some of the Southampton dock traffic from road to rail.

British Rail has watched with concern the successful blacking by dockers but has been anxious not to get involved publicly.

The dockers told all forwarding agents at Didcot that they could choose either Didcot or Southampton. But if they chose Didcot "they would not get another crossing through Southampton docks or any other port" according to a shop stewards' publication in Southampton.

A confidential document considered by the transport subcommittee of the Labour Party, national executive, said that most goods forwarders did not want to risk defying the dockers.

The blacking was imposed two and a half years ago, when the Didcot centre was opened. Containers from Southampton were to have been transferred by rail to Didcot and cleared there by customs.

Two jailed for plot to aid illegal entrants

From Our Correspondent, Stoke-on-Trent

Two men said by Judge Taylor to have taken part in a fraudulent scheme to obtain insurance cards for illegal immigrants were jailed at Stoke-on-Trent Crown Court yesterday.

The court was told that Seamus Nair, aged 30, of Corporation Street, Stafford, and Sarwan Singh, aged 52, of Roebuck Lane, West Bromwich, had forged applications for insurance cards which were sold for substantial amounts to help illegal immigrants to find work.

Both had pleaded not guilty to the charge of conspiracy to forge the applications. They were cleared on a further charge of conspiring to aid illegal immigrants.

Mr Nair was sentenced to 18 months' imprisonment, but Mr Singh received two years, because, Judge Taylor said, he was the originator. He also ordered that a six-month suspended sentence imposed on Mr Singh for a similar offence should run consecutively.

Three other men pleaded guilty to similar offences three weeks ago and the judge said: "If I had known as much about this case then as I do now I would have dealt differently with the others. I was too lenient with the first three."

Irishman flown from Dutch jail

Patrick Gallagher, who was said by lawyers to be at the "point of no return" after starving himself in a Dutch prison for a month, was arrested by Irish police as he arrived at Dublin Airport last night. He was charged in connection with failing to appear in court over his alleged part in a post office robbery.

Mr Gallagher, 38, from Dublin, was flown back on an extradition warrant after failing to reverse the decision of a Dutch court ordering him back to the Irish Republic.

Libel damages for ex-diplomat

Mr Zuleik Ayala Cabada, a former Uruguayan diplomat, accepted a damages award and his costs in the high court yesterday in settlement of his libel action against Penguin Books.

Mr Philip Agee's book, *Inside the Company—CIA Diary*, published by Penguin, falsely alleged that Mr Cabada acted as a CIA agent for the United States against the Cuban Government. The court was told.

Employers likely to resist engineers claim

By Paul Routledge, Labour Editor

Shop-floor union leaders in the engineering industry yesterday voted to seek a new skilled rate of £70 a week, longer holidays, and a 35-hour working week. The claim will be put to the Engineering Employers' Federation on December 19.

The decision was taken unanimously by the lay policy making national committee of the dominant engineering section of the Amalgamated Union of Engineering Workers in London, and it is likely to be confirmed by the conference of Shipbuilding and Engineering Unions, which has final responsibility for formulating the claim for 1,300,000 workers in the industry.

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HOME NEWS

Code urges council sympathy for homeless

Local authorities are being urged by the Department of the Environment to adopt a more sympathetic and practical approach to homeless people. A "code of guidance" on the Housing (Homeless Persons) Act, which comes into force on December 1, says authorities should try to secure satisfactory accommodation for those in genuine need and should not automatically serve notices to quit on tenants in arrears with their rent.

The Act is the first legislation specifically designed for homeless people. Councils will be under an obligation to provide homes for priority cases which will include, among others, the mentally ill, one-parent families and pregnant women.

The code urges authorities where possible to take early action to prevent homelessness.

It suggests ways of securing accommodation for those in need, including short-term leases on empty houses and, as a last resort, use of guest houses and hotels. Cases of arrears should not attract as a routine penalty the issue of a notice to quit, it says.

Such cases are open to a variety of approaches, including postponement of payment to give tenants a chance to put their finances in order.

The code emphasises the need for cooperation between housing authorities and social and voluntary services.

Once a home is found it is stated contact should be maintained with tenants to prevent their becoming homeless again. Mr Armstrong, Under-Secretary of State at the Department of the Environment, said yesterday: "While the Act is very much a pioneering step, its implementation will be a long and difficult task. It is essential that the code be built upon the sound experience of the past."

The Association of District Councils said that although the code contained sensible advice, such detailed guidance was unnecessary. "Difficult decisions, especially in the case of the intentionally homeless, will have to be taken by authorities on individual cases in the light of particular circumstances."

Further guidance is being issued in the form of a new study by the Housing Development Commission, which is being published by the Department of the Environment, (our Planning Reporter writes).

The study gives guidance to councils on provision of dwellings for small households, as opposed to conventional family units. According to the department, more than half of British households consist of only one or two people.

Providing more accommodation for single people, one-parent families, newly married couples and elderly people, it is hoped, will relieve more accommodation for larger families.

Housing Development Note VI: House Shell part 2 (Department of the Environment, Room 1107, Bucklebury, 1 Lambeth Palace Road, London, SE1 7ER; 65p plus postage).

Soldier murder charge

Bombardier Sean Andrew Conboy, aged 21, of the Royal Artillery, was remanded in custody for a week at Belfast Magistrates' Court yesterday, charged with murdering Lance Corporal Barry Hilton, aged 25, at the weekend.

S Yorkshire seeks £8m to improve canal

South Yorkshire County Council is to mount an impressive publicity campaign this month in the hope that public enthusiasm will sway the Government towards its view that nearly £8m should be spent on the improvement of 35 kilometres of the Sheffield and South Yorkshire Navigation, a canal that links the industrial heart of South Yorkshire with the Humber ports and therefore with Scandinavia and Europe.

With it in the enterprise is the British Waterways Board, who is confident that not only would the improvement establish the commercial viability of the canal but that it would also have far-reaching economic and environmental advantages for the county.

The plan is simple. It involves the lengthening, improvement or reconstruction of 10 locks, the realignment of navigation channels at four points, the straightening of a few kinks in the waterway and the construction of a swing bay. The cost is trivial compared with the expense of half a dozen miles of motorway or the reconstruction of a few bridges.

The county council and the waterways board argue that in any case the Government is committed to spending already just to maintain or downgrade the canal. The maximum additional money required therefore is only about £6m.

The county council has submitted the improvement scheme to the EEC, which has made encouraging noises indicating that 30 per cent of the investment required might well

Marxists in higher education, 2: Dramatic examples from polytechnics: Some sociology courses being blamed for students' indoctrination

By Ian Bradley

Polytechnics provide some of the most dramatic examples of Marxist influence in higher education. The Gould report quotes an advertisement for the sociology course at Middlesex Polytechnic that promises students: "You would study a number of themes, including the philosophical and historical background to Marxism and socialism, the roots of racism and sexism, revolutionary movements and the dynamics of domination in industrial societies and the third world."

Mr Terence Miller, Director of North London Polytechnic, has recently called in the examination papers for the BSc degree in sociology to see whether they show signs of over Marxist indoctrination in the teaching.

Like universities, polytechnics underwent rapid expansion in the 1960s, which was particularly concentrated in the social sciences. In 1960 no polytechnic was teaching sociology; now there are 30. Middlesex Polytechnic alone has a sociology department of 65.

Dr A. Halsey, of Nuffield College, Oxford, says: "The gold rush of the 1960s did allow for easy prospecting for all kinds of 'isms', and certainly several varieties of Marxism were borne in on this wave of expansion."

Mrs Caroline Cox, former head of the sociology department at North London Polytechnic, feels that polytechnics are more vulnerable to left-wing infiltration than universities. She says: "They are struggling to establish themselves academically. Both intellectually and structurally, universities have got more back-up and residence. At polytechnics the students are far more isolated. It is quite possible for someone doing social sciences never to come across anyone reading another subject."

Mr Miller thinks that serious Marxist activity is confined to North London Polytechnic, North East London Polytechnic and Middlesex Polytechnic. Significantly, those three institutions concentrate particularly on social sciences.

The situation at North London Polytechnic is well known through reports in the press. Certainly it is not a typical institution. None the less, many of its staff fear that what is going on there, which was serious enough to have caused three of them to write a book on it (*The Rape of Reason*) and later John Professor Julius Gould's study group, could happen in other polytechnics.

Mr Miller says: "It is the atmosphere here more than anything else that is worrying: the tone of conversations, the attitude of people as they pass in the corridor, the slamming of

doors and the turning of backs. The whole air has a definite texture to it. The whole atmosphere of Marxism and its associated paraphernalia of women's liberation, anti-abortion, Chile and Northern Ireland imprisons everyone, just like coal dust gets into a miner's skin."

Mr Miller thinks that no more than a tenth of the staff at North London Polytechnic are on the far left, although Mrs Cox says that the proportion in the sociology department is as high as 66 per cent. Mr Miller feels that by using tactics of bullying and intimidation, however, they are able to exert an influence out of all proportion to their size.

"They are positively bent on upsetting and destroying the state. My objection is to people who use their privileged position as teachers to preach this doctrine. It is morally wrong. Their disaffection infects the whole body", he says.

Mrs Cox refers to girl students called "bourgeois bags" in seminars by lecturers who had come in tears to the women's cloakroom as the only place where they could safely discuss with her their intimidation by left-wing teachers.

She says that a young member of staff came out of a departmental meeting shaking like a leaf after being subjected to intense pressure to falsify her marks in order to pass left-

wing students in an examination that they had clearly failed on academic grounds. The head of the department, concerned, she says, openly admitted that he was not interested in academic standards.

Dr John Marks, a lecturer in physics at North London Polytechnic, is convinced that the disruption that has occurred there over the past few years is a result of a carefully organized campaign by students and staff in the Communist Party. He quotes the remarks of students at a sociology seminar that they had come to the polytechnic "to create a Marxist cell" and that they wanted to be taught Marxism only because they had come to learn the gospel in order to go out and propagate it.

He says many lecturers have actively supported student disruption and consistently thwarted attempts by himself and others to draw up an agreed code of conduct.

Mrs Cox says she was never allowed to give more than two lectures on the sociology of religion in a three-year sociology course. She suspects that it was because of her own position as a Christian. Yet a fellow lecturer, she says, was warmly received when he suggested that religion should figure in a course on deviance.

Mrs Cox, who is now director of the Nursing Education Research Unit at Chelsea College,

is particularly worried by the effects of Marxist influence on the teaching of vocational subjects such as medicine, social work and education. She quotes cases of social workers who refuse to accept that people are suffering from schizophrenia or depression because they have been taught that mental illness does not exist as such and is simply a product of the capitalist system.

Her view is shared by Mr Ronald Lewis, chief probation officer for Kent. He says: "We have had a lot of people coming into the probation service in the past few years who, one is fairly certain, have been indoctrinated in polytechnics particularly into thinking that all crime is caused by economics and that all judges are bent. Their social work education has basically been a political education."

At a conference last year Mr Lewis quoted a professor of social administration who advised his students to divert thieves from corner shops to Marks and Spencer, "who could well afford the loss."

Mr Brian Munday, a lecturer in social work at the Kent University, thinks the influence of Marxists on social work training has diminished in the past five years. He says: "It is in good times that people feel free to take a critical stance. In bad times like now people

get their heads down and concentrate on finding jobs."

More social work courses are now being taken by people who have had experience in the field, which tends to make them less susceptible to the excesses of the left. There are certainly people training social workers from a Marxist standpoint, but they are heavily outnumbered.

Education and teacher training is another area where there is concern about the effects of Marxist influence. Mrs Cox quotes a typical reading list from a polytechnic course on the sociology of education. The four main suggested books are all heavily Marxist in tone: *Pedagogy of the Oppressed*, *Cultural Action for Freedom*, *Schooling and Capitalism*, and *Schooling in Capitalist America*, which advocates training students and pupils in the use of violence.

Professor David Martin of the London School of Economics says: "Within the whole education system there is a steady drip of indoctrination. It moves from universities and polytechnics to teacher training colleges and so through to schools and children. Its message is that society is a sham and that everything worth while is middle-class bias. If you create that feeling in society, you undermine people and allow dogma to triumph."

Tomorrow: Non-formal institutions and the media.

£50 fine for throwing eggs at the Queen's car

Bernard Morgan, aged 42, who was said to have thrown eggs at the royal car at the Festival of Remembrance, must not disrespect to the Queen but was seeking publicity in a campaign to prove his son's innocence. It was stated at Horseferry Road Magistrates' Court, Westminster, yesterday.

"In fact, he is a very strong supporter of the monarchy," Mr Adam Griffiths, for the defence, told Mr Kenneth Hurlington, the magistrate, who remarked: "Well, this was a very odd way of showing it."

Mr Morgan, unemployed, of Westfield's Old Town, Wadsworth, Halifax, West Yorkshire, was fined £50 and bound over for a year after he had admitted using threatening behaviour and damaging police uniforms.

Chief Inspector John Purnell said Mr Morgan threw three eggs at the Queen's Rolls-Royce as it arrived at the royal entrance of the Albert Hall on Saturday.

The first egg hit a constable, the second the car's nearside window, the third "hit me in the face, running down my side and all over my uniform".

Angry members of the crowd gathered round Mr Morgan and two of them held him. The police found three more eggs on him.

Mr Purnell said Mr Morgan's son, Bernard, was sentenced to detention four years ago. "He thinks he was wrongly convicted and has been trying to draw attention to this," he added.

Mr Purnell added that Mr Morgan's wife and children had also been convicted of offences involving egg-throwing on other occasions in the past. His daughter and one son had been arrested on Sunday in Halifax for throwing eggs during a remembrance ceremony.

Because of the circumstances of their campaign and the publicity the family had suffered in their community.

Women lose fight to save their church

St Erkenwald's Church, Southend, Essex, said by Sir John Bettelmann to stand out like a sore thumb above the town, is to be made redundant, the Judicial Committee of the Privy Council decided yesterday.

Three worshippers at the church, which was completed in 1910, Miss Olive Rippey, of Rochford Avenue, Westcliff-on-Sea; Mrs Doris Medcalf, of Kilworth Avenue; and Mrs Jessie Payne, of Cheltenham Road, both Southend, had petitioned against a decision to declare St Erkenwald's redundant.

Miss Rippey told the committee that the decision was against the opinion of the Council of Places of Worship that there was no church in the district comparable with St Erkenwald's and every effort should be made to preserve it.

The Council for the Care of Churches had said: "Internally the building is quite breathtaking. It is not only the finest of the Southend churches, but probably the finest of its period in Essex."

The council had also said that to demolish "this magnificent group of buildings, in near perfect condition", was economic nonsense.

Mrs Payne said local redevelopment would mean that St Erkenwald's could look forward to an increasing congregation.

The reasons for the proposed redundancy were that the use was small, there was no heating and the other churches were well able to absorb the St Erkenwald's worshippers.

Lord Dilhorne, sitting with Lord Justice Edmund Davies and Lord Scarman, said that all the points in the petition had been considered.

Gunmen snatch £7,000
Two men armed with a shotgun snatched a bag containing about £7,000 from security guards at the National Westminster bank at Peckham Rye, London, yesterday.

Lord Lucan's creditors to get 7½p in £ more

Creditors of Lord Lucan are to get £4,400 on December 12, a dividend of 7½p in the pound. The money is mainly from an auction of possessions formerly belonging to the missing peer, who is wanted for the murder of his children's nursemaid.

With the latest payout creditors in Lord Lucan's bankruptcy will have received a total of 92½p in the pound.

"I am still confident that they will get paid in full, but I do not yet know when," Mr Dennis Gilson, the accountant appointed by the creditors as the trustee in bankruptcy, said.

The main assets yet to be realized are funds in a Swiss bank account, and a \$15,000

legacy from Lord Lucan's godmother, Marcia Brady Tucker, of New York. Mr Gilson said: "She was evidently very close to the Lucan family, and during the war acted almost as a mother to Lord Lucan."

Lawyers in New York are contesting Mr Gilson's claim to the legacy. Under New York State law, if a legatee is declared bankrupt within six months of the death of the testator the money need not be paid.

"This does not apply in England," Mr Gilson said. "I am claiming that our law is supreme in this matter."

So far, Lord Lucan's assets

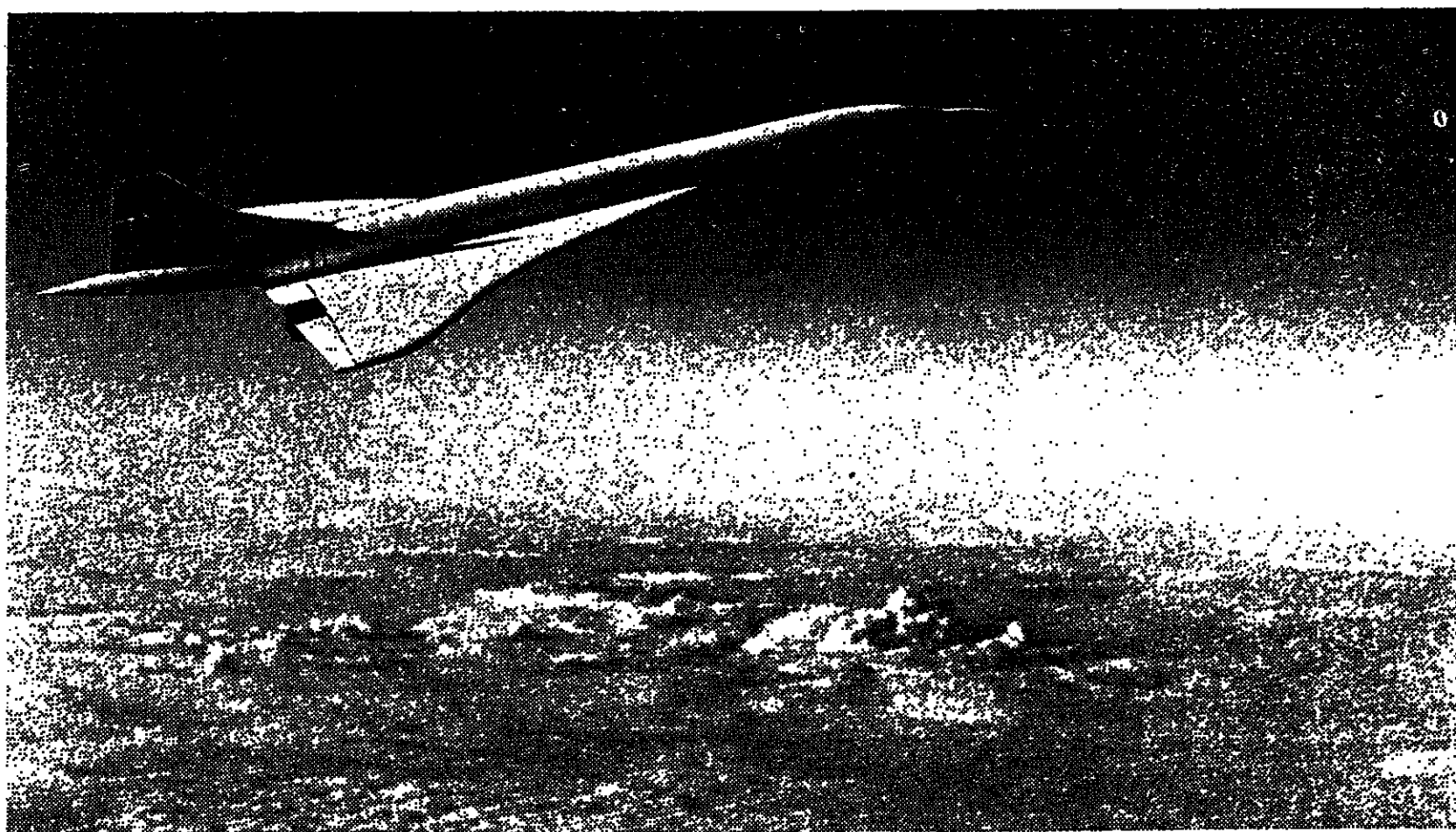
have realized £103,300, but because his possessions were both in Britain and abroad, expenses have been heavy.

Bingo hall staff to 'face charges'

Twelve members of the staff and management were arrested on warrants in a raid last Friday at the Scala bingo hall at Farnborough, Hampshire.

Chief Superintendent James Reed, of Aldershot police, said all 12 had been released, but inquiries were continuing. Charges would be preferred against some.

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You'll arrive in New York refreshed and relaxed, four valuable hours faster than by any other flight, right at the start of a full business day. You'll cross the Atlantic in a mere 3½ hours aboard incomparable Concorde, surpassing the sun for speed.

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Regional report

Ronald Kershaw Sheffield

come from the European Regional Development Fund.

The only stumbling block remaining appears to be the British Government's reluctance to part with money when cuts in public spending are the order of the day. The county council is a little annoyed at the Government's treatment of the proposal in terms of projected returns.

A financial appraisal using discounted cash flow techniques gives a rate of return of between 10 and 11 per cent. That is greater than the return required by the Government for other transport infrastructure investment. Despite that the Government is demanding a 15 per cent return, which neither the county council nor the waterways board can guarantee.

The difficulty is that the canal is a commercial waterway carrying more than 400,000 tonnes annually and although barges of up to 500 tonnes can travel as far as Doncaster from the Humber estuary, only those up to 90 tonnes can reach Rotherham. The improvement scheme would permit the larger capacity barges to use the whole length of the canal. It is argued that not only would that increase competitiveness with other modes of transport, but it would also attract new canal-based industries, thus widening the industrial base of South Yorkshire, creating new jobs where they are sorely needed and improving the environment.

It is suggested that an improved canal would carry away colliery spoil to the Humber estuary, possibly to be used in land reclamation, and thus in-

prove great tracts of land that might otherwise be in the highroad. The improvement scheme and the operation of the canal would provide 700 jobs over the next 20 years.

It is true that the shipment of coal accounts for three-quarters of canal traffic at present, but the county council and the waterways board are convinced that industries relying on the bulk movement of products, for instance, heavy pulp, aggregates of oil and the like, would be attracted to South Yorkshire. Those industries relying on bulk imports from Europe and bulk exports to Europe would have every facility required if only the canal could make the size of barge that makes economic sense.

They are sure that the relatively low transport costs would increase demand for goods, which would in turn stimulate employment. Other areas of the Yorkshire and Humberside region might well benefit because the Sheffield and South Yorkshire Navigation would link South Yorkshire not only to the Humber, but also to other areas served by Trent Navigation, Calder Navigation and the Selby Canal, including places such as Nottingham, Leeds, Scunthorpe, Goole, Grimsby and Hull.

It is visualized that BACAT ((Barge aboard catamaran) services would give cheap, safe access to and from EEC partners in Europe and Scandinavia. From the middle of this month the canal campaign will be directed at MPs and public alike. Exhibitions will be staged in London and the North pointing out the advantages of the scheme. Car stickers, literature and press advertising will be widespread and at the end of the month a massive lobby of Westminster will be held in an attempt to drive home the advantages of the improvement scheme.

HOME NEWS

Labour rebels aim to wreck devolution Bills in guillotine vote

By Fred Emery
Political Editor

Labour opponents of devolution for Scotland and Wales last night kept up their psychological warfare against the Government, and reassured their confidence that the Bills can be wrecked in the key "guillotine" votes tomorrow.

Last night's votes on second reading were seen by the rebels as opening skirmishes; only tomorrow, they said, would the full impact be seen of Labour opposition or abstention, with Tory opposition, and the smattering of minor parties opposing.

It was learnt that the Tories, scenting blood, are bringing back all their MPs from the European Assembly at Strasbourg. There is apparently to be no "pairing" of the sick.

Mr Enoch Powell, MP for Down, South, confirmed yesterday that all six Ulster Unionists would vote against the Government on both Bills and on the guillotine. Their opposition would be maintained for as long as Ulster remained without its own devolved administration.

The Government would not

be brought down, of course, unless Mr Callaghan chooses to make the vote an issue of confidence. Loss of both the Wales and Scotland Bills, which is what would inevitably follow the loss of guillotine motions, would, however, be the worst thing to loss of confidence.

The Government whips are said to remain confident. All Labour MPs have been privately warned of the seriousness of tearing a hole in the legislative programme.

Mr Steel, the Liberal leader, has indicated that the Liberal pact with Labour might collapse if the devolution Bills were lost. The absence of a formal vote of no confidence should not lead Labour's rebels "to imagine that the Government could continue in office" if it failed to get the Bills, he stated.

Mr Colin Phipps, Labour MP for Dundee West, and unofficial whip for the Labour rebels, was hoping for 20 Labour votes against, and perhaps 10 abstentions. He said he needed "a net vote of 25" to halt the Bills on a guillotine and "a net vote of 10" to stop the Bills on Wednesday.

Parliamentary report, page 10

When energy runs out, page 21

Nationalists have four aims for agriculture

From Our Own Correspondent
Edinburgh

The Scottish National Party yesterday proposed a ministry of farming and forestry for Scotland and an agriculture finance bank to help to bring underused land into good heart.

At a press conference in Edinburgh to launch the party's agricultural policy it was stated that bringing farming and forestry under one ministry to develop integrated land use might end the era of competition and hostility that the present arrangements sometimes produced.

The policy document suggests that to increase output policies on land ownership and tenure should be slanted towards the concept of the family farm, which is deeply rooted in Scottish tradition and has been proved the most productive unit in agriculture and the most socially beneficial.

A five-year production rolling programme should be underwritten by the Govern-

ment to secure long-term stable prices for both farmer and consumer; that would provide the farmer with the security of increase production.

A deficiency payment scheme and production grants for cattle and sheep-rearing are also proposed.

The policy has four aims: to make Scotland largely self-sufficient in the foodstuffs it can produce; to restore the land to its position as Scotland's primary productive resource; to build up an exportable surplus; and to ensure a secure future for those working in the industry.

Mr Andrew Welsh, MP for Angus, South, and SNP parliamentary spokesman on agriculture, said agriculture already employs more people in Scotland than any other industry. Its efficiency was almost second to none in Europe, but it required a secure political framework in which to operate with clear, long-term goals for production.

Bournemouth contenders

Nominations closed yesterday for the by-election at Bournemouth, East, on November 24 caused by the resignation of Mr John Cordle over the Poulson affair. The six candidates are: D. A. Atkinson (Con); W. C. Books (Dem Mounarchist, Public

Safety, White Resident); J. B. N. Goodwin (Lab); K. McKilliam (Nat Front); D. Matthews (L); J. P. Phipps (Brit Unionist); and J. P. Phipps (Brit Unionist). The last general election was: J. H. Cordle (L) 20,790; D. E. Lord (Lab) 8,422; M. Hayes (Nat Front) 828; C. May 10,661.

Scottish views on devolution, 1: Doubts about Bill

SNP would like to force election

From Ronald Faux
Edinburgh

From the south it may seem that devolution has joined the noisy hills, the pipes and thrills as part of the popular Scottish identity.

If so, familiarity with the grave constitutional issue has not bred confidence that the Government's latest proposals will succeed when they are laid before Parliament, perpetually guillotined and set to a referendum.

Seasoned observers of the Scottish political mood when asked to predict the outcome are apt to hedge their guesses or decline to make one. Both sides of the argument share deep uncertainty.

The line-up in Scotland is much the same, most Labour MPs for and Conservative MPs against the Bill, with a significant number from each camp disagreeing with their party's line. The Scottish National Party will support the Bill in an almost disinterested way. What it seeks is independence, but it accepts that a Scottish Assembly may be a useful stepping stone towards that end.

The Liberals favour stronger powers for the assembly but will support the Government this time, although detractors expect a south of the border.

The Prime Minister's apparent reluctance to make the failure of the two Bills a matter for a general election has made the position of some Scottish MPs uncertain.

There are some Labour members who will reluctantly support the Bill and the guillotine motion and then campaign all the more strongly against the Bill at the referendum. Several doubt that Mr Callaghan will make an issue that directly affects only a minority of the Kingdom one of confidence.

Among the Tories the strong pro-devolution lobby, already driven to resignations over shifts in policy, may well resist a three-line whip. The party in Scotland remains seriously divided, with leading Tories proposing a federal system for the entire United Kingdom and Mr Edward Taylor, the opposition spokesman for Scottish affairs, yielding only to the notion of an assembly of Scottish MPs meeting in Edinburgh.

Mrs Thatcher has strong doubts about the need for the assemblies in Scotland and

Wales, but more important is her central political aim of harrrying and bringing down the Government. The SNP might be tempted into opposing the two Bills if it thought there was a serious possibility of triggering a general election.

If devolution becomes an issue of confidence—and there is no suggestion that the Liberals will make that a condition of their support for the Government—there is less fear now of a general election among Labour MPs in Scotland. The party organization has perked up since the Government's recent performance on the industrial front has improved morale.

Moribund branches in the industrial west are said to be stirring to a more confident air, but the keenest anxiety remains for the young and the new town voters. The trend among them continues towards the SNP. Families who move away from the old tenements to the new towns across the edge of Glasgow often change their politics with their address, and it is the SNP who usually gains.

Labour Party workers feel that the Prime Minister's recent visit marked a turning point and say that in the most recent local by-elections the Labour Party had either held the seat, often with a sharply reduced majority, or held the seat. The annihilations of a year or more ago happen less often.

The nationalists have lost some of their early rapid momentum. They are concentrating on policies and maintaining the support of about a third of the Scottish vote. The latest opinion poll, published yesterday, put Labour in the lead with 36 per cent, Conservatives next with 30 per cent and the SNP third with 26 per cent.

The nationalists are not dismayed by the drop. The same decline has happened before between elections and few seriously believe that the party has peaked or that in a general election the Scottish vote would not be shared about equally among the three parties.

The SNP has built a lively organization and can claim to have achieved much for Scotland, but its aim of Scottish independence is unadorned. The difficulty will be to persuade Scots that that does not mean chaotic separation but merely a new constitutional arrangement with England.

In an inflation-ridden, deeply

Communists deplore Soviet lack of parties

By Annabel Ferriman

The Soviet Union was criticized for its lack of political parties at the Communist Party's national congress in London yesterday.

Mr Geoffrey Roberts, delegate for the south-east Lewisham branch, London, said the Stalinist era illustrated clearly the need for a plurality of parties. Today the Soviet Union had 10,000 prisoners of conscience.

Although the German Democratic Republic was said to have five or six political parties, they were all dominated by the Communist Party and could not be described as independent.

The 400 delegates were debating whether a socialist state should tolerate all democratic political parties, "including those hostile to socialism," as suggested in the new draft of the party's programme, *The British Road to Socialism*.

The document, criticized by some members as "reformist" and "social democratic," suffered only one change at the hands of delegates. It will be voted on today, the last day of the congress.

An amendment to change the proposed policy of tolerating all democratic parties, including those opposed to socialism, was put forward by 15 districts. It was lost by more than 300 votes to 66.

Mr John Hoffman, East Midlands district, proposing the amendment, said that to insist on such a policy as party strategy would be "to go into battle with our hands tied behind us." Evans, in Chile, clearly showed its leaders.

Democracy was the process that opened up the road to socialism. To speak of democratic parties hostile to socialism was a contradiction in terms.

Mr Francis Newman, Essex University branch, East Anglia, complained that the policy would mean tolerating even the National Front. Non-socialist countries would help the hostile political parties to bring about socialist government.

Only parties willing to work within the socialist constitution should be tolerated, he said. Revolution was meant to be an irrevocable step, and the party should ensure that it was.

Mr Alan Baker, Wales district, opposing the amendment, said they could not expect a large section of the population to vote them into power if they were then to have all means of expressing their opinions cut off.

Fraternizing greetings were conveyed to the conference by delegates from Chile, Cyprus, Israel and Palestine.

Declarations were passed condemning the "barbarous bombing" carried out by the Israeli war planes "last week, and supporting the firemen's justified demand" for an increase of 30 per cent basic.

The economic outlook is brightening, ironically by courtesy of North Sea oil, and if the Government is able to translate that into more jobs and an upward movement in the cost of living, the impetus towards independence could be further defused.

Total independence never has been the wish of a majority in Scotland but the SNP points out, it is now the wish of a growing minority.

The anti-devolutionists sense that they will have strong cards at the referendum. Opinion polls suggest that Scotland would prefer an assembly with more power than the Government is prepared to allow; what has been offered in the sleeper and improved Bill could still be seen as an expensive way of altering Scottish government.

There will be storm clouds overhanging its future, they say, when the overall costs of government are revealed. A further layer of civil servants will be required or an expensive reorganization of the recently reorganized local government services.

If the assembly is given tax-raising powers, that will remove more from Scottish pockets unless a system of raising revenue is discovered that costs nothing. That may all coincide with an upward revaluation of domestic rates and the adjustment in payment to local councillors as a result of the Robinson committee recommendations.

A Scottish assembly that even appears to be putting up the cost of government can expect to have to fight hard for popularity and the doubters are likely to point out that the price of providing a more democratic watch on the workings of the Scottish Office is too high. Will the emotional wish for an assembly survive the bill incurred, they ask.

Rightly or wrongly the argument against devolution says that the risk of giving the assembly economic powers, a share of the oil revenues and the right to legislate without being overruled by Westminster would be even greater for the unity of Britain.

Next: Options for Shetlands

CBI CONFERENCE/BRIGHTON

Employers want pay reform talks with TUC and Government but big minority dissents

The Confederation of British Industry resolved yesterday at the opening day of its conference at Brighton to seek immediate talks with the Government and the TUC to undertake a sweeping reform of the method and timing of pay negotiations.

But the resolution was passed by a two-to-one majority, only after a barrage of calls for its rejection.

The CBI hopes to have a new system in place by early next year. It would involve achieving synchronized settlements that fall due together in a short pay round. Settlements would be based on a common analysis by Government, unions and employers of what the nation can afford; the structure and timing of the Budget would be tailored to fit in with the overall plan.

Mr John Methven, CBI director general, opening the pay debate, said: "What is decided here will lead to action, could transform the prospects of this nation. It could transform us from a negative, inward-looking nation into a positive, outward-looking country second to none."

To see the defects of today's wages system one had only to look at the present pay round. "It is, by any stretch of the imagination, a sane or a sensible way of doing our affairs. With power costs? With a firemen's strike? With half our home car market stolen by Japanese and because we cannot produce? With the strike of the miners? And everyone wondering whether the miners will be bought off, or will once more confront a government and possibly bring it down?"

It would take great determination from the Government, a majority in this country for common sense and reason."

The Government, to adopt sensible pay policies, must first ensure the level of public spending and control monetary growth. Managers and employers would have to be asked when the balance of power away from the trade unions.



Mr John Methven: 1980 target for new pay system.

next August. During 1979 there would be talks between unions, employers and the Government on how much of the national economy should be used to wages. Firms would start changing their settlement dates so that a short pay round could take place in the first three months of 1980. Mr Methven said there must be wider understanding of the facts of economic life in the country. He did not want to create platforms on which ever-increasing pay settlements may be built. "That is the dark danger of our current pay situation."

There was good reason, however, for believing that, great as the task was, it was true of our system of controls. Price controls subsidized consumption at the expense of investment for the future. Direct controls immobilized the resources available for investment during a period of rapid technical and economic change.

"Tax and controls have combined to reduce the contribution to employment and to the country's income. The system has levels well below those of the United States, Germany and France. The highest tax on small businesses in Europe have prevented new small businesses from being formed and stunted the growth of existing ones."

The immediate problem in British industry was not lack of investment but the poor use made of it. Management must remedy over-investment.

"A determined drive on improving efficiency could add to the productivity of those who did not run, but the lesson of history is that increases in productivity and employment have gone hand in hand."

Mr Peter Bailey, of U.T.U. Pack (Holdings) Ltd, introduced a resolution urging the Government to limit the rate of increase of the top rate of tax to 50 per cent.

He said the present tax rates damaged the economy and caused a flight from the country of people with talent, doctors, dentists, engineers and other professionals with vital industrial skills.

Mr Richard Gooding, chairman of A. J. Gooding Group, told the conference that the highest tax on small businesses in Europe had prevented new small businesses from being formed and stunted the growth of existing ones.

Mr Michael Edwards, of British Shipbuilding, said the reduction of the top rate of tax to 50 per cent, said the present tax rates damaged the economy and caused a flight from the country of people with talent, doctors, dentists, engineers and other professionals with vital industrial skills.

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Mr George Cattel, director-general, National Farmers Union, opposing the resolution, said it was advocating yet another form of income policy.

It was suggesting that the power of organized labour to influence pay claims was irresistible. "We must refuse that argument. There is growing evidence that the whole country is refusing it. Our policies must not be based on the fact that organized labour can neutralize good management."

Mr David Rose, British Rail Board, said there had been deliberate attempts of phase two, yet the whole nation congratulated itself on the success of the policies. He appealed for "a restoration of sound standards in these matters."

Mr Peter Edwards, of the CBI's Yorkshire and Humberside regional council, proposed a return to free collective bargaining within industry. He said it could be achieved without a high rate of inflation only by the establishment of a more equal balance of bargaining power between employer and employee.

The basic reason why Britain's industrial performance was so poor was that they were trying to run an industrial economy against intense international competition. The conditions and procedures that were more than a century out of date.

Mr Porter, director of the Engineering Employers Federation, said that although he sympathized with the plan's critics, he did not believe it was a solution to our notorious inability to achieve high growth, high productivity, high earnings or even high employment. "We cannot afford inaction."

Summing up in favour of the CBI plan, Mr James, chairman of the National Enterprise Board, said it was not sufficient for us to express concern about inflationary pressures. We must seek to change the system which creates it.

Who would invest in more plant and machinery, be asked when the cost of running it was increasing by over-investment and restrictive practices that were by-products of

being driven overseas. "These people are still leaving in their thousands, not because there is more challenge overseas but because of the lack of after-tax reward in this country."

Mr David Johnston, finance director of Garton, Sons and Co, said Britain might be approaching a "major crisis of capitalism." He said: "It is not the monopoly power of capital causing the decline but the monopoly power of some of the unions. It is not the excessive taxation and the excessive taxation, that are killing our industries."

The next downturn would be worse than the last and more businesses would go over the financial brink, many straight into the arms of the National Enterprise Board.

It is the CBI's primary duty to ensure that this situation never comes to pass.

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the system of pay determination? We say we want more jobs, but where is the incentive to increase employment when the price of that employment is determined by the vagaries of trade union practice?

Employers did not have a free hand. They had obligations to government, to public opinion or to a sense of their own responsibility. Trade unions had no such sense of obligation. They could break individual firms and the long-term employment prospects of their members, but they did not break themselves.

Lord Wakeham, CBI president, told the conference before the vote was taken that the subject was simply a discussion document that could be changed. The question was whether it should form the basis of talks with the Government and the TUC or whether the CBI should go back and start again.

Earlier, Mr Methven, in introducing the subject to the conference, deplored "the actions of certain groups of workers who sometimes in desperate circumstances have tried to disrupt the nation's production."

Without mentioning any groups by name, he said: "Day after day we are being subjected to disruptive industrial action of a magnitude and seriousness of which a sophisticated society like ours should be ashamed. But this threat must be met."

"All of us have to realize, as so many employers are now realizing, that at the end of three months in strikes and industrial disputes, really unreasonable wage demands."

"Many of our members have had to cancel during the past few days coming to our conference because they are doing just this. At least we know that in putting up this fight for moderation we have the overwhelming support not only of the public but of millions of decent and responsible working people who now believe as strongly as we do in the need to conquer inflation."

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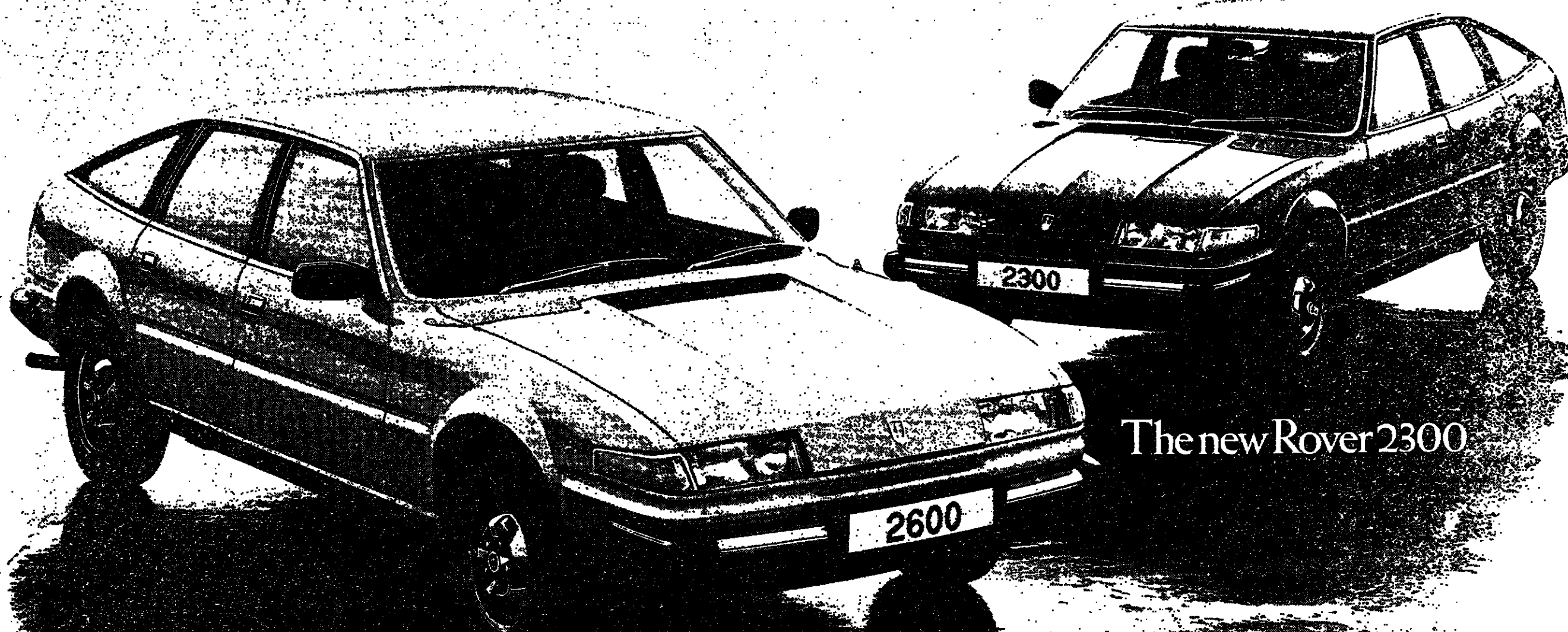
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The new Rover Tradition. The Rover 2300

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In the absence of any serious competition, we've created our own.



The new Rover 2600

The new Rover 2300

The new Rover 3500 represents the most significant advance in motoring for years. It won all the 1976 and 1977 major awards for safety and design. A car in a class of its own.

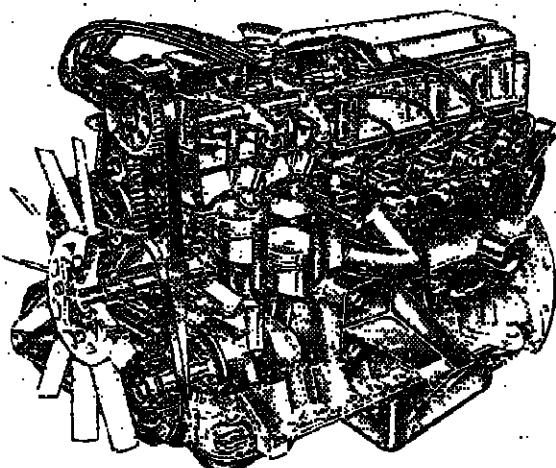
Until now.

Now, we announce its partners: the new Rover 2300 and the new Rover 2600.

And now you can enjoy the pleasures and privileges of Rover motoring at an even more reasonable price.

The new cars share the same, aerodynamic, fuel-conscious styling as the 3500. Inside, you'll find the same astounding roominess and high level of appointment.

And Rover's award-winning attention to safety is there, from overall design to smallest detail.



A new source of power.

Both the 2300 and 2600 engines feature overhead camshafts, aluminium alloy cylinder heads using a cross-flow, slant valve configuration, based on an Award winning design. The viscous-coupled cooling fan and the unique Inlet Air Temperature Control systems help to maximise the fuel economy of these quiet and efficient engines.

The new 2300 and 2600 both have completely new 6 cylinder in-line engines, rigorously tested over hundreds of hours and thousands of miles.

These powerful engines are matched with two new gearboxes, a 5-speed manual in the 2600, a 4-speed in the 2300, with an automatic option available on both.

Power delivered with economy: in the right hands, a 2600 manual should match Motor magazine's figures of 0-60 in 9 seconds, a top speed of 117.8 mph and a touring average of 27.8 mpg.*

The Rover 3500 opened a new world of motoring.

The new Rover 2300 and 2600 open that world a lot wider.

See them at your Rover showroom.

*Motor magazine. Car tested 2600 manual.

 **Rover** 
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OVERSEAS

Coups plot behind Ethiopian's execution

Djibouti, Nov 14.—The execution on Saturday of Ethiopia's apparent coup leader was apparently carried out because he was plotting a coup to overthrow the military council, the Dergue, which has tied Ethiopia closely to the Soviet Union in the past few months, informed sources here said today.

They said Lieutenant-Colonel Atanfu Ababa, vice-chairman of the ruling military council, the Dergue, was planning to overthrow Lieutenant-Colonel Mengistu Haile-Mariam, the head of state, with the support of moderate, in the 80-man council and a number of army units hostile to Colonel Mengistu's radical policies.

Reports of increasing hostility between the two colonels, who took supreme power in a gun battle at the Dergue headquarters in Addis Ababa in February, have persistently filtered across the border into Djibouti in recent weeks.

Colonel Atanfu moved his office earlier this year to the headquarters of the army's fourth division, whose responsibility is to defend the capital. He was attached to the division for 14 years and was considered its political leader.

Political observers here said traditional ethnic hostilities also played a part in the growing enmity between the two colonels. Colonel Atanfu, son of a priest from Gwajam province, belongs to the Amharic ethnic group which has dominated Ethiopia in recent centuries.

Colonel Mengistu is a Walama, a clan of the Galla group which is the biggest in the country numerically but which joined the ancient empire relatively late and often provided a buffer for Amharic landlords.—Reuter.

Nairobi, Nov 14.—The long list of counter-revolutionary crimes attributed to Colonel Atanfu was thought by diplomats to be a prelude to another extensive purge. Addis Ababa radio said yesterday that the "military bourgeois class" would be purged and there was a historical obligation to use the sword to wipe out the enemies of the revolution.

The list of Colonel Atanfu's "crimes" suggested that the scope for finding people guilty of opposing the revolution was very wide. The official text carried in today's Ethiopian newspapers denounced him for wanting to slow the revolutionary process.

Other wrong-doings included being in touch with the enemies of the revolution, including CIA agents, opposing sweeping land reform, conducting himself with "feudal arrogance", advocating a military dictatorship, suggesting reconciliation with political prisoners so they could be freed and distributing efforts to form a revolutionary party.

Street demonstrations were staged throughout Somalia today in support of President Siad Barre's decision to expel thousands of Soviet advisers and close their military facilities because of Russian support for Ethiopia, Mogadishu radio, monitored in Nairobi, broadcast last night. The Somali Government accused the Russians of "brazen interference" in the Horn of Africa, it said.

The actions with regard to the expelled presence of Cuban troops in the Ethiopian side of the war in the Ogaden territory.—Reuter and UPI.

Leading article, page 15

Prince's cook 'embarrassed'

Alice Springs, Australia, Nov 14.—The Australian housewife whose cooking left Prince Charles bedridden with food poisoning described the incident today as the most embarrassing thing that has ever happened to her.

Health officials said 30 of the 140 guests at the lunch here last Thursday were suffering from food poisoning. Five were in hospital. Mrs. Mary Ann, 45, who runs a private catering firm, said: "I have cooked for Prince Philip, Lord Snowdon and the American Ambassador. Never has anything like this happened before."—Reuter.

'Think tank' hearings begin today

By Roger Bertoud

Sir Michael Palister, Permanent Under-Secretary of State for Foreign Affairs, will be replaced in the chair by Mr Geoffrey Finsberg (Conservative MP for Hampstead).

The main aim of the committee will be to winnow some of the wheat from the more substantial chaff of the CPRS report, and to make its own contribution to any eventual Government decision on the implementation of parts of the report.

So far a special Cabinet committee, with the Prime Minister in the chair, has considered the broad outlines of the report at only one meeting. There is also a roughly matching committee consisting of the permanent secretaries of the affected departments, which include Trade, the Treasury and the Civil Service Department.



Mrs Biko's widow Mrs Ntsikie Biko, right, and his mother before the start of the inquest yesterday.

Biko attacked his interrogators, inquest told

From Nicholas Ashford

Steve Biko, the South African Black Consciousness leader, had to be overpowered when he attacked the security police during an interrogation, Major Harold Snyman of the Port Elizabeth security police alleged here today. After a struggle lasting several minutes Mr Biko was placed in handcuffs and leg-irons and locked around a metal grill, he said.

A Major Snyman was giving evidence during the opening day of the inquest into the death of Mr Biko. The court heard that shortly before his death in police custody on September 11 and was then briefly moved back to the floor of his cell with foam around his mouth. He was breathing rapidly and had a glazed look in his eyes.

The court was also told that Mr Biko was kept naked in his cell for most of the time except when he was being interrogated by the security police. Several police witnesses said Mr Biko refused most food that was put in front of him although there were signs that he did eat some bread and drink some coffee.

The inquest began at 10 am in the Old Synagogue which had previously been used for a number of black political trials. Long before the proceedings started the court was packed with a crowd of on-lookers, most of them African, and with a large number of foreign and local pressmen. Prominent among those present were Mr Biko's widow, Mrs Ntsikie Biko, and other members of his family, all of them dressed in black.

Just before Mr M. J. Prins, the Transvaal Chief Magistrate, who is presiding over the inquest, entered the court one of the spectators, Mrs Winnie Kgwere, stood up and held aloft a portrait of Mr Biko and a wreath.

Later Mrs Kgwere, who was the first president of the Black People's Convention (BPC), one of the black consciousness organizations which was banned last month, led a large group of Africans standing around the court room steps in freedom songs.

The court was told that Mr Biko was detained with a Coloured (mixed race) colleague, Mr Peter Jones, in Grahamstown on August 18. He was later moved to Walmer police station near where he was held until September 6 when he was taken to the security police headquarters in Port Elizabeth for interrogation. He stayed there until September 11 and was then briefly moved back to Walmer police station before being taken by road in a Land-Rover to Pretoria where he died the following day.

According to the autopsy report which was laid before the court today Mr Biko died as a result of head injuries. The report said there was "extensive brain injury of the coup type and an abrasion on the left forehead". As a result of the brain injury centraliza-

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Under cross-examination by Mr Sydney Kenridge, representing the Biko family, Mr Snyman denied that Mr Biko had been assaulted while he was interrogating him. He said he noticed no external marks on the deceased's forehead. He had no idea how a bruise above Mr Biko's left eye, shown in one of a number of photographs which have been produced as evidence, had been sustained.

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Law Report November 14 1977

Lords refuse to alter 1966 decision

Fitzleat Estates Ltd and Others v Cherry (Inspector of Taxes) Before Lord Wilberforce, Viscount Dilhorne, Lord Salmon, Lord Edmund-Davies and Lord Keith of Kilo.

[Speeches delivered November 9] The House of Lords unanimously reversed its own majority decision in a Revenue case—Chancery Lane Safe Deposit & Offices Co Ltd v Inland Revenue Commissioners (1966) 1 WLR 1234 (which was decided by a majority of 3 to 2) which had of its own choice attributed interest payments to capital could not later treat a payment as notional made out of income.

Their Lordships dismissed a "bankruptcy" application pursuant to a certificate granted by Mr Justice Templeman under section 13 of the Administration of Justice Act, 1956, by which a company, a privately owned property company, from his decision (1977) 1 WLR 5381 that it was not entitled to deduct interest payments on its capital under section 169 of the Income Tax Act, 1952, for two tax years on interest payments which the company had made to its shareholders in its profit and loss account and then transferred and added to the cost of the company's buildings.

Their Lordships held that the present case was distinguishable from the Chancery Lane case and that there was no ground on which the decision should be disturbed. Mr Stephen Oliver and Mr S. J. Alcock for the taxpayer company; Mr Peter G. Bates for the Revenue; Mr Michael Nolan, QC, and Mr Brian Davenport for the Crown.

LORD WILBERFORCE said that Fitzleat borrowed sums of money in connection with its business and paid interest on the sums. The sums of interest payable were charged to its profit and loss account. If anything more had happened, the company would have been liable under section 169 of the Income Tax Act, 1952, to retain income tax deducted from the sums. It was in fact, said, if it had taxed profits equal to or greater than the interest.

The company did, however, was to transfer sums equivalent to the "net interest payable" to the shareholders. The sums were transferred in 1962-63 and 1963-64 and added to the cost of land and buildings acquired. It was shown in the balance sheet that the sums were transferred to the interest. There were no doubt sound business reasons for doing so. The company's auditors, it led, however, to a claim by the Revenue for the company to deduct the sums from its taxable income under section 170 of the Act.

That section 170 did apply in such a case was held in the Chancery Lane case by a majority of 3 to 2. The majority was Lord Wilberforce, Lord Upjohn dissenting. It was now conceded that the present case was on the facts indistinguishable from the earlier decision. In particular it was of both cases that in each of the years in question the taxed sums were the company's profits and were sufficient to cover the interest.

The inquest continues tomorrow.

interest and any dividend paid in that year. The appellant company thereupon had to challenge directly the Chancery Lane case.

The appeal came direct to the House from the High Court and the Lords were invited to depart from the earlier decision in accordance with the Practice Statement (Judicial Precedent) (1966) 1 WLR 1234 (which was decided by a majority of 3 to 2) which had of its own choice attributed interest payments to capital could not later treat a payment as notional made out of income.

Their Lordships held that the present case was distinguishable from the Chancery Lane case and that there was no ground on which the decision should be disturbed. Mr Stephen Oliver and Mr S. J. Alcock for the taxpayer company; Mr Peter G. Bates for the Revenue; Mr Michael Nolan, QC, and Mr Brian Davenport for the Crown.

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as compared with those who charged their income to the Revenue, or, perhaps more accurately, did not decide to capitalize them, was unjust or economically unsound. But the remedy for that did not lie with their Lordships. It was for the Revenue, not merely to raise its voice, but to consider the broad merits or otherwise of the result, after such representations as the affected taxpayers might make. Their Lordships had no alternative but to dismiss the appeal.

VISCOUNT DILHORNE, concurring, said that before the Chancery Lane decision, the consequences of capitalizing interest payments might not have been appreciated. Since that decision companies had been free, as they were before the Chancery Lane decision, to capitalize or not to capitalize. If they did, there was the certainty that they would have to account to the Revenue for the tax deducted. It would be a considerable extension of what was intended in 1966 if the House were now to enquire into the present application and it would be destructive to a considerable degree of that certainty, the desirability of which was stressed in the previous decision.

LORD SALMON agreed with the speech of Lord Dilhorne. LORD EDMUND-DAVIES said that while the Practice Statement of 1966 was a welcome departure from the rigid rule of precedent previously prevailing, it also recognized that departing from an earlier decision in the House of Lords was a serious matter. It was not of itself always justified. Some had found that it was a revolutionary change; but not Lord Reid. A National Insurance Commission, for example, in Inland Revenue v. National Insurance Commission, [1977] 1 WLR 1187, [1977] AC 944, 961.

The appellant company sought the complete reversal of the Chancery Lane decision only 11 years ago on no grounds other than that it was wrong. It did not urge that although that decision might have been sound when delivered, circumstances had so altered even in that short period that a new and fairer approach to the tax problem, giving rise to the appeal, should now be adopted. The company, on the contrary, counsel had submitted that it was wrong when delivered and that nothing had since happened to justify its retention. What was wrong in 1966, the situation was therefore quite unlike that which arose in Inland Revenue v. National Insurance Commission, [1977] 1 WLR 1187, [1977] AC 944, 961.

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Court of Appeal

Drane v Evangelou Before Lord Denning, Master of the Rolls, Lord Justice Lawton and Lord Justice Megaw.

[Judgments delivered Nov 11] For a landlord unlawfully to deprive his tenant of a roof over his head is the worst tort that can be committed. Where a landlord's eviction of his tenant is accompanied by outrageous conduct, damages can be awarded. . . to teach a wrongdoer that tort does not pay.

The Court of Appeal dismissed an appeal by a landlord, Mr George Evangelou, against the judgment of Lord Denning in the County Court on September 14, 1976, awarding the tenant, Mr Drane, £1,000 in exemplary damages for breach of covenant for quiet enjoyment or for trespass in respect of a tenant of furnished rooms, New Southgate, London, let on a weekly tenancy at £16 per week. Interest was awarded at 9 per cent from the date of the judgment.

Mr Edward Cousins for the landlord; Mr Anthony Eaton for the tenant.

THE MASTER OF THE ROLLS said that there was an unlawful eviction of a tenant of furnished rooms. In August, 1974, the landlord, Mr George Evangelou, evicted the tenant, Mr Drane, from his rooms in New Southgate, London, let on a weekly tenancy at £16 per week. Interest was awarded at 9 per cent from the date of the judgment.

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Damages to teach landlord a lesson

Drane v Evangelou Before Lord Denning, Master of the Rolls, Lord Justice Lawton and Lord Justice Megaw.

[Judgments delivered

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(Male/female)
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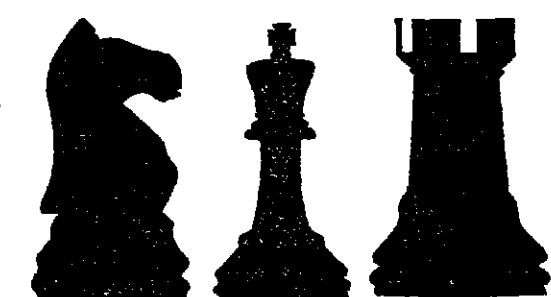
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"You'd think," he teased, "for £3650, they'd have concealed the screws."

"Actually," I pointed out, "those tiny hexagonal screws, as you call them, are an intrinsic part of the design."

In any case, I thought to myself, they're bolts, not screws.

There were eight of them. In eighteen carat gold, locking the distinctive, geometric bezel to the face of the watch. Tightly as a porthole.

Royal Oak is a completely individual watch. Like many Audemars Piguet designs, its bold, uncompromising beauty owes more to function than to passing fashion.

For all my friend's flippancy, I could see he was fascinated.

As we spoke, his glance was continually drawn to the watch on my wrist. Its surfaces, linked together in perfect symmetry, glowed in the last rays of the sun as it set into an azure sea.

"I am reminded that the Royal Oak is water-resistant to a depth of 300 feet," I said steadying my grip on the hand rail as I watched the wake of the ship break into a million golden reflections.

"What is more," I resumed, "every Royal Oak has its own number engraved on the back. Not simply to show its exclusivity, but to provide a future indication of its history to its makers.

"So they will know at a glance not only when the watch was made, but also which craftsman assembled it, high in the Jura mountains of Switzerland.

"Polishing each part first with diamond paste, then with the pith from an elder tree and finally with the softest doeskin cloth."

"It must take time," my friend commented.

"Speed is hardly the purpose of the exercise," I replied. "Indeed, the cost of a Royal Oak watch is partly a reflection of the time it takes to produce such perfection."

"But why 'Royal Oak'?", he persisted.

"Originally," I explained, "the Royal Oak watch was designed in stainless steel and named after two British Royal Navy steel ships from the turn of the century.

"These were named 'Royal Oak' after the hollow tree where the future King Charles the Second is reputed to have found refuge from his enemies."

"Ah," he smiled, "a symbol of powerful force protecting a precious life within."

"A nice definition," I said "and having made Royal Oak from one of the strongest metals in the world, what could now be more natural than to make it from the most beautiful?"

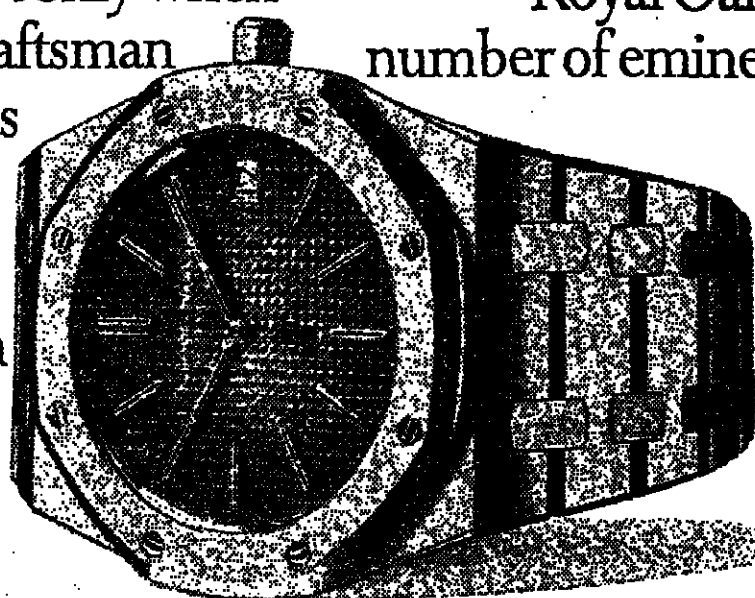
"I should like to compare them," he murmured, raising his eyes from my watch to the deepening glow on the horizon.

"Should you happen to be in New Bond Street," I suggested, "call at Asprey's. Or step across to Garrard's in Regent Street.

"Should Knightsbridge suit you better go to Graff in the Brompton Road.

"Royal Oak watches are stocked only by a small number of eminent jewellers.

"But then, they are only made in small numbers."



Audemars Piguet
La plus prestigieuse des signatures.

Despite doubts, the Danes know the EEC gives them a good deal

Brussels. The staunchest and most effective champions of the EEC, it is often noted, are its smallest members who see in the Community a means of retaining a say in international affairs which they would not have on their own. While that may be generally true, the Danes, who take over the EEC presidency from the Belgians in six weeks' time, clearly do some violence to this stereotype.

Indeed, in many of their attitudes to the EEC the Danes have more in common with the British than with any of the smaller Community partners. Although referendum in both countries produced substantial majorities in support of EEC membership, periodic opinion polls show that as many as half of their inhabitants remain stubbornly sceptical and disbelieving of its benefits.

The visitor to Copenhagen finds much the same popular dislike of the harmonizing and standardizing aspect of the EEC as in Britain, the same quickness to see a threat to native customs from a meddlesome, Frenchified officialdom in Brussels, and the same distrust of those, particularly in the Benelux countries, who would like to force the pace of political and economic integration.

Among politicians, even Europeans like Mr. Anker Jørgensen, Prime Minister of Denmark's minority Social Democratic government, sound a distinctly cautious note. Direct elections to the European Parliament? Mr. Jørgensen is all for them. But he is reluctant to see a threat to native customs from a meddlesome, Frenchified officialdom in Brussels, and the same distrust of those, particularly in the Benelux countries, who would like to force the pace of political and economic integration.

Law making must remain a matter for national governments and national parliaments. Similarly, neither Mr. Jørgensen nor his Foreign Minister, Mr. K. B. Andersen, sees any future in trying to force majority voting on a reluctant Council of Ministers, though they both agree that the national veto has been used too indiscriminately. The aim of the Danish presidency will be to promote acceptable solutions by consensus, and not to force individual countries into a corner.

Like Mr. Callaghan, Mr. Jørgensen has to contend with an influential anti-market lobby within his own party which was strong enough at the last party congress to force through, against his will, a resolution calling for the establishment of a special committee to examine and report on the results of Denmark's EEC membership. About 14 per cent of the 179 seats in the Folketing are held by anti-market left-wing parties.

Government ministers who represent Denmark at EEC meetings in Brussels are kept on a tight rein by a parliamentary watchdog committee whose considerable powers turn visiting Tribunes of Labour MPs green with envy.

No Danish ministers can attend an EEC meeting in Brussels or Luxembourg without first seeking the endorsement of the all-party committee for the Government's negotiating position. Any significant departure from the agreed position has to be referred back to the committee for approval before the Government can commit itself to an EEC propo-

sal, failure to do so could bring a no-confidence motion.

Comparisons with Britain should not be pressed too far. While in Britain pro-Europeans generally concede that the economic pros and cons of EEC membership were fairly evenly balanced, and made much play of the political case for entry, Danes of all political colours agree that there was only one good reason for Denmark going in and staying in now: the common agricultural policy.

As a country heavily dependent on both industry and agriculture, which still accounts for 30 per cent of total exports, it is difficult to see how the Danes could get a better deal than they have now. Inside the EEC, they have access to a common agricultural market which embraces both of their principal customers, the British and the Germans, and at the same time they are members of a European industrial free trade area that now includes their old EFTA partners as well.

Danish and Marketers cannot seriously challenge the EEC's analysis, and this accounts for some of their shrillness, but they can exploit Danish temperamental dislike of the kind of organization the EEC is and reluctance to cut the Nordic umbilical cord. For its part, the Government cherishes the close links it still retains with its Scandinavian neighbours and countries in their desire for a more intimate association with the EEC.

The Danes feel that such a development would balance the enlargement of the EEC towards the Mediterranean which is now under way. But they believe any concrete initiatives must come from the EFTA side because of the delicate neutralist position occupied between East and West by Austria and Finland, an associate EFTA member.

If there is ultimately no viable alternative to the EEC for most Danes, things appear rather different to the 50,000 inhabitants of Greenland, the huge, largely ice-covered island tucked in mid-Atlantic some 2,000 miles off the coast of Western Europe, which is governed at present as a province of Denmark. It is a distinct possibility that in about two years' time the Greenlanders will vote to withdraw from the EEC.

A special constitutional commission is expected to recommend next spring that the Greenlanders should be given a home rule status similar to that of the Faroe Islands, which voted in early 1974 not to take up the option of joining the community along with the rest of Denmark. In the national referendum of 1972, some 70 per cent of Greenlanders voted no, but they were swamped by the overall "yes".

If the Greenlanders vote for autonomy, it is expected that they will then use their new powers to demand a referendum on continued EEC membership. Much will depend on whether the Danish government can negotiate satisfactory EEC arrangements to protect Greenland's fishermen, whose interests are quite different from their mainland counterparts. Keeping the Greenlanders sweet is important because the island is a potential source of oil, uranium and other minerals.

Michael Hornsby

Get the knives out, we're back to that Great British Disaster, the 'caff'

Bernard Levin

Ho, well now, you wouldn't expect me to keep out of the row between Sir Charles Forte and Mr. Egon Ronay, would you? And who am I—ever the servant of my public—to disappoint expectation? So here goes, particularly since neither of the contestants has so far even mentioned the matter they are discussing. Curiously enough, they have both refrained for the same reason, which is one of delicacy, an affliction from which, happily, I am altogether free. So we shall now inaugurate Plain Speaking Tuesday.

First, however, a summary of the story so far. In that corner, Mr. Egon Ronay, the 1978 edition of his hotel and restaurant guide has just been published. Mr. Ronay includes a section on motorway restaurants and cafeterias, some of which are run by Sir Charles Forte, as elsewhere will be found. Of the 56 establishments examined, Mr. Ronay's organization rates one as "Good", 14 as "Acceptable", 20 as "Poor" and 12 as "Appalling". On page 54 of the Ronay Guide he gives some of the general criticisms, describing the "food" served in these places, and he goes into more detail with each entry; but of consideration for those of my readers who take me with their breakfast I shall not actually quote the Ronay account of what he and his inspectors found; it is no exaggeration at all to say that the mere reading makes one feel decidedly sick.

To this assault Sir Charles, in the other corner, has replied; and he has done so in a way which I am bound to point out that, although all the catering chains serving motorway food come out of the test very badly indeed, Sir Charles's are no worse than the others. Indeed, if you take as a criterion the proportion of each group's establishments which are either poor or appalling, Trust Houses Forte, with 11 out of 15, do slightly better than Mobil Oil (two out of two), Top Rank (eight out of nine) and Galileo Roadchef (five out of six), and only just worse than Granada (seven out of ten).

That, however, is all the comfort I have to offer Sir Charles. In praising motorway food standards in his letter to *The Times*, he gallantly undertook to mount a general defence, not confining himself to his own places; what is more, Sir Charles, being a vigorous and unafraid scrapper (as anyone who has followed his admirable struggle against union intimidation at his establishments in Oxford and elsewhere will know), he acted on the ancient principle that attack is the best form of defence, and lambasted Mr. Ronay for, among other things, using inadequate trained staff, and food-guides writers generally for being "self appointed" and for not being professional hoteliers and caterers.

Now Sir Charles had no case at all, and Mr. Ronay, in yesterday's letters page, had no difficulty at all in disposing entirely of the straw-man bricks flung at him. As he pointed out, it is not criticism of disgusting food that puts off tourists; it is the disgusting food. And he didn't even bother to take up the puerile about food guides not being published by hoteliers and caterers, who are generally much poorer than those who benefit. Thus these schemes, designed ostensibly to help the poorest, in fact harm them. This form of aid also bypasses entirely the control within donor countries which should be insisted on.

Should aid consist of grants or loans? The practice of giving loans with long maturity and at subsidized interest rates conceals the fact that large-scale aid will continue to be a heavy burden. These loans set up tensions between donors and recipients; the donors see them as gifts, while the recipients feel them a burden. These tensions provoke demands for debt cancellation. But this concession favours the incompetent or dishonest at the expense of those who honour their obligations. Recipients benefit from the poorest. Loans are also open to various kinds of manipulation, such as interest waivers or maturity deferral, which inhibit the effective calculation of the amount of aid.

Again, aid in kind and tied grants confuse assistance to recipient governments with subsidies to industrial or commercial interests. In the donor countries, recipients understandably suspect they are a means of dumping surpluses and exporting unemployment. Aid should therefore take the form of grants. Should these be multilateral or bilateral, and to whom should they go? The advocates of multilateral aid argue that this is more objective, disinterested and effective, being unfettered by domestic pressures and parliamentary procedures of the donors. Donor governments do indeed have little control over the spending of multinational aid, and their taxpayers have none. But this does not

make the process distasteful of objectives. As for effectiveness, under multinational aid there is no contact between the donor taxpayers and their representatives, and the recipient governments. This further reduces such effectiveness, and may possess for development, because contacts between the suppliers and the users of capital promote its productivity—as witness the multinational corporation.

Staff members of international aid organizations have distinct political, professional and personal interests. Most of their constituents are Third World governments, and they regard themselves increasingly as spokesmen for the Third World or even as part of its establishment. They press for persistent expansion of aid from the aid lobby, and they also favour preferential treatment of governments committed to extensive economic controls, as this suits both their own interests and those of their constituents.

There are indeed menacing prospects. Multinational aid is already becoming part of the campaign to equalize world incomes and living standards. This is the avowed objective of the so-called "new international economic order".

But the multinational economic order involves large-scale coercion—and the wider the area over which this is attempted, and the more remote the coercion from those who exercise it, the more intensive, ruthless and lasting the process must be.

And there are pacemakers at work. For instance, Dr. Mahbub ul Haq, Director of the Pakistan Planning Commission, writes in *The Poverty Curtain* (1976): "A major part of bargaining strength of the Third World lies in its political unity. This unity is going to be even more important in the struggle ahead."

If multinationalization is objectionable per se, the bilateral method has merits of its own. Wasteful or barbarous practices can be checked under a bilateral system, while the EEC has still to end its aid to President Amin.

The impact of official aid is at best marginal, and even this is all too easily offset by other factors, including the policies of the recipient. External trade, on the other hand, is an effective stimulus to economic development, the human and financial resources which trade attracts will be more responsive to local realities than aid can ever be.

During the past 100 years, external trade and the local financial resources which trade attracts will be more responsive to local realities than aid can ever be.

entirely different sets of substances. A German, for instance, served a sausage in an average British cafeteria, would literally not know what thing it was that he had on his plate, and a Frenchman served soup in a similar establishment would ask his neighbour, in all seriousness, what he was supposed to do with the stuff, since it simply would not occur to him that he was expected to swallow it.

I must stress that I am talking only about cheap food, catering for those who cannot afford, or who (and the distinction is becoming increasingly important) can afford but choose not to, anything better. And I do not want to hear from those who had a perfectly delicious meal only last week in just such an establishment, or who had an entirely dreadful one the week before in one of those places.

The reason for this state of affairs is, I have guessed, and may be undiscoverable. But the briefest glance at standards in other countries shows how amazing the state of affairs actually is. The difference between an American sandwich and a British one, for instance, or an American hamburger and the native variety (at any rate the British-born, for there are American chains in Britain now, which so far, I believe, operate on American standards, though I fear that in time they will be dragged down to our level), is to put it with doublet and offensive politeness, the difference between food and filth.

The difference between the food served at an English "caff" and its exact equivalent in Germany is that the German food is better, and the difference not between two qualities, but between two

the margarine-strewn slice of stale bread, represent a Lucullan banquet which you ought to be glad to eat.

And until your fellow-countrymen change their attitude, the food you are complaining about will remain what it is. I speak as one of those who are fortunate in being able to afford good food, but the rage that possesses me whenever circumstances oblige me to eat at the kind of place I am talking about is only secondarily caused by the threat to my digestion or even my life; its principal reason is the fact that millions of my fellow-countrymen have imaginations so narrow that they are willing to put up with what they are given, and what they are given is a disgrace.

I do not know how this state of affairs is to be changed, for although it is obvious that it will be changed when the customers insist that it shall, I can think of no way of persuading them to insist. There would be assault and battery in most of Europe, a lawsuit in the United States, and murder on a lavish scale in France, if somebody started to serve in those countries the cheap food that is found acceptable in this one. But here, at least, the champing of jaws on it, and the only action the passing of the ketchup-bottle. Sir Charles Forte is wrong to say that British motorway food is tolerable, for it is not. But Mr. Ronay is wrong, too, to put the blame on the providers of it. Countries get not only the governments they deserve, but also the food.

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Making sure overseas aid goes where it is needed

Overseas aid, now about £630m a year from the British Treasury, is a controversial subject. It is not a new subject, but it is a subject which has become increasingly important in the last few years. It is a subject which has become increasingly important in the last few years. It is a subject which has become increasingly important in the last few years.

Should aid consist of grants or loans? The practice of giving loans with long maturity and at subsidized interest rates conceals the fact that large-scale aid will continue to be a heavy burden. These loans set up tensions between donors and recipients; the donors see them as gifts, while the recipients feel them a burden. These tensions provoke demands for debt cancellation. But this concession favours the incompetent or dishonest at the expense of those who honour their obligations. Recipients benefit from the poorest. Loans are also open to various kinds of manipulation, such as interest waivers or maturity deferral, which inhibit the effective calculation of the amount of aid.

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There are indeed menacing prospects. Multinational aid is already becoming part of the campaign to equalize world incomes and living standards. This is the avowed objective of the so-called "new international economic order".

But the multinational economic order involves large-scale coercion—and the wider the area over which this is attempted, and the more remote the coercion from those who exercise it, the more intensive, ruthless and lasting the process must be.

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of protection may be many times the nominal tariff when the raw materials are duty free and the finished product is subject to duty. (GATT officials have estimated that the United Kingdom tariff of 10 per cent on copper wire represents a real rate of protection of 77 per cent for copper processing.) Imports are also restricted by quota. Britain limits the import of textiles, shoes and other consumer goods. The United Kingdom tariff of 10 per cent on copper wire represents a real rate of protection of 77 per cent for copper processing.) Imports are also restricted by quota. Britain limits the import of textiles, shoes and other consumer goods. The United Kingdom tariff of 10 per cent on copper wire represents a real rate of protection of 77 per cent for copper processing.) Imports are also restricted by quota. Britain limits the import of textiles, shoes and other consumer goods.

Protectionist measures obstruct profitable investment, frustrate employment and stifle economic development in the Third World. Yet they evoke little or no protest from the aid lobby, and they also favour preferential treatment of governments committed to extensive economic controls, as this suits both their own interests and those of their constituents.

Why should this surprise us? Professional humanitarians dismiss those who can do without their ministrations. But this in turn raises the important question of the "moral" of aid, and the proper relationship between official aid and voluntary activity in this field.

Voluntary aid is paid for by people who freely give money to help others. Official aid is financed by taxpayers who have to pay up whether they like it or not. Aid crusaders habitually ignore this crucial distinction. Voluntary agencies are already active in the Third World—the religious, medical and technical charities, and the familiar disaster relief organizations—and many of them do worthwhile work. They could do more, particularly by taking over tasks which governments have come to consider their own.

Take a recent contrast from Switzerland. In June 1976, Swiss electors voted in a referendum on a government proposal to provide substantial funds for handouts to Third World governments. The proposal was backed by the media, the churches, the universities and schools. It was heavily defeated.

Yet in the same year Swiss charities raised and spent 900 Swiss francs to help the Third World, more than one third of all Swiss overseas aid, or equivalent to a per cent of Swiss GNP. If the tax treatment of gifts to charity were liberalized in this country, and if it became clear that the relief of acute need was no longer part of official aid, similar results might well be achieved here.

Finally, how should official bilateral grants be allocated? We cannot but refer them to governments whose domestic and external policies are most likely to promote the economic progress and general welfare of their peoples.

Judgements in this area will be disputed. Committed socialists may applaud current trends. We would sooner see the world's poor on a more hopeful course, with official Western aid concentrated on countries where human leadership, effective administration and personal freedom can foster economic advance. We are sure it cannot be in the interest either of the West, or of the ordinary people of the Third World, that aid should be engulfed by an international tide of totalitarian collectivism.

P. T. Bauer and Cranley Onslow

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"Help build a bridge over despair this Christmas..."

Sir Alec Guinness

... a bridge of hope from those of us who expect to enjoy all the good things of Christmas to those who will get none, neither at Christmas nor in 1978.

I am thinking of the old people existing in lonely isolation, near despair from lack of any human contact. And of hungry old folk near starvation. The bridge you can help is real—Day Centres that provide a friendly meeting place here in our towns... and feeding schemes in countries where food is desperately scarce.

How You Can Help
Equipment for a Day Centre: £10 does a lot towards equipment for another friendly centre.

15 Good Meals for old people near starvation in Asia: £3.

£150 perpetuates a loved name on a British Day Centre and helps it start. Or a hospital bed overseas £100.

Someone lonely or hungry waits for your Christmas goodwill gift. Please use the FREEPOST facility and address your gift to: Hon. Treasurer, the Rt. Hon. Lord Maybray-King, Help the Aged, Room T5, FREEPOST 30, LONDON W1E 7JZ.

* Please let us know if you would like your gift used for a particular purpose.

How Buildwas became Market Blandings

Some villages, like some men, have greatness thrust upon them. From this week, Buildwas in Shropshire is such a village and I only hope that it has the resilience to cope with the situation.

If it cannot, it can direct some of the blame towards this diary. Principally, though, it must take the matter up with a colony living in Devon and it was he who has identified Buildwas (three miles north-east of Much Wenlock; remains of twelfth century abbey) as the likely original of P. G. Wodehouse's Market Blandings.

And it was to compare PHS readers' perspicacity with the colonel's that I have been running a competition, the results of which I announce today. Colonel Michael Croft is both a Braunschweig and Ordnance Survey specialist. Provided with PHS's clues about the times of trains from Paddington to Market Blandings, he narrowed down the field until he was left with Buildwas.

Only one reader, Pip Marks, of Saxon Road, Bow, London, E3, scored a bullseye, but four others peppered the target, and all five will be receiving copies of Wodehouse's last book, *Sunset at Blandings*, published on Thursday by Chatto and Windus—in which the colonel's report appears in full.

A military man, Colonel Croft must be used to the firing line. I fear he will attract a fusillade or two because of his finding that, to travel from Paddington to Buildwas (or Market

Blandings), you would have to change at Wellington—and yes, Wodehouse mentions a connection. I should tell you that the station at Buildwas was lopped by the Beeching axe in 1963.

As for the competition entries I received, I was struck by some masterpieces of deductive reasoning. One, from Martyn Freeth, a London solicitor, ran to 10 pages.

Most readers correctly located Market Blandings in Shropshire. Others placed it in Wiltshire, Worcestershire and Hampshire, and B. B. W. Gooden, of Twickenham, said he would have a lifetime's feeling of certainty shattered if the colonel disagreed with his belief that Hampton Loade, Bridgnorth, was the original of Blandings. A sad day, this, for Mr. Gooden. Copies of *Sunset at Blandings* will be sent to the very clever Pip Marks and to the almost-clever William Hardwick, of Burnwood, Staffordshire; George Piercy, of Norwich; R. J. Lonsdale, of New Malden, Surrey; and Tomchuk Pinkerton, of Weybridge, Surrey.

Shifting the burden of guilt?

It is good to know the Law Society pay attention to the Diary. Some weeks ago I tweaked their tails for classifying consumer protection as something they need to protect their business clients from; rather than a matter to advise their private clients about.

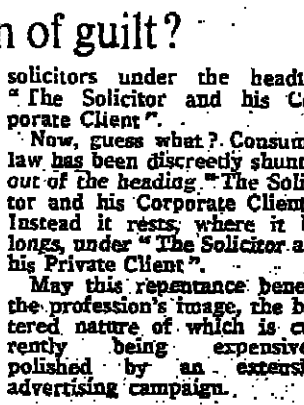
Their evidence to the Royal Commission on Legal Services explained that, when a revised qualifying course begins in 1980, consumer protection would be taught as aspiring

solicitors under the heading "The Solicitor and his Corporate Client".

Now, guess what? Consumer law has been discreetly shunted out of the heading "The Solicitor and his Corporate Client". Instead it rests, where it belongs, under "The Solicitor and his Private Client".

May this reprieve benefit the profession's image, the battered nature of which is currently being expensively polished by an extensive advertising campaign.

But I didn't read the book, but I lost the food...



Jokes aide for the Prince

The Prince of Wales has a well-deserved reputation for making witty speeches. The Guinness sense of humour and other idiosyncrasies have indicated that he has written them himself.

New pressure of oratory has made him take on a kindred spirit as speech-writer and researcher. He has gone for the best, employing Bryan Rogers as part-time rhetorical consultant and teller of shaggy dog stories.

Mr. Rogers, from Carmarthen, one-time reporter on *The Times*, is one of the funniest and most vivid feature writers in the word-business. He read English and did University Challenge at Oxford, schooledmastered for a time, became a columnist on *The Star* of Sheffield, before coming to *Princess House* Square. He has now become a freelance, writing regularly for the colour magazine of *The Sunday Telegraph* and other newspapers.

He has published poetry and short stories, and has a passion for medieval history and the oddities of life as well as for jokes. He has been working for years on a vast drama and verse epic of Queen Glendower.

His latest assignment has been a characteristic flourish to the field of Agriculture in the phantasmagoria of his imagination. Readers will be entertained and instructed shortly. The weakness of the tall, red-haired wit of Carmarthen will be an advantage to the Prince when he makes speeches in the Principality. The jokes will be an advantage on all occasions.

Ultra special war story

Ronald Lewis, the leading military historian, who would receive the W. B. Smith literary prize, 1977, for his life of Field Marshal Lord Slim, is already hard at work on another book.

For two years he has been piecing together a new account of the Second World War completed in the light of "Ultra", the code name given to the intelligence yielded by interception and decoding of enemy communications. Mr. Lewis is one of a small band of scholars busy at the Public Records Office in Kew sifting through the first batch of Ultra papers released by the Ministry of Defence last month. The Ultra code has been vital to victory. But he certainly believes that it shortened the war and in at least two episodes—the climax of the battle of the Atlantic against the U-boats in 1943 and the securing of a second front in the shape of a foothold on the Normandy beaches in 1944—it turned the scales.

All embracing diviner

Sir Sachverell Sitwell, survivor of the extraordinary literary trinity of Sitwells, is 80 today. He is off on his travels collecting more material for the poetry and poetry disguised as prose with which he has enriched and entertained us for most of this century.

His friends have contributed poems and pictures for a private birthday anthology. They range from John Betjeman to Ted Hughes and Samuel Beckett, from Henry Moore to John Piper.

In a preface they have an erudite simile characteristic of Sachverell's own work, which embraces all arts and cultures: "Both Busoni and Sitwell are masters of idiosyncrasy, the art of shiving the future from the shades of the dead."

Whitehall has a new vague word. A couple of years ago, anything that did not match up with a bureaucrat's ideas was "bizarre". Then came "embarassing". Anything that embarrassed ministers caused much purring of lips among civil servants. Now comes "prudent". At two ministries, during discussions about the firemen's strike, three different officials used the word. The Government thought it "prudent" to have contingency plans—also word, prominent in the world of government. The Government thought it "prudent" to have contingency plans—also word, prominent in the world of government. The Government thought it "prudent" to have contingency plans—also word, prominent in the world of government.

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a Special Report

Moving up the table
in Britainby Pamela Vandyke
Price

The progress made by Italian wines in Britain is a tribute to intelligent selling and publicity methods and resolute controls of quality at source. The British, loving Italian wines as "bolt-day" drinks or to accompany pasta in an inexpensive Italian restaurant in Britain, have adjusted slowly to appreciating them as good wines in their own right.

Many have been excellent accompaniments to British food, interesting even to the conservative lover of better known classics.

Two years ago Italian table wines enjoyed little prestige. They were not the choice for the novice drinker entertaining an important business contact in a smart restaurant, or for the party at home where much skill had been expended in the kitchen and the wines were expected to impress the guests.

Today the position has changed and continues to do so. In 1976 Britain imported 282,724 hectolitres of Italian table wine compared with 28,125 hectolitres in 1970. Italy exports less wine to Britain than does France, but Italy has drawn ahead of Germany in exports and is beginning to challenge Spain.

Chianti is no longer the only name on wine lists in both the retail and the catering trades. The emergence of other names in "role wines" has been augmented by an awareness of brands regarding sparkling wines and vermouth. The British public are said to be conservative but once they change their drinking habits, they are perhaps loyal to what they like and they seem to go on buying it.

There is, perhaps, a link between the admitted progress on the quality and stylishness of Italian wines and the way in which they are drunk in Britain. Younger drinkers seem prepared to try wines that are new to them. Maps are studied, books and articles consulted and tasting groups try their palates on the

wines they can find from the Alto Adige, the Veneto, Piedmont, Emilia, Romagna, the Marches and Sicily.

Italy's heritage of art has made possible, in commercial terms, the superb maps, posters and publicity material that local syndicates and importers make use of to introduce the British public to Italian wines. They provoke immediate interest because of their excellence of design and liveliness of approach. From the moment that the drinker who wants a change looks at even a modest window or counter display of Italian wines, contact is established. Surely anything presented with such artistry is at least worth a try.

It is essential never to approach an Italian wine with the slightest intention of comparing it with any other wine from any other country. Italy is a large country with such variations of climate and wine-making traditions that generalisations and comparisons are unwise.

Because of the extensive range of wines from Italy, retailers are beginning to help the potential customer to sort out the regions. Many are keeping their stocks of Italian wines apart from others, so that buyers can see several barolos or chianis or vermouths from different firms side by side. Buyers are now aware that most of the great wine establishments make a range which will include everyday wines and go up to the fine and the rare.

Another marked trend is in the sale of 1.5 litre and 2-litre bottles, with even larger ones available from Italian producers, which are good value and can be just right for parties. That is another example of the way less expensive Italian wines can be enjoyed because they go with meat, fish, casseroles, salads and every kind of British fare as well as the many regional specialities of their homeland.

No rigid "white with fish, red with meat" is necessary with them—drink as you like. The British are drinking large quantities of Italian sparkling wines which include a number of wines lesser known than asti spumante, some of them up to our specialities, such as sparkling wine made by the champagne method. Hosts never think now of apologizing for

serving such sparklers. It is perhaps another instance of declining wine snobbery when people want to offer a wine that is good but cheap.

The fruitiness of the moscato grape, which makes all sorts of appeal immediately to all types of drinkers. But the fineness of many of them in slightly drier form, such as the top grade sparklers of Riccadonna and Martini, are enjoyed by the most worldly type of drinker.

In 1976 Italy sent Britain 48,432 hectolitres of sparkling wine, which represented 50.15 per cent of the sparkling wines imported by Britain. That shows that those wines are more than ice-cream and pastry partners.

The British love the mouth-filling, immediately fragrant wines from the north and the easy-going whites, which are light, fresh and often charming, deserve exploration. The sweeter whites, delectable in their homeland with fruit, can also be good refreshers.

They are all so easy to drink. Vermouth is being drunk in greater quantities in Britain. The blancos have 35.5 per cent of the market, which is understandable because they are fragrant and pale and look dry, but are really not as dry as the truly dry vermouths, which come second. The red vermouths are not drunk in Britain in quite the quantities consumed in Italy, but mixtures of dry and sweet (red) are popular.

Martini is reported to have 53.6 per cent of the market in Britain and it leads in the extra dry and rosso markets, where Cin-

zano, which accounts for 25.1 per cent in the same period, naturally leads in the blancos, with Riccadonna some way behind, although they make individual vermouths.

By January, 1978, it is expected that Italian table



K. W. P.

of 34 per cent for 1977 over the volume of imports for 1976. That shows, perhaps, that drinkers are getting more adventurous. There is much scope for exploring the large range of inexpensive Italian wines that the big firms now sell, as well as the special vineyards that are expensive even in their own regions.

Since the introduction of the DOC controls, wines bottled in Italy have been brought into line with established traditions in areas where it has been granted.

Elsewhere bulk wines have much improved, thanks to the work of oenologists who have been aware of what is required for selling at home and abroad, and the benevolent supervision of many large businesses whose backing has assured continuity of quality.

Many wines, of course, will improve and others will be easier to find abroad. Many estates will in time produce fine wines as well as their everyday lines, and Britain is fortunate to be on the receiving end.

The author is Wine Correspondent, The Times.

Bacchus bequeaths
his image

by Allan Plowman

As far back as 1384 the chateaus of Florence and Siena, otherwise at loggerheads with one another, agreed to cooperate in the protection of the most valuable asset they had in common—their wine.

The league they formed was a forerunner of the Consorzio Vino Chianti Classico set up in 1924 by producers anxious to redefine standards in a world where Italian wine in general commanded scant respect.

Three years later three of the more northern zones of Chianti—Montalbano, Rufina and Colli Fiorentini—formed the Consorzio Puro, adopting a Bacchic cherub as their particular symbol. Its standards and requirements were only slightly less demanding than those sporting the black cockerel of Chianti Classico. They remain so, and are now open to growers in the other three zones of the defined Chianti area, the hills of Siena, Arezzo and Pisa.

For 30 years it was a working rule for the buyer that a bottle of Chianti should bear the neck label of Gallo or Puro. In other areas of Italy as well the local consorzi were legally entrusted with authority to pontificate on production and labelling.

Does the sign of the consorzio mean anything today, in view of the state laws of Denominazione di Origine Controllata? On the day of vintage last month in Montepulci the Marchese Cino Corsi gave me his opinion that the Consorzio Gallo, which his father had helped to found, tended nowadays merely to duplicate the technical regulations of DOC. He agreed, however, that such bodies still did a useful job of joint publicity. I believe, too, that Gallo at least has a task ahead in a possible classification of the district's crus, in the manner of the Bordeaux vineyards that Chianti Classico most seeks to emulate.

It was on July 12, 1963, that the turning point came and the President of the Republic issued Decree No 930, setting forward rules to protect the name-sources of Italian wines. The new laws were drawn up in harmony

with EEC regulations approved the year before.

Responsible, with the Ministry of Agriculture, for administering the DOC regulations is a national committee composed of growers, producers, dealers, members of relevant professional associations and state specialists.

Penalties for misuse of approved wine names are now every bit as heavy as those inflicted on sinners against the French laws of appellation d'origine.

Worthwhile or not, consorzi are required to be set up within controlled areas by EEC legislation. Wine growers and producers are not obliged to join these associations, although there is much advantage in their doing so. Each consorzio is entitled to police the practices of its members. The inspectors are themselves fellow members (or members of fellow consorzi) and may therefore incline to take a charitable view of malpractices. On the whole, though, the principles of group psychology prevail and the erring brother falls into line. Certainly it is a brave individual who scorns altogether to join his consorzio.

The real safeguard to the consumer lies in the sanctions of DOC: in the knock on the door from the state anti-fraud police, in the far from lenient sampling by the Government when wines are to be exported. And these official attentions are likely to be all the more acute when a firm has decided against membership of a consorzio.

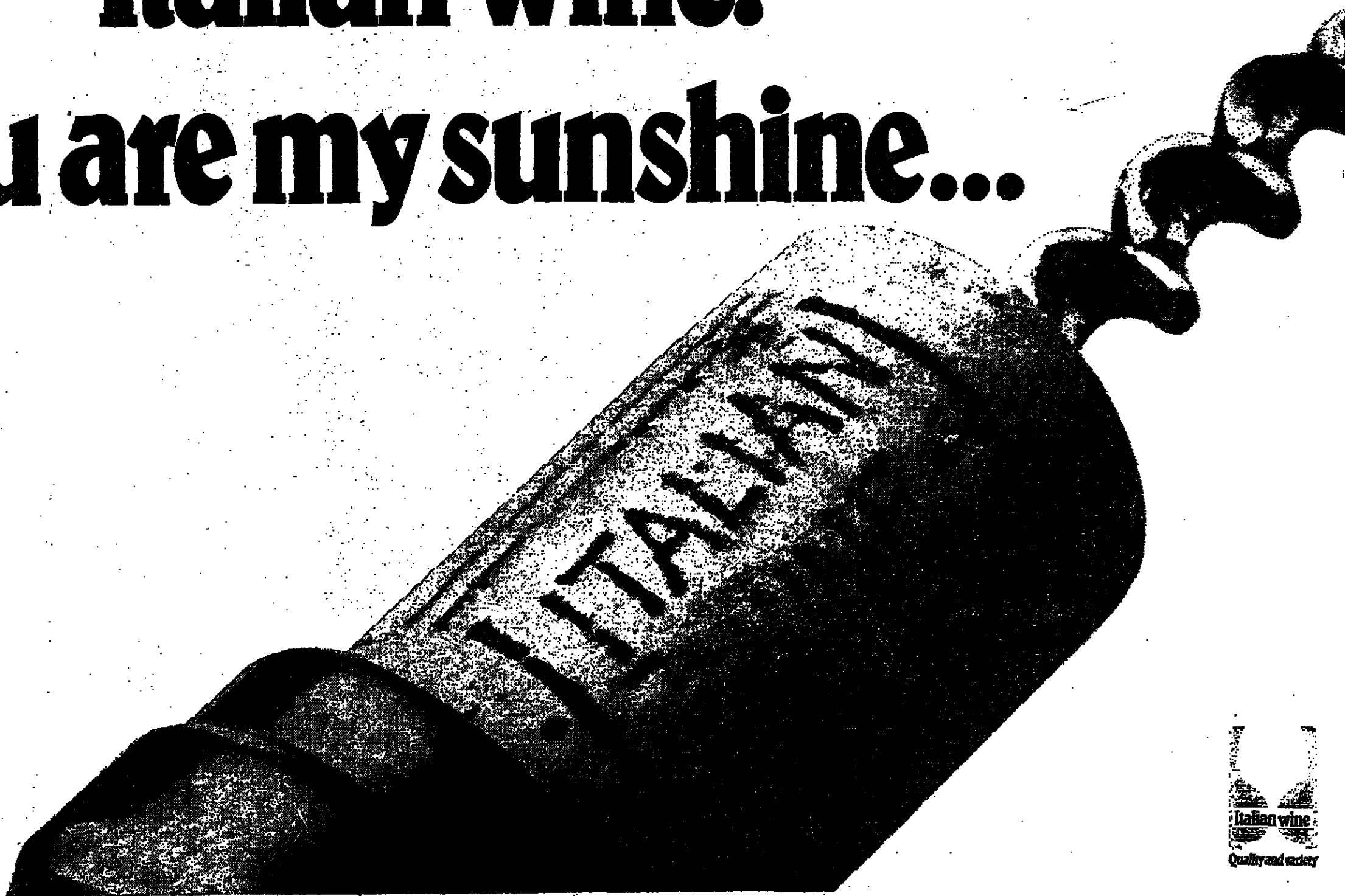
It is up to the grower or producer to prove his case for the award of a DOC. DOC regulations ensure that a wine is from the area named; uses the laid down proportions of specific grapes; is made by traditional methods and is properly aged; does not exceed defined quantities in relation to vineyard area; gives the true vintage date; and is not misleadingly labelled.

Italian wines multiply by their multiplicity of names. The title may refer to place or a grape variety; to the producing company or a brand. It may even follow the tradition of Vitis Misa or Da Vinci Extra Fine—fair enough clue that the contents probably hail from anywhere but Naples or Florence.

continued on next page

Italian wine.

You are my sunshine...



Acclaimed by emperor and poet

by Bruno Roncarati

Veneto is one of the most interesting regions of Italy on account of its wine and of its geographic situation.

The variety of wines made there is considerable, extending from delicate whites to full bodied reds, so is that of contrasting scenery such as the mass of snow clad Dolomite peaks and the smooth beaches of the Adriatic sea.

The best known wine of the region is undoubtedly Valpolicella, a red, delicate, dry, with a slightly bitter after taste reminiscent of bitter almonds, this being a characteristic common to other wines of the area.

The basic grape varieties used are Corvina Veronese, Rondinella and Molinara also used in the making of Recioto Amaren. This is a superb red produced with selected grapes left to dry for a few weeks on special racks to increase the percentage of natural sugar that transforms into alcohol during the lengthy process of fermentation that follows, prolonged by the cold temperature of the winter months, and gives a big wine suitable for aging.

Both Valpolicella and Recioto Amaren are considered the descendants of the ancient retico and acenico wines, the former being well known to Roman emperors and poets alike referred to by Martial, Phylus, Silius and Virgil.

The area of production is in the province of Verona, north of the city and spreads east from the Adige river. The western part of this area is known as the zona classica and this is where the best wine is produced. Valpolicella with 12 or more degrees of alcohol and aged for at least one year, is entitled the additional specification superiore. So look at the label carefully and you will no longer be puzzled by the price differentiation between Valpolicella. The classico superiore is normally sold in the conventional three quarter litre bottle and the more pricey, pro-rata, than the plain Valpolicella usually sold in large 1.5 and two litre bottles seldom with a cork stopper.

This applies to other wines both from this region and from elsewhere, even if the prescribed minimum aging period and alcoholic content may vary from wine to wine. It applies indeed to Bardolino and Soave, a pale red

Bruno Roncarati is the author of *Vino Vio*: the DOC Wines of Italy.

and white from near there. The former is similar to Valpolicella though lighter and often fruitier, and is made with grapes grown on the south-eastern shores of Lake Garda, a beautiful lake of glacial origin where viticulture has been in existence as long as mankind. It is a pleasant wine not too well known in Britain, but with great potential: just a matter of the consumer mastering the pronunciation of its name, an obstacle often underestimated and difficult to overcome.

The wine is named after the prehistoric lake village of Bardolino that lies in a little picturesque bay at the foot of vine-covered hills crowned by cypress trees.

Lamberti is the largest producer of Bardolino Classico having over 200 hectares of vineyards in the zona classica. Its Classico Superiore is gathering momentum and is obtainable at Peter Dominic shops where Soave and Valpolicella Lamberti can also be found, the latter being part of the current "take three save 50p" offer.

Soave is a white wine of delicate taste, slightly bitter and fruity, made from Garganega and Trebbiano di Soave north east of Verona. It is an ideal companion for delicate dishes.

In accordance with the oenological tradition of its province and further to promote it throughout the world, each year from September to October, Verona stages Vinality, the most comprehensive wine fair in the country, where the wines of more than 1,000 producers are on show and for tasting. This is the charming town of Romeo and Juliet, on the banks of the Adige river, where Roman, medieval and Renaissance art blend so gracefully together, people gather every evening from all over the world to sample the wines of Italy.

Some 30 miles north-east of Verona, is Vicenza, the home town of Palladio, the creator of an architectural style much admired and followed in England in the late seventeenth and early eighteenth centuries. Palladio's finest villa, the Rotonda, is one of Vicenza's greatest jewels. Also to be admired are the superb cathedral, the magnificent Loggia del Capitano in the Piazza dei Signori and the Olympic Theatre.

A few miles north of there is Breganze, a small town that gives its name to six wines made with different grape varieties. These are Breganze Bianco, Breganze Rosso, Breganze Cabernet, Breganze Pinot Nero, Bre-

ganze Pinot Bianco, Breganze Vespaio. The first two, the bianco and the rosso are made predominantly with Torcai and Merlot respectively, and a small percentage of other grape varieties.

The others are made mainly from the grape variety indicated. Their predominant characteristics are derived from the main type of grape used. These are sound, fresh, fruity wines of limited production, seldom found abroad.

On the way to Venice a sense of expectation always prevails. The contrast with the industrial towns of Marghera and Alstrome becomes more obvious approaching the Grand Canal. Here one dives almost abruptly into the past and navigating under a low bridge or wandering on foot along the narrow canals, the presence of people in modern clothing does not appear appropriate in a setting that

is reminiscent of Canaletto's works and could be framed and hung over the mantelpiece.

It is along the canals, off the beaten track that come few oenologic still exist. These towns are the ideal place to sample local wine. In the summer they sell it by the glass from rustic barrels, refrigerated by advanced methods. It may be Soave or Verduzzo from the Piave basin, fragrant, slight quacking and invigorating. The local sea food naturally is complemented by these excellent whites but they are not a must by any means. Try a fresh, fruity Bardolino on a fritto di pesce: though not a white wine, you will find it most appropriate.

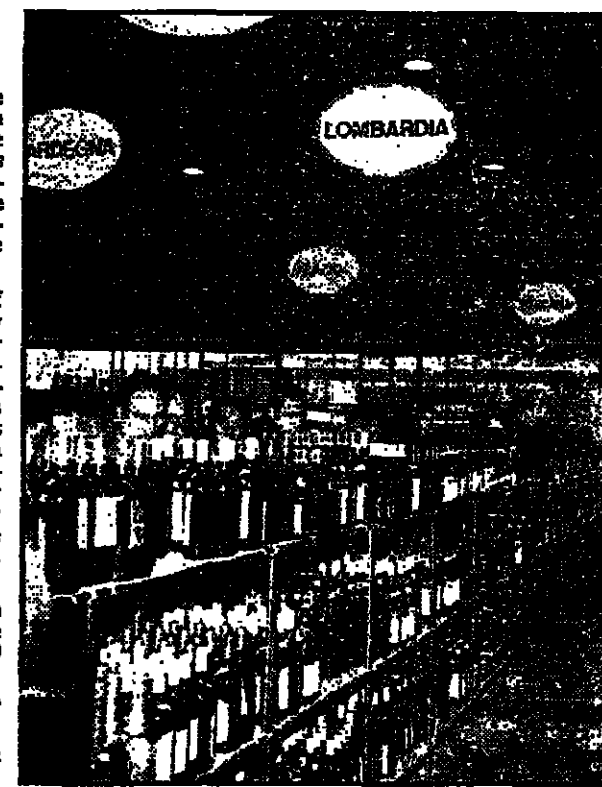
Leaving behind the lagoon, whether you go north or east, there are vineyards again. To the north, some 30 miles, is Conegliano and near by Valdobbiadene. Prosecco is made there, a white wine produced with Trebbiano grapes grown in a

defined area in the province of Treviso. If made from grapes grown in a much more restricted area known as Cartizze, located in the commune of Valdobbiadene, the wine is entitled the additional specification superiore di Cartizze.

These white wines are of straw yellow colour, fruity and fresh and can be dry or amabile-dolce, semi-sweet, with an alcoholic content of about 11°. There is also a frizzante type that is rather bubbly and a spumante that is fully sparkling: both can be dry or semi-sweet and the spumante can also be sweet. They are all fruity and outstanding in their own rights.

For further information contact the Italian Institute for Foreign Trade ICE, 20 Savile Row, London W1.

The wines of more than 1,000 producers are shown at Verona's annual fair.



The Marches: why Hannibal failed

by Allan Plozman

After the hills of Piedmont or Tuscany, Lombardy can seem pretty flat—not least so during the present vintage, when floods swamped the fields.

But even regions less low-lying than the valley of the Po can seem metaphorically flat, overshadowed by their more glamorous neighbours. For all the impressive roads that link the ancient province of Italy, local loyalties remain strong. Perugia, for instance, is far more withdrawn from Siena than the modest mileage between them would suggest.

On the northern side of the Apennines and towards the Adriatic, Emilia Romagna and the Marches can evoke much the same feeling of cultural remoteness. Of the latter area an official booklet itself states that it is "little known even to Italians".

Reggio Emilia is nevertheless one of the country's biggest wine-producers, with an output twice that of Lombardy. One of its wines is popular to the point of being a positive cult, and four others increasingly make their mark.

Lambrusco, the famous wine of Modena is a dark sparkling red, officially classed as dry (although amabile versions abound). It is a varietal, the Lambrusco

being the grape from which it is vinified, and the title is often qualified by a place name. Considered among the best is the Lambrusco di Sorbara.

Designed primarily to cut through the fatty dishes of the Bologna region—the spiced sausages, mortadella, doughy pastas and braised beans—Lambrusco sells in huge quantities as a party drink for the young, and—possibly in America—as a table wine for the not-so-young. The wine's local nickname is, indeed, "Lambrusco-cola".

In style Lambrusco has something in common with the red *vinhos verdes* of Portugal, it being best drunk while still fresh and young. Any initial froth soon subsides to a pleasant prickle, and in a good example the finish is clean.

The Romagnoli are a jolly people, and it could be discourteous to be over-enthusiastic about the wines they so hospitably dispense. Complementing the rich dishes of the region is the Romagna Sangiovese, a robust red made from the main ingredient of Chianti. Grown on the hill-sides between Bologna and Rimini, it is a full-bodied dry wine that may grow less tannic with moderate aging.

Of ancient renown is the Albana di Romagna, grown from a grape of that name unique to the region. Gold-

en-yellow and more often rather sweet than dry, it provides a fresh but appreciable mouthful. As with so many Italian whites, its alcohol content is deceptively high: 12.5°.

If the Sangiovese is the standard red grape of central Italy, Trebbiano is the classic white. The DOC zone for the Trebbiano di Romagna covers vineyards around Forlì, Ravenna and Bologna. It is a straw-coloured wine, dry and well-balanced.

At the opposite (western) end of the province, Piacenza—last outpost of the Piedmont hills—is the home of a red which formerly made no claim to attention but which now rates a DOC and enjoys a blossoming reputation: Gattornio di Colli Piacentini. It tempers the familiar Barbera of Piedmont with Bonarda, and is the sort of wine where your own verdict is as valid as anyone's.

All told, more than 70 types of wine may be tracked down in Emilia Romagna, but clearly only a handful of these come to—or merit—our notice.

The United States doubtless continues to consume five times as much Lambrusco as Chianti and a hundred times as much as Barolo. The Romagnoli are determined to publicize their best Sangiovese, with the aid of the Passatore, a rollicking confraternity that

rivals the Sacarins d'Anjou in conviviality. Albana is at present the Emilia Romagna wine that commands the highest price.

The Marches, away on the Adriatic coast, was until recently a remote papal state with poor communications. Its natives lived mainly on fishing and mixed farming. The region nevertheless produces one of Italy's most famous dry whites. The fancy amphora-shaped bottle in which Verdicchio is so often served in restaurants must come second only to the Chianti fiasco as the basis of home-made lamps.

Verdicchio deserves its esteem. It is a wine of appealing style, pale in colour, clean on the palate, full but with an edge of austerity: an admirable accompaniment to the local fish—or to any fish. The DOC demands a minimum alcohol content of 12° and one can see why Hannibal failed to encircle Rome when his troops sampled the Marches Verdicchio.

Verdicchio is again a varietal, made from a grape cropped up elsewhere in Italy. In the Marches, there-fore, one looks for the qualifying place-name. Best known is the Verdicchio dei Castelli di Jesi, from a small district behind the port of Ancona. Only the low-interest loans, with inner (classico) part of the zone may use the full title, their methods of wine-making less well known is its ing.

neighbour the Verdicchio di Matelica. Despite competition from its established cousin, the Matelica producers are now beginning to develop export markets.

As with varietals in many countries, the wine does not have to be made 100 per cent from the grape in question. The Verdicchios of both Castelli di Jesi and Matelica may reserve a fifth of their cépage for Tuscan Trebbiano and Malvasia.

Montepulciano and Sangiovese vines have been developed in the Marches to yield a couple of honest red wines. Rosso Conero and Rosso Piceno. The Conero is grown on a small mountain behind Ancona, and may best be described as a hearty *vinho* of the better type.

Piceno Rosso, once the preserve of the old market town of Ascoli Piceno, is produced in many parts of the Marches, a stretch between the original town and the sea remains the site of classic Piceno, which in its superiore version, aged for a year before bottling, may well improve yet further with a little patience. Sangiovese-based wines do not always soften with time, but classic Piceno would appear to do so.

The Marchigiani are bene-factors of the old market town of Ascoli Piceno, with inner (classico) part of the zone may use the full title, their methods of wine-making less well known is its ing.

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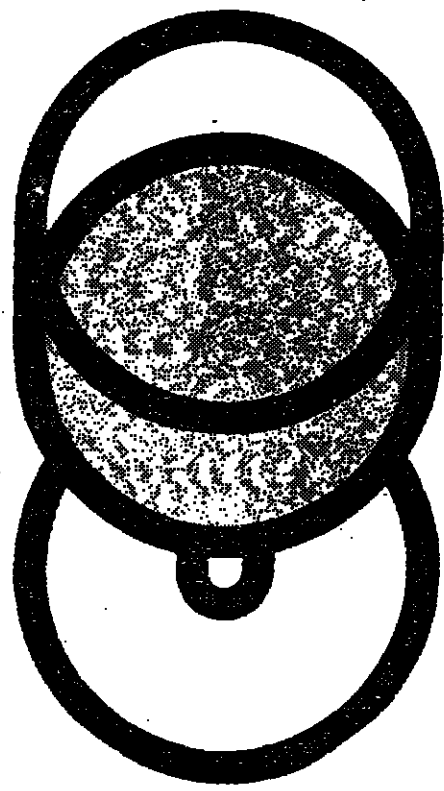
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Frascati

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Merlot di Aprilia
Montecompatri
Olevano Romano
Orvieto
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Velletri Bianco
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Drink your way through these and you will do as the Romans do!...

Sponsored by the Regional Government of Latium, Department of Agriculture and Forestry

by Colin
Price Beech

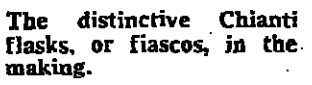
As we watched, the grapes were coming in with 12° of natural sugar which with fermentation would convert into alcohol, and although the spring had been unusually cold there had been no disease on the vines

Elsewhere in Italy, though, the vintage of 1977 had been less satisfactory. To the north of Pisa a wet and chilly summer and autumn had been followed by violent rain and these early October storms had given the vineyards something of the appearance of neglected paddy-fields.

its comparatively recent and well-founded reputation for character and quality. Chianti, particularly an old Chianti, can be a fine and subtle wine, perhaps more comparable with Bordeaux than Beaujolais, but, as recent comparative tastings have revealed, vintages can vary widely.

The four grape varieties traditionally included in the production of Chianti are San Giovese, often in the proportion of between 50 and 80 per cent, Canaiolo nero (10 to 30 per cent),

The distinctive Chianti flasks, or fiascos, in the making.



ry Peta Fordham

The generic name for wines from the Alban Hills is *castelli romani*. Here the vine has been cultivated

Everything that appears in a carafe locally may not be DOC Frascati (the Italian attitude to wine being to

Fairly assessed, it is a pleasant enough wine, sometimes a trifle *frizzante*, but still remaining a favourite. They say it is at its best as an accompaniment to eels. There are a number of other wines from this dis-

characteristic colour being achieved by separating the red sangiovese grapes from their skins before they can stain the wine too deeply; and the same technique applies also to the Merlot di Aprilia, which is made from

pork—with rough bread; and to quaff with it the host's own "best bottle" of bianco, is to be transported to classical times. It is an unforgettable gastronomic experience—and not only gastronomic!

by Pamela
Vandyke Price

wines. As with many Mediterranean wines, the rosés can be very good, deeper in colour than those of the

Marsala, a wine which has evolved over two centuries, is far more interesting and subtle than those who enjoy the sweet variety as the base of zabaglione might suppose. Dry Marsala has an ele-

but their pink, Porto Palo, is ampler and more "important" than most wines of that kind and worth looking for. It should be remembered, however, that Sicily is large and, in one region, the wines of that region

are little known outside the island. Sicily's "bitter", the dark Averno, is a good digestive or aperitif, should the traveller feel that so many excellent things to eat and drink have, almost, jaded the palate.

Italian wine
Quality and variety



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RUSSIA STUMBLES IN AFRICA

At one time the Russians may have been reasonably confident that post-colonial Africa would fall into their lap. Their success in Angola will have strengthened their confidence, and the number of African leaders who pay lip service to socialism probably continues to prop up their hope that African history is moving broadly in their direction. But some doubts must now be creeping in, and Mr. Brezhnev seems to have felt called upon to comment on them in his anniversary speech on November 2. He acknowledged that the struggles of the former colonies could "now and again... result in zigzags in the policies of the young states and sometimes even lead to setbacks", but he added reassuringly that the overall trend of development is incontestable.

Perhaps it is, but if so the evidence is still fairly well concealed. In May Soviet experts were expelled from the Sudan. On Sunday Somalia announced that it is expelling Soviet military experts, withdrawing naval and other facilities, renouncing its treaty of friendship with the Soviet Union and breaking diplomatic relations with Cuba. This is a considerable setback for the Soviet Union, which seemed well established in Somalia. It is

also another reminder that nationalism is stronger than ideology in Africa.

It is still difficult to say whether the Soviet Union was really aware of this when it started supporting the ostensibly Marxist regime in Ethiopia. It may have calculated that Ethiopia was larger and better placed than Somalia and decided to switch its allegiance accordingly, especially as Ethiopia is also host to the OAU. But it seems to have nurtured at least some illusions that a common ideology would bridge the enmity between the two. When President Castro went to Aden in the spring he suggested a "socialist union" of Aden, Somalia and Ethiopia, and he would not have done this without Soviet support.

The idea could look logical to someone in Moscow with a geographical or ideological map spread out before him. A political, tribal and religious map would have told a different and far more complex story. The Somalis believe they have a very strong claim to the Ogaden area and are not likely to give it up merely because a regime in Addis Ababa calls itself Marxist. Nor could Soviet moves do anything to strengthen Arab support for Somalia and for the Arab desire to make the Red Sea a "peace zone" free of domination by out-

side powers. This in turn could not fail to increase Ethiopia's worry that Somalia and the Sudan are trying to cut her off from access to the sea through newly-independent Djibouti, which carries about 80 per cent of her foreign trade.

Thus instead of achieving a comfortable union of three client states, the Soviet Union has exacerbated an already delicate and difficult situation and made itself bitterly hated in Somalia. The Arabs are now offering substantial aid to Somalia while the Israelis, allegedly with some American encouragement, find themselves in the curious position of supplying the Ethiopian forces with captured Russian weapons in a sort of tacit alliance with the Russians themselves, and their Cuban helpers.

An odder and more unstable situation could scarcely be imagined. For the moment Somalia's military advance seems to have been halted by the much strengthened Ethiopians, but there is no reason to think that the fighting is going to stop. Nor is any easy answer in sight. If nothing else the Russians and the Americans should dust off their old agreement of 1972 in which they rather unrealistically promised not to try to take advantage of situations of this sort.

THE MONEY MATTERS IN LOCAL GOVERNMENT

On Friday Mr Peter Shore will make his annual announcement of how much of next year's local government spending he means to meet from a central grant. It is usually an occasion full of anguish, with loud protestations that this time the Secretary of State has gone too far, and that unconscionable demands will have to be made of the ratepayers to make up. But this year, oddly enough, the anguish will almost be outweighed by other feelings, even including relief. The days are past when local spending was seen by all concerned as a yeasty factor impossible to keep down. Councils have been so successful in keeping their expenditure within cash limits this year that there is some embarrassment over the possibility that they may even fall short. Their record is one that central government may indeed look on in some envy.

The other traditional object of interest in the Rate Support Grant announcement is the proportion of anticipated spending that the Government decides to accept the bill for. In each of the last two years progress has been made in bringing it down. But the Government will be more than usually anxious to avoid large rate rises in a year with important local elections and a good chance of a general election too. So little change can be expected.

All this means that the main excitement in the negotiations has not been between the local authority associations and

government, but between the associations themselves. There is always tension between shire counties and metropolitan authorities about the way the grant is shared. This year it has been the main bargaining point. Dissatisfaction with the insufferably intricate formula for distribution has never been so widespread. A Labour government is naturally predisposed to favour metropolitan areas, and this year the intention of concentrating resources on inner cities has already been made clear. But in an attempt to avoid loss of votes, another equation may be added to the formula to give relief to counties which come off worst in this exchange (the effects vary widely from one county to another). This fresh complication will give the distribution formula still less of a claim to be an objective system based on need. Since it assesses need largely in terms of what each council is spending already, it is far unrealistic as it is complex.

It will almost be a relief to the associations to have next year's RSG settlement made public. That will make manifest how restricted they are in responding to the wage claims of their employees. For their success this year in holding back spending has depended on the fact that rigid pay controls made wage bills predictable. Cash limits are to continue, but there is little prospect that settlements will remain within the bounds of their assumptions. Councils are

in danger of being trapped between importunate employees and an inflexible government: large rises for council workers will be reflected more directly than ever before in truncated services and higher rate demands.

All the publicity devoted lately to the firemen and miners has largely distracted attention from another set of pay negotiations which are in one respect more significant than either. Firemen and miners are groups relatively small in numbers: if they win excessive rises they will be important principally as examples to others. So will the council manual workers, whose representatives last week rejected a 10.1 per cent offer; but since there are a million of them, their settlement will also have a direct effect on purchasing power and inflation. Members of the National Union of Public Employees will be balloted over the next two weeks to see whether they endorse their negotiators' action. They include many whose pay is low and few who have any prospect of extra earnings through real or bogus productivity deals. At a time when there is so much pressure for the repair of differentials, a settlement over the odds would provide a base line for many others to build on. Cavillation to the firemen or the miners might be explained away more or less implausibly as exceptional; cavillation to the council manual workers would be to swing the door wide open to all.

POLITICAL STABILITY AT A PRICE IN NEPAL

Almost every country in Asia salutes democracy as a political ideal even if—temporarily, of course—states of emergency or military rule or other departures from representative government are actually in being. One country that seems to ignore this preference is Nepal, a monarchy where any monarch of the past might find royal authority functioning much as it did before universal franchise was ever heard of. This rejection of the ballot box has been sadly illustrated by the long political career of Mr P. B. Koirala, the protagonist of democracy ever since the overthrow of the Rana regime in 1951. Last week he found himself rearrested to stand trial for treason.

Mr Koirala had returned to Nepal from many years exile in India at the end of 1976 only to find himself arrested. Last June, with the King's authority and at the state's expense, he went to America for medical treatment declaring his intention to return, though perhaps hoping that when he did so the charges against him might be dropped. He has since been disappointed. It seems that since his own overthrow as the first elected Prime Minister of

Nepal in 1960 his presence is still regarded as a danger. Nepal will seek to its "partyless panchayat" rather than risk an advance towards one man one vote.

In fact, the intention to rearrest Mr Koirala had been indicated a few days before his return by Mr Kiranmali Bista, who returned to office as Nepal's Prime Minister last September. Mr Bista claimed that Nepal's political stability was the most reliable in South Asia and that this was due to the leadership of the King to which there could be no alternative. As expounded by another minister, partyless panchayats enable the people of Nepal to make known their aspirations to the King who is kept fully informed. An old-fashioned socialist like Mr Koirala, who made some comments about his country while in America and who actually looked in on the Labour Party conference in Brighton, on his way home, scarcely fits with this kind of paternalism.

But there are other objections that tell against Mr Koirala. Nepal's short history as a country has been one lived between China and India as major

powers. Nepal remained a tributary of China as late as 1908 but long before that British power in India had begun to matter much more. And since communist rule in China independent India has been the power watching over Nepal. Too closely, for Nepal's taste, though, has been making friends of the Chinese as a balance, thereby arousing Indian suspicion. Mr Koirala's party has been modelled on the Indian Congress, and he having spent his exile in India, having been backed by Indian leaders and having had Mr Chandra Shekhar, late of Congress now of the Janata Party, making the case in Kathmandu for his return to Nepal in freedom, it would not be surprising that the anti-Indian faction in Kathmandu should urge his continued detention. Dr Tulsi Giri, the late Prime Minister, once suggested that India might treat Nepal as China had done Tibet.

There is little doubt that we could abolish unemployment or a strike as such by allowing employment in these categories to rise to the proportions enjoyed by our Soviet comrades. I trust that Mr Kiron, on his return, will be pressing such red-blooded measures to his colleagues in the National Executive Committee, so as to show the sort of Labour Party he wants: a genuine alternative to the milkos measures against unemployment that we have seen from this Government.

YORKICK WILKS, Department of Language and Literature, Wivenhoe Park, Colchester, Essex, November 9.

Kral's visit to Britain

From Mr George Mikos Sir, Permit me to add a footnote to Bernard Levin's column on Václav Kral whom he called a scoundrel (November 2). Professors Cursten and Seton-Vatson said in their letter (November 5) that "our information about this man agrees entirely with Bernard Levin's account." I can report yet another agreement, the views of Gustav Husak, the pocket-dictator of Czechoslovakia and the persecutor of Havel, Lederer and others.

A report of the Prague show trials of October 17 and 18 has just reached me through Czech friends. It says that the accused were not a manuscript, written by Dr. Kropotkin, a minister in President Beneš's Government, had been passed on by some of the accused for publication in the United States. Havel replied that the memoirs had been at one time intended for publication in Czechoslovakia itself and had become a

widely quoted source for scholarly research.

There was only one person, he went on, who called the memoirs untruthful and that was Václav Kral. He was not surprised, Havel added, but Kral's views were utterly worthless as the man had been called "notorious among historians for his methods" by Husak himself. As evidence, Havel went on to say, he would now read excerpts from Husak's essay, entitled "A Scroll Through History". In that essay, Havel remarked as a preliminary, Husak called Kral a known falsifier of history whose works are a bad example of scientific and dogmatic presentation of history.

At this point Havel was interrupted and prevented from reading the essay or even paraphrasing its contents. The presiding judge remarked: "This is of no interest to the court." What he meant, this is not in the interest of the court. I remain, Sir, yours faithfully, GEORGE MIKOS, 1b Dornciliffe Road, SW6.

What Cézanne painted

From Mr George Butler Sir, Mr Broman, in his article (November 9) on the wonderful Cézanne exhibition in New York, repeats a curious error in the catalogue, which has often appeared in catalogues at the Tate. He refers to the "Mont" Ste Victoire. I have lived within a kilometre of that "grand caillou", as the natives call it. A neighbour, who incidentally had once gone sketching with Paul Cézanne, admonished me for using the word "mont". He said "Mont Blanc" but "La Montagne Sainte Victoire". Of course he was right, as all French maps show, and in fact the Ste Victoire is a long lozenge or chain, not a peak. Yours faithfully, GEORGE BUTLER, Riverside, Castle Street, Eakewell, Derbyshire, November 9.

Refurbishing the SS image

From Professor Willi Frischauer Sir, While hoping that weightier voices than mine will be raised in protest against the invasion of Britain by ex-Nazi SS campaigners to publicise an encomium of their perverted organisation, I should like to remind a younger generation of some aspects of SS activities beyond those mentioned in Antony Terry's excellent account in yesterday's *Sunday Times Magazine* (November 13).

The SS propagandists make much play with the difference between the so-called Waffen-SS (military units) and other SS divisions such as the "Death Head Brigade" which supplied the concentration camp guards. The Waffen-SS (Hitler's praetorian guard) and others. But there was constant movement of officers and men from one division to another—SS General Otto Dickke, for instance, commander of the concentration camp guards was later transferred to the eastern front where he was killed.

Did this transfer at a late date absolve him—and his men—from crimes committed against the Russian people? The answer is no. The SS General was transferred to the eastern front, in the notorious Night of the Long Knives, the Roshm Purge, in June 1934.

SS Einsatzgruppen (Action Groups) murdered hundreds of thousands of Jews, Poles, Russians, gypsies—to mention only a few categories of SS victims. At Nuremberg, the SS—disgraced here between one division and another—was condemned generally as a criminal organisation.

That survivors of these divisions should come to Britain to glorify in their actions and to promote the "rehabilitation" of the SS is a problem for the German Government and the German people. But it is a tragedy that this stimulates a revival of antagonism which the country of Helmut Schmidt and Willy Brandt no longer deserves. An even greater tragedy is that the shameless propaganda of the SS survivors serves the vicious Red Army Faction as a pretence for the murderous campaign allegedly directed against Nazis in Germany.

And this would seem a matter for the Germans. But it takes on a different aspect when these SS men begin to export their campaign to foreign countries. That they should come to this week, to propagate their evil war, is an outrage to which the British people ought not to be subjected. I am, Sir, yours faithfully, WILLI FRISCHAUER, 45 Aylesford Road, St John's Wood, NW8, November 14.

Employment in Russia

From Mr Yorick Wilks Sir, Mr Kiron is surely right to remind us, on the sixtieth anniversary of the October Revolution, of the Soviet achievement in overcoming unemployment problems. There are, after all, more than a hundred thousand men guarding bridges, are there not (a job presentation scheme maintained since Tsarist days); enormous but undisclosed numbers in the secret police; diminishing, but still considerable numbers staffing and controlling the labour camps and, at over four million men, one of the largest standing armies in the world.

There is little doubt that we could abolish unemployment or a strike as such by allowing employment in these categories to rise to the proportions enjoyed by our Soviet comrades. I trust that Mr Kiron, on his return, will be pressing such red-blooded measures to his colleagues in the National Executive Committee, so as to show the sort of Labour Party he wants: a genuine alternative to the milkos measures against unemployment that we have seen from this Government.

YORKICK WILKS, Department of Language and Literature, Wivenhoe Park, Colchester, Essex, November 9.

Silencing burglar alarms

From Mr Anthony Bailey Sir, The interesting thing about burglar alarms is that no one associates their endless ringing with burglars. Many of the children in this neighbourhood know how to set them off by banging a window frame or kicking a door.

Recent one of the alarms near us clanged away (I timed it) for an hour and a half before I called the police station. The officer on duty said: "Oh yes, we know about that one—adding, as is usual, 'We're trying to track down the key-holder.' I asked when he had been notified. He said, 'Three minutes ago.' I pointed out that the alarm had been sounding for one hour and 27 minutes before anyone did anything about it. 'We know', he said. 'No one pays any attention to them, unless they want them stopped.' Obviously a good time to commit a burglary is when an alarm is sounding. Yours sincerely, ANTHONY BAILEY, 63 Royal Hill, Greenwich, SE10, November 8.

Employers' offer to firemen

From Mr Martin Brannan Sir, As Employers' Chairman of the National Joint Council for Local Authorities' Fire Brigades, I should like to clarify our position in the present dispute.

On Friday last, after lengthy talks with the union negotiators, we confirmed that our previous offer of a 10 per cent wage increase as from November 7 still stood, this being the maximum figure possible within Government guidelines. We also agreed to continue discussions with a view to establishing a pay formula for the Qualified Firemen, to be implemented when conditions permit and to be one that would stand up to scrutiny and be valid in the longer term.

In view of the statement in the House of Commons by the Home Secretary on November 9 that a 12-hour week for firemen instead of the present 40-hour week could be permitted after autumn 1978 and in view of the subsequent registering of this claim by the union, we agreed that a full investigation of the homecoming firemen's problem should be conducted forthwith into the issues involved. A recent Home Office report on the subject of a shorter working week stressed that it ought "to be introduced in the most cost-effective manner, making maximum use of time available for work". However it is accomplished, there will be a considerable cost factor and it must be presumed that adequate funds will be made available to meet the extra costs. The two matters, the wage formula and the proposed shorter working week, have been referred to the Joint Secretaries so that they may identify the problems and report back to the National Council at its meeting on November 16.

The National Employers' meanwhile, deeply regret the present industrial action and hope that, in the light of the steps being taken, there can be an early and orderly return to normal working. As employers, we have the utmost regard for the well-being and the reputation of the British Fire Service, and have no intention of allowing the talks either to break down or become bogged down. There are however many far-reaching aspects which must be investigated as to enable to reach conclusions to be fairly arrived at and this can be done the more readily in the context of normal working.

Yours truly, MARTIN BRANNAN, Lixley Acre, Worsley, Cheshire, Cumbria, November 14.

From Mr C. J. P. Power Sir, I am becoming more and more bored with hearing appeals to "social responsibility" of certain groups who are intending to, or who are taking, industrial action, whether to a greater or lesser degree. Does the Government

have no other ideas, or does it believe that such appeals have some magic ingredient which, having worked so often in the past, will do the trick again? To me, it looks like a dead horse.

Are we not prepared to suffer a little darkness or take more care in fire prevention so as to support the Government in its attempts to resuscitate the economy, and is that Government not prepared to take on its shoulders the burden of doing the job it was elected to do? It would seem that such is the case and that we will continue to ask those who provide important services to work longer hours or to receive less pay than we would ourselves be prepared to accept.

The right to withdraw labour or to decline to work overtime is basic to our political and economic system so let us make up our minds to be socially responsible and pay for work done, or else accept the inconvenience for as long as is necessary or we can stand it. Yours faithfully, C. J. P. POWER, Barley End House, Woodmanscote, Near Emsworth, Hampshire, November 11.

From Mr A. G. W. Scott Sir, I am not a supporter of the Labour Party but fairness prohibits agreement with the views expressed by Sir Kenneth Corley and the Reverend Montague Eyden that in no circumstances is there moral justification for strikes and that they should always be treated as a form of blackmail.

Should not the actions which deserve all of your correspondents' scurrilous and unofficial actions, strikes at short notice, working to rule and withdrawal of labour whilst meetings are held. Such actions must almost always be a breach of contract with the employers concerned and in any other context retribution would follow. The innocent public are not only made to suffer but, in addition, are subjected to nauseating statements that "inconvenience to the public is regretted whilst good care has been taken to choose a time and place which will cause the greatest possible inconvenience and suffering."

This is blackmail, and should no longer be tolerated in a civilized society. Surely the time has come for the Government and the TUC to agree upon legislation with sufficient bite to make such illegal and immoral actions impossible. This would not only protect the public but strengthen the position of the unions who must, and usually do, conduct their negotiations in a constitutional manner. Yours faithfully, A. G. W. SCOTT, 5 Breakspere, College Road, Dulwich, SE21, November 12.

Legislation on race

From Mr Geoffrey Bindman Sir, Mr Butt evidently resents Mr David Lane's charge that his article on the Race Relations Act (October 27) distorted and misleads, but his answer to the accusation itself contains an error. The Commission for Racial Equality is not entitled to take up any complaint. It may assist individuals to pursue their own cases, but only when they seek assistance, and when the charges (admittedly wide) laid down in section 66 of the Act are satisfied.

However, this is a minor element in the very unbalanced picture which Mr Butt paints of a moderate and necessary piece of legislation. The following points, absent from Mr Butt's account, show that it is neither "impalpable" nor oppressive, and that it can be effective.

1. The Act does not attempt to ban racially prejudiced thoughts or the expression of prejudiced opinions; harmful discriminatory conduct in matters of social or economic importance is its only target. Mr Butt's Dr Johnsonian notion of the distinction of race may have been prejudiced against the Scotch, but he had the wisdom and decency not to discriminate against them. The law does not and should not penalize attitudes but judges are quite capable of assessing conduct.

The Zinoviev Letter

From Mr Kyril Zinoviev Sir, Since the most convincing arguments in favour of the genuineness, at least comparatively, of the "Zinoviev Letter" are contained in Nathan Grant's article in *Soviet Studies* (Vol. XIX, 1967), which none of the *Times* correspondents on the subject appears to have seen, let me refer to two points out of the many she makes.

1. The Zinoviev Letter, dated September 15 1924, reached the British Foreign Office on October 10 1924. It reproduced the sense and some of the actual expressions and phrases of a resolution passed at the 5th Congress of the Communist International, addressed specifically to the British Communist Party. The Congress took place in June 1924, but the text of the resolution was released in 1925.

The writer(s) of the "Zinoviev Letter" must, therefore, have had access to the resolution before it was published—not something likely to have been accomplished by anti- or non-Communist forgers.

2. With our two exceptions, all the men mentioned or suggested as the letter's forgers have turned out later to be either Soviet agents or closely connected with Soviet agents. Attempts to discredit the authenticity of the letter by pointing out errors have so far failed: the "errors" have on examination turned out not to be such. Moore, Rodstein and Paze Arnot (*The Times*, November 9) scoff at the letter because it refers to non-existent "military cells", yet it is precisely to "cells in bourgeois armies" that the Comintern resolution refers and the "Zinoviev Letter" duly repeats.

In any case, the fact that the substance of the "Zinoviev Letter" is contained in the Comintern resolution surely makes the question of whether it was or was not "genuine" entirely irrelevant. Yours, etc. KYRIL ZINOVIEFF, 2 Arlington Cottages, Sutton Lane, W4.

2. The powers of the Commission to obtain evidence in its investigations are no greater than those of many other statutory bodies (for example the Highlands and Islands Development Board) and a good deal less than some. Furthermore these powers are subject to the close supervision of the courts, which alone can impose sanctions.

3. Legal proceedings under the Act are civil, and can result only in a declaration, injunction or compensation, and when the damages awarded in sex and race discrimination cases, anti-discrimination laws can work, if enforced firmly and confidently.

4. Your report yesterday (November 10) from Michael Leapman in New York confirms the deterrent effect of the law on racial discrimination in sex and race discrimination cases. Anti-discrimination laws can work, if enforced firmly and confidently.

What worries me most about Mr Butt's attitude is its weakness in the face of a major injustice and serious threat to the stability of our society. I believe he is not against using the orderly processes of the law to combat other wrongs. Why is this one different? Yours faithfully, GEOFFREY BINDMAN, Euston Road, King's Cross, NW1, November 11.

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tion would be "exceedingly costly" and would not be justified in the present state of the economy". In fact to increase the limits to include at least another 20 per cent of the population would not be very expensive because all the newly eligible would have to pay at least some contribution to their legal aid. This reform is urgently necessary, with or without the introduction of the contingency legal aid proposal with which your leader was concerned.

Yours faithfully, DAVID EDWARDS, Secretary, Legal Aid, The Law Society, 113 Chancery Lane, WC2, October 12.

Head teachers and governors' powers

From Mr H. R. Eastgate Sir, May a non-dishhearted head with a thriving Parent-Teachers Association inform Dr Midwinter (November 10) that there are grave doubts about the viability of jumble sales, Christmas markets, summer fairs, visits to the Wakefield Theatre Club, and trips to the Isle of Wight, etc. as occasions for the election of school governors if only from considerations of electoral roll, possible personality, etc. Events which attract the greatest numbers of parents also attract many non-parent adults. They also repel a significant number of excellent parents.

However, the crucial weakness in the Taylor Report comes early on in Para 3.17, "... and as much discretion in turn granted to the head-teacher by the governing body as is compatible with the latter's responsibility for the success of the school in all its activities." Responsible to whom? Accountable to whom? The Director of Education and I are responsible and accountable to the Education Committee. Our very jobs and our professional reputations are at stake.

What will the members of a Taylor style governing body have at stake? Re-appointment at the end of their four year stint? Yours faithfully, H. R. EASTGATE, Headmaster, the Benjamin Gott High School, Lenhaston Avenue, Leeds, November 10.

From the Reverend John Keir Sir, The issues of the debate about parental choice of education within the maintained school system are well set out in your leading article of November 9. But why should parents' choice depend so heavily on the plurality of schools in one locality?

My recent visit to an exciting "community school" in Massachusetts has convinced me that a wide variety of parental choice can be exercised within a single school. Under one roof and one administration I discovered the encouragement of different patterns and styles of education, from extreme academic normality to an atmosphere of free expression and discovery. The rights of parents were recognized and their involvement invited in the "allocation" of their children to particular classes and courses.

Surely the necessary rationalization you expect in Britain, in the interests of economy and efficiency, affords a splendid opportunity for parents' rights to be enhanced and for teachers' skills and preferences to be developed in schools of diverse character and tradition. Would not such schools enshrine vital "comprehensive" principles too? Yours faithfully, JOHN KEIR, Vicar of Redditch, 248 Birchfield Road, Redditch, Worcestershire.

London Film Festival

From the Director of the British Film Institute Sir, James Quinn's letter concerning the London Film Festival (November 11) leaves me somewhat perplexed. Naturally the British Film Institute is proud of the 25 years of remarkably successful activity achieved by the National Film Theatre which is one of its departments, and the more recent coming of age of the London Film Festival for which it is also responsible. As I write this response to his letter, headlines from two national journals celebrating this event leap before me on my desk, showing that at least as far as the press is concerned the message has got through.

Perhaps Mr Quinn believes that we should spend money (public or private) on the selection, exhibition, and indeed the LFF has organized its fair share of appropriate events. We do feel, however, that we should spend our resources making accessible as many of the best films as possible, and bringing to this country many of the film makers whose work is being shown in the Festival, and this is what we have done.

The 25th London Film Festival, which is opened this evening (November 14) by Lord Donaldson, Minister for the Arts, is truly celebrated by the many thousands of cinemagoers who will have an opportunity of seeing the films which make up the Festival programme. Yours faithfully, KEITH LUCAS, Director, British Film Institute, 81 Dean Street, W1, November 14.

Classical top ten

From Mr David Chesterman Sir, Analysis of all symphonies scheduled for performance at the Royal Albert and Royal Festival Halls during 1977 reveals that Beethoven's lead over all comers is now higher than it has ever been since his calculations started 26 years ago. He clocks up 60, with Mozart, the runner-up, a mere 26, and Tchaikovsky (with two M-n-freds) 23.

Brahms has done well with 22, ahead of Mahler with 18 2 5 (Adagio of No. 3 and Adagio of No. 10). But the running race was won by Schubert with 15, followed by Schubert (14), Bruckner (14) and Shostakovich (11). As eleventh man, Sibelius scores a respectable 10.

The outright winner (11 times) is the "New World" symphony of Dvorak, which claimed similar honours in 1974 and 1975, to be temporarily ousted in 1976 by Beethoven's "Eroica". Readers may like to note some symphonies by the Ton Ten composers which do not figure at all this year: Dvorak Nos. 1-4 inclusive, Schubert Nos. 1, 5, 6, 7, Bruckner Nos. 1, 6 and Shostakovich Nos. 2, 3, 9, 12, 13, 14, 15. Yours faithfully, DAVID CHESTERMAN, 15 Shire Lane, Chalfont St Giles, Hertfordshire, November 12.

Social Focus

A missed opportunity that may have cost the clergy the pay rise they need

A recent correspondence in *The Times* has emphasized the inadequacy of clergy stipends in these inflationary days. Publication of the accounts of the Church Commissioners for the year ended March 31, 1977, shows that it could have been possible for the commissioners to have remedied the situation at a stroke if they had chosen to do so.

The accounts show that at that date they had Stock Exchange investments valued at £265,031,000 and these were nationally earning 6.84 per cent per annum at that date. The actual income from Stock Exchange investments during the year was £17,153,000. If that 265,031,000 had been reinvested during the year in long-dated government securities it could now be earning 15 per cent or £39,754,500, an increase of £22,601,500, which would have been secured until well into the twenty-first century; and on redemption the commissioners, by a right choice of stocks, would make a big capital gain in monetary terms.

There are 9,295 incumbents and clergy of incumbent status in the Church of England (latest figures). Let us throw in the superior clergy and a good measure call the figure 10,000. If the policy suggested the commissioners could have afforded to pay each of them an extra £2,000 a year, kept a

useful balance in hand each year and ended up in 2015 with far more money than they had at the beginning. These are arithmetical facts, easily verified. Why have the commissioners not followed the policy?

They have recognized the force of the argument in two ways. They point out that "43.5 per cent of their Stock Exchange portfolio income is derived from fixed interest stocks"—that is, 43.5 per cent of the income comes from only 20.1 per cent of the assets—but they regard this as an argument for staying still instead of doing more. Second, "the Commissioners continued during the year their policy of taking advantage of the high interest rates obtainable from fixed interest stock exchange securities and at the same time preserving some degree of future income growth by capitalizing part of the improved income".

In fact they invested a further £3,052,000, partly from the sale of equities, bringing the investment under this heading to £10,089,000. The income for the year from these securities was £347,000, of which £423,000 was capitalized. This recognizes the force of the policy here advocated but the commissioners have merely dipped their toes into the water instead of plunging in boldly.

Why are they so hesitant? There are two reasons:

First, while expressing the hope that inflation will be brought under control, they have based their policy on the assumption that it will continue at a high rate. It is already evident that they have judged wrongly, but even if inflation were to continue at 16.7 per cent the right policy would be to give the clergy only an extra £1,000 a year and to reinvest half the increased income under the policy here advocated, which even now would give the commissioners an increased Stock Exchange income of £1,200,000 each year, precisely what they obtained in the year just ended.

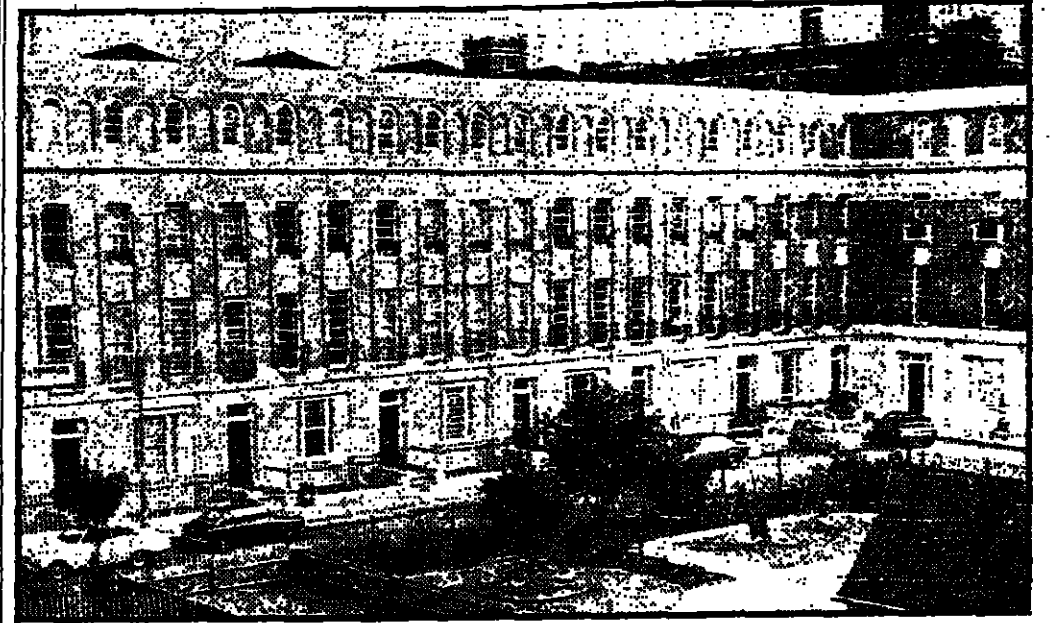
Secondly, they believe that the income from their investment in equities, though now modest—the rate on March 31 was only £3 per cent—will grow. No doubt it will, but we must expect dividend limitation to continue, whatever government is in power, as a bargaining counter with the trade unions, and though ways will be found round it in particular cases the benefits are not likely to be so great as investment in gilts and reinvestment of half the proceeds would have been. The commissioners prefer assets backed by physical resources to assets backed by the credit of the British government, but physical assets are of little value if they become exhausted or cease to be in demand, and when we consider

what has happened to such famous names as Rolls-Royce, British Leyland and Slater Walker we may wonder whether "the gnomes of Milbank" will always be able to "play the market" correctly.

The commissioners took an adventurous step in 1950 in deciding to enter the equity market in a big way. For many years the policy paid. But those were the days when the yield on equities was consistently higher than on gilts, and there was also real growth. But times have changed, and we have long had a big "reverse yield gap". The insurance companies and other big investors have taken advantage of this changed situation by investing in government securities on a large scale, and apart from the greater income they have seen a substantial rise in the value of their holdings. The commissioners have failed to move with the times, and the opportunity they have lost may never recur. Now they could earn only 10.4 per cent, not 15. "Jobbing backwards" is an unseemly exercise, so let it be said that the commissioners were warned long ago that, while the bus was still waiting, it would not wait for ever. They have now missed it, and it is the clergy who suffer.

Ivor Bulmer-Thomas

Building new homes is not always the best answer to housing problems



Early Victorian Houses in Milner Square, London, converted into flats for about 500 people by Islington Council at a total cost (including purchase) of some £2,700,000.

In a recent article in *The Times*, Lord Eccles placed the improvement in the housing of those who are poorly housed as the nation's first priority—without of decent place to live in, he asked, how can you think of society as fair? The statistics in the Housing Policy Green Paper justify the question, but obscure the solution. While the consultative document may be commended for its overall commonsense, it avoids any commitment as to the balance between investment in new construction and investment in the improvement and perpetuation of the existing housing stock. Yet there are no more vital questions to pose than how many new houses do we need to build each year and how much do we need to spend on our existing houses in order to ensure that by 1986 there are no longer families living in houses that are unfit for human habitation.

In this question lies the first statistical and semantic trap, for any official analysis designates the ultimate state of the housing stock in terms of fitness or unfitness—a statutory description not much changed in its conception since the Housing and Town Planning Act of 1919. Thus the Green Paper is able to show that we have eliminated 348,000 unfit houses since 1971 in England and Wales—but 900,000 still remain; there has been a startling 43 per cent increase in the numbers of houses requiring repairs costing more than £1,000 (£2,350 at 1976 prices), and there are more than 1,500,000 so-called "fit" houses in England alone in a state of serious disrepair requiring more than £1,000 spent on each of them at today's prices. To these numbers must be added a further million houses that are fit but lacking one or more basic amenities. To deal solely with outstanding repairs—let alone the provision of missing amenities and the modernizing of the overall property is indicated at close to £3,000—equivalent to more than 10 times the total capital expenditure spent on all grant aided improved—in 1975—which at the most includes 50 per cent repair work.

As the Green Paper says, at least one in 10 of every household in England and Wales are living in circumstances which are just not acceptable. In the view of the National Home Improvement Council there are still more than 3,000,000 houses below what should be defined as the minimum habitability standard (the term unfit should be pensioned off). The conclusion must be reached that we have greatly misjudged the amount of money that we have to invest and make available in order to ensure that our existing stock of houses does not fall into premature obsolescence—and the Green Paper perpetuates this misjudgment.

During the past 10 years we have relied more on demolition than improvement for the elimination of substandard housing and in so doing we have destroyed precisely the kind of housing in terms of scale and identity that are most likely to be required in the future. By 1986 the policy review estimates that slum clearance will have been completed—any demolition beyond that date will be of habitable stock—or stock we have so neglected in the intervening 10 years that it has become unfit. Thus the housing stock will be larger and older—with for example 7,000,000 houses more than 65 years old in 1966 (compared with 4,700,000 in 1975) or some 2,500,000 over 105 years old (1,630,000).

How much should we be spending on the upkeep of that stock and how many new houses can we afford to add at the same time? The review for England and Wales avoids an opinion—the Scots are less reticent. The Scottish Green Paper suggests a radical reduction in the rate of new housing—mainly in the public sector—and observes that "the extent of the estimated departure from the level of building which has been customary in the past may seem surprising."

There is a remarkable wealth of valuable data and analysis in the Technical Volumes for England and Wales, but the complex projections and tables on the other hand strain both credibility and arithmetic. The Central Environment Department projection indicates a level of new housing (1976-1986) above the 1971-1975 average—notwithstanding zero population growth, a rising vacancy rate and slower household formation (135,000 each year compared with 205,500 between 1966-1970 and 159,000 between 1971-1975). For every 1,000 new households formed between 1966 and 1970 we built in Great Britain 1,795 houses and 1,649 between 1971 and 1975, thus the consequences of continuing at the present rate of new building over the next decade would be to create 1,780 new houses for every 1,000 new households. In the past there was a deficit of stock to households, and the surplus built went to replace houses demolished and accumulate a margin of houses to households and vacant stock. We cannot blindly continue the accumulation of surplus new stock while ignoring the backlog on the deficit of 3,000,000 substandard occupied stock that require investment for modernization and repair.

Improvement investment represents an alternative investment option to demolition and rebuilding: both activities involve raising capital, obtaining loans and providing subsidies. Those who refuse to accept any of this must select from the three choices challenge presented in the Scottish Review—a very high vacancy rate, widespread demolition of houses of a good standard, or substantial under-occupation. The same message can be extracted from the Technical Volumes for England and Wales but it is rather hard work.

but the projection of total investment and subsidy will be critically dependent on the mix—new to improved—and also the balance between public and private.

On average during the past three years about 77 per cent of the housing investment in dwellings was for new building and 23 per cent for improvement—the latter representing about 4 per cent of the total domestic fixed capital formation.

In their estimate of the housing stock situation, the NHC have shown that many families in 1986 will still be occupying houses not suitable for human habitation in 1986 and very probably in 1996 unless we double the present rate of improvement investment and thereby add an extra 1,250,000 fit houses to the stock, by 1986.

The proportion of the gross domestic fixed capital formation applied to dwellings has never varied by much more than 1 per cent over the past 15 years (three year averages at 1970 prices). If total housing investment cannot be increased then the consequences of doubling the present level of investment (at 1970 prices) to say 8 per cent of GDFCF would mean a reduction of £400m per annum from new housing investment. This in turn would amount to a reduction of present new building to about 245,000 per annum for the United Kingdom or about 210,000 for England and Wales.

The public sector improvement share was numerically very much the greater (40 per cent of grant aid went to the public sector—which contains only 20 per cent of the substandard stock).

Clearly a large share of the reduction would fall on public sector new building but to ensure that the released funds find their way into improvement instead of being transferred elsewhere will above all else demand that loans for improvement are as freely available as loans for new housing—irrespective of the state of the unimproved property—and that they carry the same tax benefits.

P. A. Denison

The author is Hon Director of Research Studies, National Home Improvement Council, Division of the Building and Insulation Division of Cape Industries.

Power without responsibility: a bleak prospect for education

Education in Britain is part of the totality of local government. It is regrettable that the Taylor Committee in its report has sought to obscure this fact. Its proposals for the composition of governing bodies take us one step further from an elected democracy, one step nearer to a corporate state. Councillors undoubtedly have their defects, but they do have an overview of the whole of local services and they are accountable to the electorate. To whom will these new governing bodies be accountable? Teachers clearly can be answerable to the staff, preferably as representatives and not as delegates. Experience with parent-governors has varied: in some cases the elections have been a great success, in others a low poll is combined with a situation where the parent-governor does not feel accountable to any clearly defined body. They can easily become prey to take-over bids by unrepresentative pressure groups which abound in education as elsewhere.

The proposed recruitment of representatives from industry, commerce and "the community" is even more anomalous: on what basis will these governors be selected? To whom will they be answerable? In effect they will tend to be the acquaintances—or supporters—of members of the other three groups. To divorce policy from financial control is highly undesirable. Decisions on the curriculum as well as aspects

of internal organization and provision often need the expenditure of large sums of money if they are to be satisfactorily implemented. The curriculum is the preserve of the governors but financial control rests with the local education authority. In this way governors could, for example, have voted for the introduction of Nuffield Science without the ability to finance the necessary expenditure.

The proposal to prevent people from serving on more than one governing body is deplorable. The ability of governors to compare the achievements and shortcomings of different schools will be seriously impaired. Members who sit on several governing bodies can see the needs of the school in the overall context of educational provision in the authority. It is part of the responsibility of a governor to represent the needs of the school to the authority: it is equally his task to help the school to understand its position as part of the whole local education service. As a headmaster, I have often welcomed the advice of governors who have been able to relate my requests to the needs of the authority as a whole and to the requirements of other schools in the area.

The Taylor proposals would create boards of governors with some power but little responsibility. In giving to parents, teachers and outside agencies the illusion of control when the real financial responsibility

rests with the council, they are deliberately establishing bodies which lead to frustration. The creation of unrealistic expectations has been one of the serious problems of British public life since the war.

Finally there is a crucial political issue. Under our system of local government, candidates inevitably seek election on a platform of proposed measures. This is essential to a lively local democracy. Educational "promises" form part of the programme. The elected majority needs the institutional power to implement its promises. Although all my 20 years in local government have been spent in minority, I would never seek to deny a majority party the right to introduce democratically the policy on which it was elected. Taylor would make this harder to achieve.

Members of the committee are entitled to the view that the present constitutional arrangements for local government and the place of education within it are in need of radical reform. In which case let them say so. But to attempt in this way to reorganize the powers and composition of governing bodies within our present framework does no service to education, local government or democracy.

Geoffrey Samuel
The author is a former head of a comprehensive school, and chairman of the board of governors of another one.



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Bank of England moves to widen its operations lead to a rift with clearers

By Ronald Pullen
Banking Correspondent

In an important new departure the Bank of England has made tentative approaches to public bodies like local authorities and nationalised industries to persuade them to switch their main accounts away from the London clearing banks to the Bank.

This has led to a rift between the Bank and the clearers over the latter's request that the Bank bear its full share of the cost of using the central clearing house system for cheques if it moves further into the commercial banking sphere.

Should the switch happen it will result in the Bank making much heavier use of the clearing facilities. The Bank is already a member of the clearing house on account of the commercial banking business it carries out.

This is limited to a handful of bodies like the Inland Revenue and a few local authorities such as the Greater London Council, employee accounts and a few other public accounts, and the number of cheques passing through the clearing system on the Bank's behalf is insignificant.

If the Bank does step up its use of the clearing system, however, the "reciprocity agreement" which is central to the equitable operation of the clearing house will break down since there is no two-way flow

of cheques between the clearers and the Bank.

As it is now structured the pattern of debits and credits among the participants tends to balance out, involving only small adjustments at the end of every working day.

What the clearing banks are now seeking is an undertaking from the Bank of England that if it does become more closely involved in money transmission services it should be fully charged for using the clearers' facilities.

At the moment, the clearers, through the Committee of London Clearing Banks, are at the stage of making their position clear. It is understood that the Bank's line is that its responsibilities to the clearing system are charged on presentation of cheques at the clearing house.

Meanwhile, the Bank justifies its involvement in commercial banking on the ground that it is not changing its stance. But the pulse of the banking system if it is to carry out its broader functions effectively.

A spokesman for the Bank said yesterday that "we are not changing our stance". But with increasing pressure on public bodies to effect their business as economically as possible, he admitted that it was quite possible that the Bank would submit tenders if asked by a public body. It is thought that a number of such tenders have already been sent out.

While these developments are only obliquely linked with the current Price Commission investigation into bank charges, there is a widespread belief that an increase in charges to the nationalised industries by the clearers was one of the main reasons for the present investigation.

What is also starting to concern some clearing banks is that this latest move could presage a greater involvement by the Bank in the commercial banking field where its access to confidential information, not only on industry but also individual banks could create some conflicts of interest.

They feel that the Bank should restrict its operations to purely central bank functions. At the same time there is some dispute that the Bank no longer represents the City's view in Whitehall quite as effectively as it did, although in its evidence to the Wilson Committee the Bank went to some lengths to stress its "neutral role".

The clearers have been particularly upset by the apparent failure of the Bank to support its proposals for an adjustment to monetary items in the inflation accounting debate. Also, plans to give the Bank statutory powers over the banking system have raised questions about its future relationship with the clearing banks.

Financial Editor, page 21

Falls in industrial output and retail sales underline sluggish economy

By Caroline Atkinson

Clear evidence of the depressed state of the "real" economy came yesterday with the publication of official figures showing that industrial output fell in September and retail sales in October were lower for the second month running.

Although the figures are only provisional, and the falls recorded only slight, they offer little cheer to the Government.

The continued failure of the economy to pick up significantly this year is now receiving more attention from both the Government and its critics. Britain's financial health has improved dramatically, but this has not yet led to benefits in terms of greater output or more jobs.

Mr Hesley's latest mini-Budget will go some way to encourage faster growth in the economy, and officials were yesterday emphasizing that the future looks much brighter than the past as shown in these figures.

However, the Government's fiscal stance (as measured by the Public Sector Borrowing Requirement) after the latest measures is still more restrictive than the original intention agreed with the International Monetary Fund last year.

The latest official forecasts are for a rise of 31 per cent in gross national product in the year to end 1978. This, it is maintained, will be fast enough to curtail the trend of rising unemployment.

However, internal Treasury forecasts see the bulk of this growth coming in the second half of next year, with a meagre 11 per cent annual rate of growth forecast for the next six months.

One reason for the disappointing performance of industrial production in the past few months is that there was a lot of involuntary stockpiling earlier in the year.

Industry is meeting such increases in demand as there have been by running down some of these stocks.

In the past three months

industrial output as a whole has risen by about 1 per cent at an annual rate. It now stands 1 per cent above the level of a year earlier.

Manufacturing industry has done a little worse. Output in the third quarter of this year was 1 per cent lower than last year and scarcely changed from the previous three months.

Industries which have performed best in the latest few months, such as metal manufacturing and textiles, are typically those which did worst earlier in the year. The overall picture is one of continued sluggishness.

Mining and quarrying has been the one bright spot with a 19 per cent rise in output between the third quarter of 1976 and the same time this year. But the rapid expansion came to a halt over the summer.

Consumer industries grew by 11 per cent between the second and third quarters. Meanwhile output in investment and intermediate goods industries fell by 1 per cent.

Tables, page 20

Britain's export competitiveness eroded

Continued from page 1

Current account surplus will be lower next year than some earlier estimates had suggested, even though we will be rapidly moving towards self-sufficiency in oil. A current account surplus of only about £1,500m is now officially predicted for 1978.

Equally, it is clear that Britain is suffering a steady erosion of its export competitiveness. This is even before the pound was allowed to appreciate on the international currencies markets at the end of last month.

According to the key index of export competitiveness used by the technicians of the International Monetary Fund, prices of our goods sold overseas improved 18 per cent in the wake of the devaluation of sterling last year. By late summer, a third of this improvement had been eroded.

There were a number of special factors behind the £148m fall in exports and the £29m fall in imports during October. Government statisticians calculate that movements of exceptional costly items like precious stones, ships, aircraft and North Sea installations were responsible for about two thirds of the fall in exports and half the fall in imports last month.

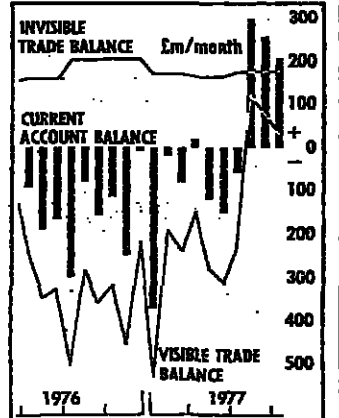
In addition, the American east coast docks strike, which began on October 1, may have reduced exports and imports last month.

Yet, while these factors would account for the fall of 41 per cent in the volume of exports last month, they do not explain why the volume of exports have increased by only 1 per cent during the past three months, compared with the previous three months.

Special factors have also dis-

guised to some extent the underlying volume trend of imports. According to the official figures, the volume of imports dropped by 6 per cent between May-July and August-October, but when special items are excluded, it would appear that the volume of imports showed no such fall.

Tables, page 20



How the markets moved

The Times index: 208.53-1.14
The FT index: 496.7-4.7

Rises

Bullough	8p to 132p
Camellia Inv	10p to 240p
Daily Mail T	8p to 350p
Hillman	15p to 370p
Jourdan T	8p to 40p
Lasmo	7p to 134p
Malayan Tin	7p to 410p

Falls

Brit Dredging	21p to 21p
Comm Union	14p to 140p
Durban Road	25p to 30p
Elburg Gold	8p to 103p
Gen Acc	12p to 240p
GKN	12p to 33p
Harrison Cross	12p to 33p

Equities fell back. Gilt-edged securities clipped early losses. Dollar premium 101 per cent (effective rate 39.51 per cent). Sterling was unchanged at \$1.860. The effective exchange rate index was at 62.7.

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Insurance shares slump after rights issue surprises market

Commercial Union to raise £73.8m

By Richard Allen

Commercial Union Assurance the country's largest insurance group, yesterday launched a £73.8m rights issue — its second within three-and-a-half years — to support what the group describes as "prudent growth" over the next few years.

Although speculation about a CU funding operation has been rife for several weeks, the size and timing of the issue surprised the stock market and caused a heavy shakeout in insurance shares. There was evidence that some Scottish institutions had rejected underwriting opportunities.

CU is asking shareholders to take up new shares at 130p on the basis of one for every six held, representing a discount on Friday night's closing price of 151 per cent. But the group's shares were up 14p on the news to close last night at 140p.

Speculation that other companies may follow the lead caused shares of Royal Insurance, which reports its third quarter profits to slump 20p to 38p. Scottish Alliance fell back 33p to 57p and General Accident closed 12p lower at 240p.

CU's call was accompanied by nine months' pre-tax profits figures nearly 140 per cent higher, at £56.7m, and the promise of a 10 per cent dividend increase for the current year taking the ex-rights yield to just under 81 per cent.

Stockbrokers to the issue, Cazenove and Hoare Govett, said yesterday that the

underwriting had gone "satisfactorily".

However, it is understood that some institutional shareholders, particularly in Scotland have taken strong exception to the issue coming at a time when CU stock from the 1974 162m rights issue and the £42m share takeover of Eastern Flow Investment Trust earlier this year is still acting as a severe depressant on the market.

The rights call comes after a heavy rationalization programme and a boardroom row which resulted in Mr Gordon Dunlop resigning his £53,400-a-year post as chief executive in June and being replaced by Mr Jack Emms.

Mr Emms said yesterday that although the present level of shareholders funds is well in excess of statutory requirements the board felt that they should be strengthened further to provide a suitable margin for prudent growth.

As a result of the new cash shareholders funds should increase from about £314m to £588m representing around 52 per cent of net written non-life premium income for the 12 months to September 30. This puts the CU's solvency ratio into the middle range of British insurance groups.

Mr Emms said yesterday that the recent sale of his German and Austrian subsidiaries for £15m combined with strong premium discipline had already got the solvency ratio moving in the right direction.

But, he said, further funds were thought desirable particularly to accommodate growth in business arising from premium rate increases and from the effects of inflation on sums insured.

Results for the first 9 months of this year actually show a reduction in premium income of more than 2 per cent to £675.5m. But the group says this reflects underlying growth of 7 per cent after allowing for exchange rate movements and the sale of the European subsidiaries.

Much of the improvement continues to come from the United Kingdom where the underwriting deficit has been cut from £25.5m in the first three quarters of last year to £4.8m.

Underwriting results are continuing to improve in all major United States classes, while in the United Kingdom where the deficit has been cut from £2.7m to £800,000 after taking account of £3.3m from unearned premium provisions results are said to be improving, particularly in the motor and fire classes.

Australia has swung from a £4.7m loss to a surplus of £1.4m but market conditions are said to be coming increasingly difficult while western Europe—mainly Holland—has seen a deficit grow from £1.1m to £15.7m, largely as a result of inadequate rates for motor business.

A rise in investment income from £91.1m to £95.8m reflects a growth in available investment funds and includes earnings of £1.8m from Esates House.

Government will boost BSC borrowing powers to meet crisis

By George Clark
Political Correspondent

Mr Varley, Secretary of State for Industry, intimated to Labour MPs that the Government would introduce a Bill this parliamentary session to increase the borrowing powers of the British Steel Corporation to enable it to meet the present crisis. Losses this year may exceed £500m.

The Bill will be produced in the new year, but before Parliament adjourns for the Christmas recess Mr Varley hopes to have Cabinet endorsement for a statement which will specify those sections of the industry which have to be closed in the interests of the national and competitive production.

It is expected that the closure of old plant will mean the reduction of the workforce by about 14,000 workers, and the 20,000 so Labour MPs who attended last night's meeting seemed to concede Mr Varley's argument that, because the world steelmaking capacity so much exceeds demand, there

had to be a cut in the British industry to enable the more efficient sectors to survive.

The main question Mr Varley asked "here is the size to fall? And will the Government make proper preparations for the sudden loss of employment which will have severe effects on the life of steel-making communities?"

Mr Varley was unable to answer. He said that talks with the unions and the corporation were continuing and no conclusions had yet been reached. He did not expect to be able to announce the decision soon.

Most MPs got the impression that it would come just before the Christmas recess. Generous redundancy terms would be offered.

The minister confirmed that loans made available for capital expenditure were now being used for current spending, including the purchase of new plant. He said that it was not a financial crisis that now afflicted the industry; it was industrial. The demand was not there. It was a worldwide affliction.

Cost of profitable state steel spelt out to unions

The British Steel Corporation last night signalled the way to a profitable state steel industry but at a cost in lost jobs and plant closures that the unions will almost certainly find unacceptable.

Mr Bob Scholey, chief executive of BSC, said four hours of talks with the executive of the Iron and Steel Trades Confederation that the industry could not continue on its present downward financial spiral.

Executives told the union's leaders that the industry could move back into profitability if the current depleted order book was filled by new orders. In modern, low-cost capacity, and if plants providing jobs rather than steel products were shut down.

British Steel is seeking the cooperation of the unions rather than risk another publicly embarrassing confrontation of the sort that characterized the last such round of talks early last year.

Voluntary redundancies in some plants on the "generous" terms suggested by BSC, but any accelerated reduction of the Beswick plants at present kept open in development areas by government instructions will be opposed.

The unions are also throwing much of the blame on the financial accountability of British Steel.

More details of BSC's economy proposals came out during last night's talks. Mr Scholey said that the company's investment will be severely curtailed. There will be no new plant mill, and the provision of electric arc furnaces at Hunterston and Shotton is also being abandoned.

national duties of vice-chairman, a new position. All three men are 51.

Mr John J. Kelberer, BSC's senior vice-president operations, will succeed Mr Scholey. Mr R. W. Powers, the president, will assume the addi-

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Aramco chief retires at 51

New York, Nov 14.—In a surprising move Mr Frank Jungers is retiring as chairman and chief executive officer of Aramco, the world's biggest oil producer, on January 1.

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Call to CBI for cut to 50pc top tax rate

By Donald Macintyre

A strong call for a cut in income tax to a top level of 50 per cent was put at the Confederation of British Industry's first conference in Brighton by Mr Michael Edwards, the new chairman of British Leyland.

The CBI's conference is to consider adopting this target as policy at its next meeting later this month.

Mr Edwards said that the present "penal" rates of taxation on earned and investment income should be progressively reduced to 50 per cent by 1979 "at the very latest".

"There is no other single action that a Chancellor could take that would so simply and dramatically unleash the energy of the nation, encourage savings, create jobs, and harness the skill and talent of this great nation from the shop floor to the board room."

The president of "one of our North American competitors" disclosed to him that 100 British immigrant executives were working for his company.

"We must need our heads reared to allow the flights from Britain of talented managers in this way because of fiscal policies," Mr Edwards said.

He was speaking as a vice-president of the British Institute of Management, but his plan to expand his company's appointment to Leyland will not deter him from talking a strong stand on public policy matters in future.

A platform resolution, proposed by Sir Adrian Cadbury, chairman of Cadbury Schweppes, endorsed the policy in the conference document "Britain Means Business 1977" for a maximum tax rate of 60 per cent by 1979 to 1980.

It was passed in the end with barely any opposition but only after Lord Watkinson, president of the CBI, had gone out of his way to stress that the CBI Council would "look again" at a policy which was not strong enough for many businesses.

The conference document policy advocates a reduction in total taxation by 5 per cent of the gross domestic product over five years. The CBI calculates that this would be equivalent to £5,000m at current prices and would permit a cut of 30 per cent in the amount taken in income tax.

This would be possible if the present level of public expenditure were maintained but not increased, the CBI says.

Bitterness over what the CBI sees as "gross over-government" was vented at Brighton yesterday when the delegates backed a demand that ministers "stem the flood" of legislation and confine public expenditure to present levels.

The resolution, proposed from the platform by Mr Trevor Holdsworth, deputy chairman of Guest Keen & Nettlefolds, was passed unanimously.

Lord Watkinson told delegates before the vote that they should make the resolution as embracing outright opposition to the Government's devolution proposals as well as to laws directly affecting industry.

Mr Holdsworth declared: "We are already some way down the path that leads from state control of supply, to state dictation of demand."

He told the conference that 44 per cent of the nation's income was spent by the state with the "decisions being taken not by the consuming public, but by politicians and bureaucrats".

£21m coal stake for BP in Australia

British Petroleum is to invest A\$35m (about £21m) for a 50 per cent stake in the Clarence coal mine in New South Wales, Australia, in partnership with Oakbridge (which was formerly Sinter Steel).

Production is due to begin in 1979 and the cash injection will allow maximum output of 2 million tonnes a year to be brought forward to 1982. The deal is subject to the approval of both the federal and state governments.

Financial Editor, page 21

Dollar falls again

The dollar closed in London at 245 yen yesterday, after falling to an all-time low of 244.25, at 2,246 Deutsche marks, and 2,202 Swiss francs.

Sterling was unchanged from Friday at \$1.816 to the dollar and down 0.1 at 63.73 on the effective rate index.

Rising yen, page 21

Plane may be scrapped

VFW-Fokker, the Dutch-West German aircraft group, has confirmed that it would like to stop production of the VFW 614 airliner at the end of this year if its efforts to sell the aircraft yield no success.

Glaxo acquisition

Glaxo, the United Kingdom pharmaceuticals group, is to make its first acquisition in the United States with the £15m purchase of Meyer Laboratories, a privately-owned ethical drugs business based in Florida.

Financial Editor, page 21

Nuts and bolts duty

Brussels, Nov 14.—The European Community has imposed an extra tariff of 15 per cent on imports from Taiwan of iron and steel threaded nuts and bolts. The Commission has also started anti-dumping procedures against imports from Japan of "mounted piezo electric quartz crystal" used by the electronics industry.

Plan to split Leyland Cars group likely soon

By Clifford Webb

Mr Michael Edwards, British Leyland's new executive chairman, is expected to announce organization and management changes tomorrow which will result among other things in Leyland Cars being split into five profit accountable divisions.

Sources within the company suggested last night that the divisions will be: small cars, medium cars, large cars, specialist and sports cars, parts and servicing.

These classifications were introduced some months ago by the sales and marketing department and their extension to profits has been advocated increasingly within the company.

They also follow the pattern established by the recent changes introduced by Mr Desmond Pichey, chairman of Leyland Truck and Bus. He has set up four subdivisions: heavy vehicles, medium, light vehicles, passenger vehicles and parts.

The strongest possible hint about the changes in the pipeline for cars came yesterday from Mr Edwards himself. In an interview prominently displayed on the front page of the company newspaper *British Leyland Mirror*, he said: "The decentralization technique is already paying dividends in certain areas of British Leyland."

"Trucks and Buses are really quite decentralized now with many profit centres. Special Products is much the same and the same applies to Leyland International. The cars unit is less decentralized but that is something to be looked at."

"I believe that people enjoy their jobs more if they have specific authority. I believe in the profit centre concept. I believe in devolving people into the area where profits are made and where goods are produced."

In a comment which will find ready support throughout Leyland Cars, he concluded: "If I present anything it will be to decentralize authority down to where the knowledge exists for the decisions to be taken. We have to establish far more local say."

Leyland Cars central staff under Mr Derek Whitaker, managing director, are expected to remain in their Coventry headquarters but will assume a coordinating role with largely autonomous subdivisions.

However, their number will be much reduced as senior executives and specialists are moved out to form the new management teams for the subdivisions.

Mr Edwards assumed his duties on November 14. He had to recruit from outside—so all the present changes will be internal. It is known, however, that he has already taken the initial steps to headhunt at least two senior managers to reinforce the existing management structure at Leyland Cars.

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The unaudited trading results for the first half of 1977 have proved satisfactory and after taking into account relief against Portuguese taxation for investment in previous years (amounting to £96,000) the final result after taxation in fact shows a small increase. An exchange loss of £81,000 arose in respect of the 1976 dividend received in May owing to the devaluation of the escudo in February. This loss has been charged to the half year's profit and loss account.

Wood pulp prices continue to be gravely depressed owing to world over-production and recession in world economy, but the Board hope to be able to recommend a dividend equal in sterling terms to at least that of 1976. The entire dividend for the year should again consist of a single payment.

	Half-year to 30.6.77	Half-year to 30.6.76
Turnover	£5,996,553	£6,448,158
Group trading profit	£1,652,108	£2,059,065
Taxation	£437,963	£796,310
Net profit after taxation	£835,555	£804,457

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TEXTILE MANUFACTURERS</

BY THE FINANCIAL EDITOR

CU asks for more

Commercial Union's £73.8m rights issue will be particularly unsettling for insurance company shareholders because the stock market has only just begun to get over the profound distaste for the sector which had made it one of the worst performers of the preceding 18 months. That distaste stemmed from the difficulties of absorbing a huge volume of insurance company paper, resulting from a variety of rights issues and takeovers, and the feeling that, like the painting of the Forth Bridge, the demands for new capital in the sector would recommence as soon as the previous round was complete.

Letting CU had itself done much to settle market nerves, its policy of holding back premium income growth, combined with the shedding of the Austrian and German businesses, suggesting that it might not after all have to seek further equity. It was only in March, after all, that it raised £42m by acquiring Estates House Investment Trust, and retained profit has been rising strongly. The sense of disillusionment now will be all the deeper for the misplaced optimism. Next year will see the peaking of the insurance cycle, and the cynics will again be asking whether, since capital is still being raised at this stage, the 1979 downturn will be marked by yet another bout of fund raising.

Unless things go badly wrong, CU itself should be comfortable for five years, but its issue has left Royal looking seriously exposed. Previously CU's solvency margin

so low and competition from alternative financial institutions like the building societies is luring away depositors in droves.

While the other clearers are keeping quiet about their future plans for their branch networks, it is inconceivable that they are not also looking closely at the structure. The stumbling block is, of course, is that the banks are now much more highly unionized groups and it is equally inconceivable that the unions would allow the banks a smooth ride on rationalization of branches.

Also implicit in the clearers' attitude to any attempt by the Bank of England to move into commercial banking is, apart from the philosophical objections, concerning this is yet another sign of mounting competitive pressures in the whole banking arena. Already there is some political suasion for government action to use non-commercial financial institutions like Giro while the Labour Party plans for a state bank is another step along this road.

Buying in America

Glaxo's turn

Although much smaller, Glaxo's intended \$15m acquisition of Meyer Laboratories of Florida looks uncannily like a replay of Beecham's £48m purchase of the Calgon consumer products business earlier in the year. As with the Beecham acquisition, the Glaxo deal was not what the market had expected and failed to bring with it the hoped-for increase in dividend.

Beecham later used the Calgon acquisition indirectly to gain Treasury agreement for a 200 per cent dividend increase to assist in the issue of a £17m dollar-convertible bond. Perhaps Glaxo will play the same card. It will not complete until next year by which time it may wish to increase its investment further by building a new plant or sub-license, which would provide a useful excuse for financing on other than the run-of-the-mill overseas borrowings, providing the excuse for a dividend increase.

But it all seems a complicated business to go through if Glaxo really wanted to raise dividends and looks more like a backstop should limitations not be lifted, as everyone expects they will be, in under a year.

Claro has achieved the presence in the United States, which it wanted, without picking up any proprietary drugs, which it has stored clear of in the past, at 15 times earnings. Its intentions have been known for some time, and it is hardly coincidence that Bayer, Nestlé, Beecham and Boots should all find the United States pharmaceutical market, peculiarly attractive at the same time.

The market's disappointment, however, was shown by a further 8p drop in the shares to 595p, where the yield is still only 2.6 per cent.

● BP seems to be paying quite a high price for a 50 per cent stake in the Clarence coal deposit in New South Wales. It is putting up \$435m of the \$435m needed to develop the mine and Oakbridge's subsidiary, Coalco, will get the first \$10m of net revenue for six years from the time the venture first produces \$1m net.

But if BP is in a hurry to reach its target of producing 20 million tonnes of coal a year worldwide (with other developments in Australia, Canada and South Africa under way), Clarence brings it half way to target; it also recognizes the political realities of the present international energy situation.

Multinationals are out of favour in Australia and coal is a touchy subject (the Concise Rintinto of Australia joint bid for Coal and Allied Industries—currently frozen—did not improve the atmosphere) and thus BP has to be seen to be playing fair.

The deal is subject to the approval of the Federal and state governments. New South Wales favours a minimum 51 per cent local ownership of natural resources and is due to produce new guidelines shortly, but Oakbridge and BP hope that the plans will pass muster.

Clarence will bring to £170m the amount BP has invested in coal in three continents over the past few years. Like other oil majors it has been diversifying its base in the post energy crisis era, even if it was initially slower off the mark than most. Last year it set up a minerals department and has joined a deep sea mining consortium.

The Scotland Bill started its second reading in Parliament yesterday. Bryan Lovell here examines the nationalists' claim to the country's energy resources

When independence runs out of energy . . .

The Scottish National Party is claiming in its latest literature that Scotland has "enough coal for 1,000 years" and "enough oil to provide £1,800m to a Scottish Treasury for 50 years" so why should we tolerate continuing social deprivation within Scotland?

No one doubts the urgency of the social and industrial problems facing Scotland, but it is unhelpful to link these in the public mind with a selective and distorted view of the natural resources simply because one believes that one's own country has a temporary surplus of a desirable resource such as oil.

This is not only a selfish action in a world where most people are still far worse off than the people of Scotland. It is also a dangerously shortsighted view that prejudices the best hope of long-term prosperity for the people of Scotland itself. In short, the nationalists' basic assumption is flawed.

Take first the case of coal. Scotland produces about 10 per cent of the United Kingdom's annual total production of about 100 million tons, but it is responsible for a disproportionately large part of the National Coal Board's losses and possesses only a few per cent of the NCB's class 1 reserves.

In an independent Scotland many pits could only operate with large subsidies, or import controls, to protect them against cheaper coal from, say, Yorkshire or possibly later, Belvoir and Oxfordshire.

Writing off reserves by pit

closures could be a dangerous practice in the long-term, when coal is expected to offset to some extent the decline in oil production. So at least part of the oil revenues will have to be set aside with this in mind.

What of the oil revenues? First, to talk of revenue from the North Sea fields over "60 years" is a foolish and misleading political trick. The range of estimates of North Sea reserves of oil and natural gas is wide, and there has been an animated public debate between Professor Peter Odell of Erasmus University, Rotterdam, who is a consultant to the British Department of Energy (higher estimates), and Professor Arthur Whitman, of Aberdeen University (lower estimates).

Most estimates support Professor Whitman rather than Professor Odell; it seems likely that there may be between 20,000 million to 30,000 million barrels (roughly 3,000 to 4,000 million tons) of oil that can be extracted economically from rocks beneath the United Kingdom's sector of the northern North Sea.

Note that phrase "United Kingdom sector". There is no agreement in existence or remotely in prospect that says the North Sea could be divided into Scottish and English sectors. The division on an east-west line from Berwick is for three specific matters only: the application of civil and criminal law, of the 1949 Wireless Telegraphy Act, and of the

1950 Radioactive Substances Act and for nothing else. So, if Scotland becomes independent, how is the oil and gas in the United Kingdom sector to be divided up?

Oil exploration and production in the United Kingdom sector are the business of international companies and international companies, negotiating with a unified British state. It is this international dimension that is crucial.

In terms of present United Kingdom oil consumption of about 100 million tons a year, 4,000 million tons of North Sea oil looks like a healthy amount; in terms of a Scottish consumption it is a very healthy amount. But in terms of the world's annual consumption of about 3,000 million tons it is less impressive.

It is vital to look at North Sea oil in perspective. Here are reserves that look very large in relation to Scotland's own consumption, yet form perhaps only 2 to 3 per cent of world reserves. The international oil companies take a world view, and their view has to be respected. They are the people who have the expertise and access to capital needed to exploit North Sea oil, and they will strive to produce oil from the North Sea in a fashion that suits them.

Taking a long and ideal view, North Sea oil is something to be jealously conserved as a vital feedstock for the chemical industry, and for essential uses in internal combustion engines;

it is certainly not a resource to be squandered on widespread use of private cars and the generation of electricity. In so far as the nationalists wish to conserve oil with this in mind, the policy is admirable.

But surely it is unrealistic to pretend that the present trend towards the rapid build-up in production for international markets from the North Sea fields could be reversed to such an extent that an independent Scotland would have vast oil revenues well into the middle of next century.

There may of course, be discoveries of major new fields on the continental shelf to the north and west of Scotland, or in deeper water in the Rockall area, but one cannot plan for independence on the strength of such a host of geological, political, legal and financial uncertainties.

What then should be the policy? It must first of all recognize the short of important new discoveries, a replacement for oil both as a source of revenue and as a source of energy will have to be found before the end of the century. To a large extent "energy" and "revenue" are synonymous; it is after all energy that underpins virtually all of man's activities including the most fundamental such as modern agriculture.

So the first call on the oil revenues, as was repeatedly stressed in the recent series of articles in *The Scotsman* ("The oil option"), is to find and

develop substitutes for oil as a source of energy.

Coal is just one possibility. Others include nuclear power, solar power, wind power, water power and tidal power. Allied with all of those are schemes for conserving energy in home and industry alike, and for introducing alternative technologies that are less greedy in their demands for energy.

Debate, research and development in these fields is international in scope. Many of the alternatives are capital-intensive; nearly all require a high level of technical expertise at least at the stage of planning and development. At the moment Britain, within Europe and beyond, is heavily involved in research into these possibilities. Scientists working in Scottish laboratories are involved in some of these cooperative programmes; one example is research into wave energy at the University of Edinburgh.

All the trends are towards a breakdown of national barriers in the search for answers to these vital problems, rather than a retreat into nationalism. For nationalism in this increasingly energy-hungry part of the twentieth century does not mean freedom, but the opposite. For Scotland to choose "independence" on the strength of a present surplus of oil without preparing for the future would be folly.

(The author is lecturer in geology at the University of Edinburgh.)

Caroline Atkinson

Rising yen still leaves Japan unbalanced

By any standards, the Japanese now have a "fundamental disequilibrium" in their balance of payments.

The current account, first forecast by the government to be in deficit of \$700m (£385m) this financial year, recently revised to a surplus of \$6,500m, is now commonly expected by outsiders (who have been extremely sceptical of the official forecasts throughout) to reach \$14,000m. In the first six months of the year alone it totalled \$5,585m.

Although capital movements have been liberalized, and interest rates cut, with a consequent step up in both long and short-term yen outflows, this has been more than enough to counteract the current surplus.

There is a gulf between the less efficient more slowly growing domestic sector of the economy, which is virtually closed to foreign competition, and the dynamic export sector.

It is preserved through the dominance and power of the big industrial and agricultural interests, which enjoy captive home markets and are extremely good at penetrating the more open market of the West.

As a result of this tight control exerted on the value of the yen, until this year, has kept it typically undervalued in excess of 20 per cent.

However, while Japanese businessmen are already beginning to worry seriously about the effect of this appreciation on their exports, Japan's western trading partners are calling for still more action to cut the surplus.

Mr Takeo Fukuda, the Prime Minister, is now arguing for considering measures to boost imports directly. Those which have been announced so far have done little to placate the manufacturers in America and Europe who are most angry about the Japanese surplus (they are in the direct line of Japan's export drive).

However, at an emergency

Cabinet meeting over last weekend the Government is thought to have agreed to tariff cuts and increases in import quotas on a wide range of goods.

There are already many direct restrictions on exports under the proliferating "orderly market arrangements" which Japanese exporters often prefer to a dearer yen or open, unilaterally imposed, protection.

The success of this mixture of traditional economic and ad hoc measures to balance the balance of payments depends crucially on the adaptability of the Japanese economy.

The present unwillingness or inability to import foreign manufactured goods, to a lesser extent—foodstuffs, springs from two essentials of Japan's economic structure.

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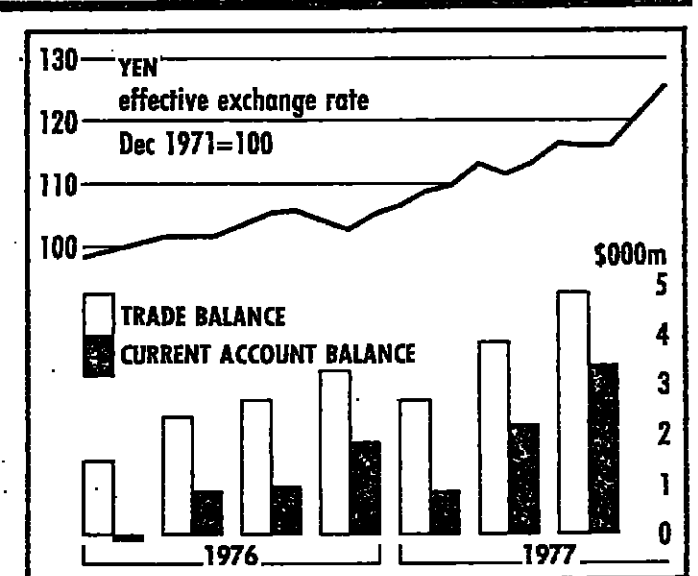
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tries in deficit with Japan to insist on reaching balance, given Japan's need to buy raw materials from other countries.

However, the Japanese can now afford to buy more from everybody, and it is foolish for them to insist on sailing away the earnings rather than using them to achieve a better standard of living.

It is unfortunately conceivable that the main effect of a dearer yen will be to slow down growth and increase unemployment as first profits and then sales of exporting industries are squeezed.

The strangling of Japanese big business on the home market and the virtual impossibility for foreign manufacturers of getting through the inefficient distribution sector to the Japanese consumer market is extremely doubtful that Japan will significantly increase imports from the industrialized West.

Balanced payments at a lower level of activity will help international financial stability but will not provide more jobs or faster growth in the world.

The Government is additionally hamstrung in its attempts to boost domestic demand by the strict limits on its fiscal deficit—so that extra spending has to be financed by "deficit" bonds which must be approved in Parliament—and by the caution of Japanese consumers.

The savings ratio (the proportion of take home pay which is saved rather than spent) has risen from an already high 19 per cent average in the 1960s and early 1970s to around 25 per cent now. This limits the effect of any increases in income on spending and output.

One way to cut the balance of payments surplus and relieve further pressure on the yen, while not liberalizing the domestic market, is to encourage capital outflows. The sharp cut in discount rate this year, and a growing move to internationalize the yen, with yen-denominated bond issues, go some way in this direction.

Long-term capital outflows in August and September totalled nearly \$1,000m. Spending abroad in direct investment by Japanese companies is also an alternative way of using up the foreign exchange earned through exports.

These measures are unlikely to be enough to close the payments gap. Japan is already looking over its shoulder at the fast growing manufacturing capacity of the South Koreans, and other less developed economies.

This year's rapid rise in the yen has brought much nearer the need for Japan to adjust from a low-wage, labour-intensive economy to a high-wage consumer society. It is to be hoped that this will eventually include greater freedom for consumers to buy foreign goods.

Exports growth

Nevertheless, Japan has been forced to recognize this year that it cannot continue to grow on the back of exports, helped by an undervalued yen, while insulating the home market from imports. The yen is still being pushed up against the dollar—it closed at 245 yen last night—although most people agree that further rises will not do much to even out the balance of payments.

The first effect of a currency appreciation is to reduce the current surplus: less of the domestic currency is needed to buy the same amount of imports and more foreign currency is earned from the sale of the same amount of exports, so the balance of payments improves.

This is the inverse of the "J" curve, better known to British traders, which comes with a devaluation.

The Japanese are now beginning to explain away the continued growth in their surplus on these grounds, and to argue that their western critics should be patient and give the appreciation time to work.

There is some evidence for this. While exports shot up by more than 18 per cent in dollar terms between the summer of 1976 and 1977, their yen value rose by only 84 per cent and their volume by 7.2 per cent. This looks less reasonable, however, when compared with a 14 per cent fall in import volumes during the year.

It is obviously unreasonable (and economically makes no sense) for the western coun-

Arbuthnot Latham

INTERIM REPORT

The unaudited profits for the Group for the half year ended 30th September 1977 show an increase, and an interim dividend of 3.85p per ordinary share (1976 3.5p) has been declared and will be paid on 30th December 1977 to shareholders on the register at close of business on 5th December 1977.

A. R. C. Arbuthnot

Chairman
Arbuthnot Latham Holdings Limited
37 Queen Street London EC4R 1BY

14th November 1977

Business Diary: The CBI goes 'Consensual'

Mr Davies, Business Diary's first in Brighton for the annual conference of the CBI. Here is his report.

The conference got off to a sky start on Sunday afternoon—the day before public business began—when the president, Lord Watkinson, turned up here to find that he couldn't get into his suite at the Metropole Hotel.

In theory, he and other CBI brass were supposed to arrive at the hotel just as other big party, exhibitors and buyers attending an antique fair, were about to leave.

In practice, however, the dollers, some of them extremely convivial souls, were sleeping off a Saturday night's party and in a room were still holding a party by lunchtime on Sunday.

Lord Watkinson, former biographer and chairman of Cadbury-Schweppes, was understandably not amused. In the afternoon's pre-conference meeting was already looking a little dicey as delegates began agglutinating with British Rail error stories of two and three or crawls from Victoria to Brighton railway stations.

The *Travel in your pyjamas* is the title of one BR brochure exhibited in the conference centre here.

In the event, however, all was well and by the time Lord Watkinson appeared in public on Monday afternoon he was even talking about the conference's "looking like Lenin's day".

from CBI delegates for breakfast in their rooms. The president had his hour and a quarter late.

The mayor of Brighton, Councillor Mrs Hilary Somerville, in opening the conference said that as a traditionalist she preferred to be addressed as Mr Mayor. This, she explained, was mystified foreigners that at one overseas reception the Somervilles were introduced as "Mr Mayor" and his charming husband.

Anybody at Brighton who may have covered the TUC and political party conferences earlier this year, has been asked: "What do you think of it so far?"

Every senior official from the president and the director general downwards to whom I have spoken has asked the question, and it is clear that it is prompted by anxiety rather than a desire to make small talk.

The leadership desperately wants to achieve two possibly incompatible things with this conference. One is to appear to the public as grave, wise and moderate (I suppose the word "consensus" being so much on everybody's lips here that Business Diary could be forgiven for mistaking a new grab all adjective "consensual" for backwoodsmen).

The other is to give the CBI's backwoodsmen, led by Tom Lyon, chairman of Clambrum, and of the confederation's small firms committee, to let off steam without making the confederation seem excited and naive and extreme.

Asked by one senior official what I thought of the confer-

ence so far, I said it all depended whether a delegate got on his feet and demanded that the CBI press for the death penalty for strikers. He looked thoughtful and replied: "Mum, well we have got some like that."

Lyon and his supporters have been effectively outmanoeuvred by the decision not to call for a debate on any of the 80 or so individual motions.

One of these from the smaller firms' council, calls on the CBI to pull out of the "numerous official organizations to which industry and commerce are asked to be a party."

But enlarging the CBI's right to have its say in the big world is what, so far as Lord Watkinson and the director-general John Methven, are concerned the conference is all about.

Every conference has to have its star these days, it seems, and there can be little doubt that yesterday's was Alf Gooding.

Whether he is exactly the sort of star the platform would have chosen is another matter. Gooding, a Caspary builder, described with more heat than light how he couldn't make ends meet on an annual salary of £30,000—a declaration that probably won't fewer hearts than within the conference centre.

Gooding, who is 45, said that at the tax rates he paid (83 per cent maximum on his salary, 98 per cent on dividends) he had to make £15 to be able to buy a pint and £250 for a haird for Mrs Gooding.

Lastly, stepping back from the lectern in a classic piece of Welsh pulp-craft, he pointed



Photograph by John Manning
Alf Gooding and the £10,000 suit in Brighton yesterday.

to the clothes he was wearing and said that they had cost him "ten thousand pounds".

One thing that is not likely to happen here is the long rumoured change of name from the Confederation of British Industry to that of the Confederation of British Business.

There are, it is true, enough non-industrial members from the chain store and insurance businesses to warrant such a move. Lord Watkinson told me, however, that although such a change was on the cards, it would not be made this week, and probably not for some time after that.

The main stumbling block seems to be relations with Tom Boardman's Association of

British Chambers of Commerce. Many ABCC member chambers are affiliated to the CBI—the Westminster Chamber of Commerce, for example, has a number of members on this week—but the association itself remains outside, and frowns upon any renaming of the CBI which might be seen as stealing the association's clothes.

Lord Watkinson told me that "desultory" talks had been going on between the two organizations for some time, but added that he didn't see any quick results.

■ Unexpected face in Brighton this week is that of Reg Prentice, sometime Labour MP for the present at least—Conservative MP for Newham NE.

Prentice showed up at neither the Labour nor the Tory Party conferences this year, and is in Brighton not as a member of the Tory whip's contingent, but as a delegate from a corporate member.

This is STC, Standard Telephone and Cables as was, for whom Prentice has been working as a consultant on "social policy" since last June. STC, part of the national conglomerate ITT, has been shedding workers in this country partly as a response to the world depression and partly because of cutbacks in Post Office contracts.

Prentice has blossomed out as a political commentator for the right-wing fortnightly *Time & Tide*, having written in the present issue about the plight of the small firm, he will be assessing the CBI conference in the next edition.

More from Brighton tomorrow.

FINANCIAL NEWS AND MARKET REPORTS

Concentric's growth plan spoiled by motor industry strife: trading this year good but rough

By Alison Mitchell

The industrial troubles of the strike torn motor industry worry engineering group and components manufacturer Concentric.

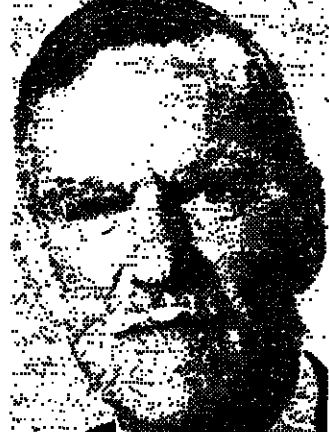
Disputes at British Leyland, Massey Ferguson, Ford and Lucas all took their toll and left the group short of the forecast £2.5m for the year to October 1.

However, on turnover up almost 33 per cent from £24.3m to £31.5m the group managed an 11 per cent increase in pre-tax profits to £2.45m. So pre-tax margins tightened to less than 8 per cent from an artificially-high 9 per cent.

Despite the flatness of the British economy all subsidiaries managed to increase their contribution, according to managing director Mr John Perks.

Recently acquired Evered Controls, which broke even in the first half year, made a profit of £75,000 for the year as a whole, in line with board expectations, and this company should assist growth over the next few years.

Direct exports rose by around



Mr Denis Dodd, chairman.

£1m to £3.5m but taking in products sent overseas through export houses and agents they were more than £4m.

The bulk of Concentric's overseas sales are in EEC and European markets but the Midlands conglomerate is now concentrating on expanding its foot-

hold in South America. The ratio of exports to United Kingdom sales is unlikely to change much in the future although the group will continue to develop overseas markets.

Capital spending last year amounted to just under £1m. A similar amount is to be set aside this year to replace and extend plant. Mr Perks says that the group is to review its existing assets with a view to spending around £2m and bring the factories up to the level of technology needed for the 1980s.

The going since October 1 has been "good but rough" and Mr Perks warns shareholders that Concentric is going to have to run hard to stand still. Though making no specific forecast he predicts that the group should finish the year with profits at least as good as those of the past 12 months.

But strikes and industrial stoppages are again likely to influence the outcome. The disputes at BOC and in the electricity industry have had some effect while the threat of a miners' strike puts a cloud on the horizon.

Stock markets

Engineers join firemen in dousing shares

There was no repeat of last week's performance at the start of the new account as equities fell back on industrial worries and trade figures which were rather below best hopes.

Initially weak on the implications of the firemen's strike, prices made a partial recovery in mid-session in front of the trade news. But when this failed to please drifted off again and the FT Index, 4.2 lower at 3 pm, closed a further half a point lower at 496.7, a net loss of 4.7.

Dealers said the prospect of a guideline breaking pay claim from the engineers and further evidence of stagnant industrial production did nothing to lift the general sentiment though

the insurance sector by surprise and cast a shadow over the sector. The shares themselves closed 14p lower at 140p with Royal, due to report today, 30p off at 395p. Others to come under pressure were Sun Alliance, down 33p to 575p, General Accident 12p to 240p, Peel 8p to 255p and Guardian Royal Exchange 12p to 250p.

In electricals comment on figures due soon clipped 7p to 258p from GEC. But news of an approach lifted Colson Brothers 7p to 45p while comment lifted Electromechanics, another speculative counter, 25p to 340p. Elsewhere in the sector consumer considerations were good for rises of 4p to 142p for Henry Wigfall and of

3p to 154p for Comet Radio.

In oils BP reacted from its recent gains which have stemmed from a strong United States demand. The shares dropped 4p to 910p but Shell and Berrys Wiggins still drew strength from its rig deal firming another 4p to 43p in spite of a two-way trade.

News of a price rise lifted H. P. Bulmer 2p to 137p but the sale of certain interests to the Imperial Group lowered Associated Fisheries a penny to 25p. Mowlem gave up some of its recent gains, losing 6p to 130p, while Trafalgar Carpets slumped 10p to 35p waiting for further takeover news. Still reflecting last week's

lower profits slump and dividend setback Staffex was the most active counter of the session losing no less than 7p for a close of 12p.

But the speculative Flight Refuelling sprang to life again closing at 115p while favourable comment was good for gains in Thos Jourdan 8p to 40p, Intersek 5p to 82p and York Trailer 2p to 71p. For the reverse reason English China Clays slipped 3p to 88p.

News of 17 cutbacks clipped 3p to 11p from Babcock & Wilcox while GKN also came under pressure closing 12p down to 276p. In front of figures George Bassett rose 6p to 147p but elsewhere in food Wheatstaple dipped 2p to 218p,

also ahead of a statement. The clearing banks spent the day in retreat with losses of 3p from Barclays at 340p and Lloyds and National Westminster both at 280p. In properties recovery hopes and asset values continued to spark life into Imry which featured in an otherwise dull sector with a gain which stretched to 29p to 307p at one stage.

In spite of a bullish broker's comment it was reported that 400,000 British Home Stores shares went through the market at 215.25p. The seller was said to be an institution lightening its portfolio and the shares closed 3p lower at 222p.

Doubled profits lifted David Dixon 4p to 60p while another to benefit from a statement was Yarrow which ended 5p to the good at 246p. Concentric firmed a penny to 42p, but Woolworth held steady at 62p in front of figures due later this week.

Lethargic conditions persisted after hours with both leading equities and gilts continuing to show little response. Equity turnover on November 11 was £112.35m. (19.56p bargains). Active stock yesterday, according to the Exchange Telegraph, were Staffex, ICI, BAT, DfD, Commercial Union, Shell, Reed International, Intersek, GKN, De La Rue, BP ordinary, Unilever, Vickers, Berrys, Wiggins, Midland, Lloyds, Electromechanics, and Royal Insurance.

Latest results

Company	Sales	Profits	Earnings	Div	Pay	Year's
£m	£m	£m	per share	pence	date	total
Int. & Fin. (1)	—	0.2(0.22)	3.1(1.8)	2(1.18)	16/12	2.1(1.5)
Rishogipale Plt (1)	—	4.4(3.2)	11.2(8.1)	2(1.5)	9/1	(4.9)
Carlton Inds (1)	44.2(36.2)	1.6(1.1)	1.6(1.1)	1.1(0.95)	9/1	1.6(1.45)
Clydesdale Ind (F)	—	0.5(0.42)	—	—	—	(1.4)
Comben Gp (1)	10.7(8.2)	0.6(0.4)	12.4(7.5)	2.56(2.52)	17/11	7.6(6.8)
Concentric (F)	31.5(21.2)	2.4(2.2)	11.7(8.18)	1.5(0.83)	9/1	2.3(2.1)
J Dawson (1)	1.9(1.4)	0.4(0.29)	—	1.7(1.5)	3/2	(2.3)
D Dine (1)	1.0(0.97)	0.1(0.07)	—	—	—	(2.3)
Eng & O'Shea (1)	2.3(1.7)	0.1(0.02)	1.38(0.25)	0.33(NH)	—	(NH)
Imp Platinum (1)	—	—	—	25(20)	9/1	(70)
Invergordon (1)	6.9(4.5)	1.2(0.7)	—	0.6(0.59)	13/1	(1.5)
Frop (1)	—	—	—	0.8(0.73)	—	(1.5)
Kodschid Ind (1)	—	—	—	1.5(1.7)	23/12	(11.0)
Scott Ontario (1)	—	0.5(0.42)	2.1(1.78)	1.23(1.0)	12/12	4.0(3.5)
Secomb M&H (1)	—	—	—	5.0(4.7)	—	—
Yarrow (F)	6.6(5.1)	1.8(1.3)	37.5(43.4)	3.1(2.7)	—	4.6(4.1)

Dividends in this table are shown net of tax on pence per share. Elsewhere in Business News dividends are shown on a gross basis. To establish gross multiply the net dividend by 1.515. Profits are shown pre-tax and earnings are net. A forecast. 6 Cents.

Commercial Union Assurance Company Limited

The Board announces estimated and unaudited profits for the 9 months to 30th September 1977 of £42.3m (1976 £16.7m) after providing for taxation.

	9 months to 30th Sept. 1977 (£m)	9 months to 30th Sept. 1976 (£m)	Year 1976 (£m)
PREMIUM INCOME	875.5	894.9	1,148.9
Investment income	95.8	91.1	123.9
Life profits	9.8	5.5	7.9
Underwriting result (table below)	(21.6)	(49.8)	(59.8)
Loan interest	(17.3)	(18.8)	(24.7)
PROFIT BEFORE TAX	66.7	38.0	47.3
Taxation and minorities	(24.4)	(11.3)	(17.2)
PROFIT ATTRIBUTABLE TO SHAREHOLDERS	42.3	16.7	30.1
EARNINGS PER SHARE	12.47p	5.33p	9.64p
SHAREHOLDERS' FUNDS	£444m	£317m	£359m
UNDERWRITING RESULT			
United Kingdom	(4.8)	(2.7)	(6.8)
United States	(4.8)	(25.5)	(26.8)
Australia	1.4	(4.7)	(4.7)
Canada	2	9	3
Western Europe	(15.7)	(11.2)	(17.4)
Remainder	(1.9)	(5.6)	(4.4)
	(21.6)	(49.8)	(59.8)

The results of the Company's overseas operations have, as usual, been converted at rates of exchange at the close of the periods reported above. The effect of the rise in the value of sterling between 30th September 1977 and 7th November 1977 is estimated to underwrite Profit Attributable to Shareholders of £45.3m for the 9 months, by approximately £0.8m.

World-wide premium income shows a reduction of 2%. However, after allowing for changes in rates of exchange and the effect of the sale of the Australian and German companies during 1977, the growth in our premium income was approximately 7%.

In the United Kingdom the underwriting result is after taking credit for a further £1.1m, making £3.3m for the year to date, arising from the change made this year in the method of calculating unearned premium provisions. There has been some improvement in underwriting results during the 3rd Quarter, particularly in the Motor and Fire classes.

In the United States the underwriting experience continues to improve in all major classes and an underwriting profit was made in the 3rd Quarter. The statutory operating ratio for the 9 months to 30th September 1977 was 101.2%, compared with 106.9% for the same period last year and 104.3% for the 6 months to 30 June 1977. Underwriting results in Australia continue to be profitable, but the market conditions are becoming increasingly difficult. The Canadian underwriting results have been largely due to the estimated effect of current regulations of the Anti-Inflation Board, are profitable, due mainly to improve experience in the Motor and Fire classes. In Western Europe the poor results are largely due to the estimated losses in the Netherlands arising from inadequate rates for Motor business and this unsatisfactory position, which is common to insurers in that country, is unlikely to change in the immediate future.

The increase in investment income reflects a growth in funds available for investment, and from 1st April includes earnings of approximately £1.8m before tax in respect of Estates House Investment Trust Limited. Income from the Australian and German companies sold earlier this year has been excluded. For the same period of 1976 this amounted to £2.2m.

The Company has reviewed its deferred taxation accounting policies in the light of the proposed statement of standard accounting practice (ED19) issued by the Accounting Standards Committee. In concurrence with the Company's auditors, it has been decided that the adoption of the principles contained in ED19 gives a more realistic view of the Company's financial position, and it also brings our practice more into line with the insurance industry. The accounts for the year 1977 will therefore be prepared on this basis. The approximate effects of this change on the 9 months figures shown above would be to increase the Profit Attributable to Shareholders from £42.3m to approximately £47m and the Shareholders' Funds from £444m to approximately £473m. It is emphasized that the tax charge for the 9 months to 30th September 1977 on the new basis cannot necessarily be taken as a reliable guide for the year as a whole, or for subsequent accounting periods. Similarly, the addition to Shareholders' Funds shown above as at 30th September 1977, attributable to the change in the basis of deferred taxation will differ at the year end depending upon movements in the value of investments and other circumstances prevailing at the time.

As announced on 14th November 1977, the Company proposes to raise approximately £73.5m, after expenses, by the issue of 28,719,834 new Ordinary Shares of 25p each by way of rights. The new Shares are being offered to Ordinary Shareholders at a price of 130p per share on the basis of one new Ordinary Share for every six Ordinary Shares of 25p each held on the register at the close of business on 8th November 1977.

On the assumption that there are no changes in the relevant rates of taxation or in government restrictions on dividends, the Board intends, in the absence of unforeseen circumstances, to recommend, in respect of the year ending 31st December 1977, a final dividend of 5.81p per Ordinary Share, to be paid on the Ordinary Share capital as increased by the rights issue. The effect of this is set out below:

	Net dividend per share	Approximate dividend including imputed credit per share
1976		
Total rate of dividend (including additional amount following change in basic rate of income tax)	6.912	10.531
1977		
Interim	2.564	3.885
Proposed final	5.081	7.698
Proposed total rate of dividend	7.645	11.583

The proposed total rate of dividend provides a gross yield of 8.91 per cent at the issue price of the new Ordinary Shares and represents an increase of 10 per cent on the total rate of dividend (including the imputed tax credit) payable in respect of the year ended 31st December 1976.

14th November 1977

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Recovery at Yarrow and dividend up

By Victor Felstead

Now short of its shipbuilding side, nationalized on July 1, Glasgow-based Yarrow reports a turnaround to profits at the trading level and a bigger dividend.

The market was pleased with the results and the shares finished 6p up at 246p. On a turnover of 31.9 per cent ahead at 56.81p, Yarrow made trading profits of £369,000, against losses of £547,000 last time, in the year to June 30.

Both investment income and the profit on sales of investments were very strong and the group took a dividend from Yarrow (Shipbuilders) of £750,000, compared with £1.35m. This makes a pre-tax profit of £1.8m against a loss of £1.3m last year. The tax charge was £10,000, against a credit of £385,000 for the previous year.

Earnings per share dipped slightly, from 43.4p to 37.5p, but the total gross dividend still rises from 6.35p to 6.98p, the maximum.

Yarrow (Shipbuilders) and Yarrow (Training) were nationalized on July 1. Both were fully owned subsidiaries of the parent, but the board has decided it would be misleading to consolidate them in the group accounts. All comparative figures have been restated as appropriate.

The audited accounts of Yarrow (Shipbuilders) will be reproduced in full as a note on the group accounts, with a summary of the compensation basis provided by Sir Eric Yarrow, chairman.

He tells shareholders that he does not think he is overstating the case by saying that in a normal "willing buyer, willing seller" transaction, which is not the compensation basis provided in the nationalization Act, more than £20m would be a reasonable price to expect for a company with outstanding results, profits, full order book, worth over £200m, an impressive future cash flow and favourable prospects.

Japanese securities set record

Three major securities companies in Japan set a record for net profits for the year ended September 30 boosted by strong increases in commissions from securities sales as stock market activity was high.

Nomura Securities Company, the largest in Japan, said that net profit rose by 43.1 per cent to a record 35,100m yen (about £78m) from 24,500m yen a year earlier. Turnover was up 16.3 per cent to a record 185,600m yen.

Nikko Securities Company said that its net profit for the same period rose 41 per cent to a record 24,200m yen. Sales totalled a record 125,500m yen, up 18 per cent. Yamachi Securities Company said its net profit in the year jumped by 110.6 per cent to a record 12,400m yen from 5,900m yen. Revenues rose by 25.6 per cent to record 95,000m yen from 73,300m yen.

Générale Occidentale, the French merchant company of Sir James Goldsmith has shown portfolio revenues and other income of 20.5m francs (about £236m) in first quarter of the year ending June 30.

Deutsche Shell drop Third quarter earnings of Deutsche Shell fell to DM20.35 per ton of oil below those of the similar period last year, indicating a probable overall loss for 1977, the group says. No total figures for third quarter earnings were given. Losses in the third quarter were DM18.53 per ton of oil. In the first three quarters, losses amounted to DM18.23 per ton.

First payment in years from Eng & Overseas

By Michael Clark

English & Overseas Investments, in publishing, fine art and real estate, has completed its first dividend in four years.

In the six months to September 30, English & Overseas, the former John Bloom company, turned over sales of £147,000 compared with £25,000. Turnover rose from £17m to £23m and earnings a share were 1.36p against 0.25p. The directors have therefore recommended an interim dividend of 0.53p gross.

The group now seems poised for strong organic growth. Both the publishing and dry bulking interests are in the midst of expansion programmes at home and abroad and the forecasts made by Mr Colin Jeffries, chairman, are increasingly being realized. There is every indication that the recovery in profitability will be maintained.

Last year E & O returned to

the black with pre-tax profits of £184,000 against a loss of £155,000.

In spite of tough trading the business of the group has continued to expand during the first six months.

The two main trading companies, Athena International and Metalex, have continued to prosper and show every indication of maintaining their upward trend.

Athena International, Britain's largest fine art publisher, has increased its turnover by 35 per cent on the same period last year, recording total sales of £1.3m including its European subsidiaries. The seasonal aspect of the publishing industry is now showing strongly and the second half figures should show a significant improvement.

The group's other trading subsidiary Metalex is the largest maker of dry bulking equipment in the country and has consolidated the dramatic improvement shown last year.

Scottish & Continental

The Murray Johnstone managed Scottish and Continental Investment Company had a mixed year to August 31. On the one hand it doubled the dividend; on the other it saw shareholder share drop from 69.3p to 67.8p.

The trust invests largely in Europe and North America and during the year under review the best plan was to have had only Japanese stocks, as the market indices in Japan rose 15 per cent.

Germany managed a 4.2 per cent gain but down went Holland (by nearly 6 per cent), the United States, by 6 per cent, and France by as much as 15 per cent. The fall in the investment currency premium of

12 per cent was no help either. During the year the group whittled down the number of companies wherein it invests from 77 to 61, disposed of small stakes in Switzerland, Denmark, Spain and hoisted the percentage holding in the United States, from 13.42 per cent to 21.19 per cent.

Mr J. A. Lumsden, chairman, and his colleagues expect inflation to slow down more, and the world economy to escape recession. They plan to raise the stake in the United States, deemed to be "particularly attractive," reduce the portfolio in Europe, and quite possibly make a stake (modest) in the United Kingdom in the trust does not now have.

Invergordon Dist tops up results at Carlton Ind and more to come

By Our Financial Staff

Carlton Industries, an offshoot of London Merchant Securities, has turned in pre-tax profits of £4.4m for the six months to September 30 last against £3.2m. Turnover rose by just over a fifth from £36.2m to £44.2m.

All three major divisions were strong. The production unit, the largest distillery in Invergordon, is sold for blending purposes and the increase in stocks being laid down have produced a return of around 20 per cent at the Carlton subsidiary.

Bottled whisky sales in the United Kingdom have not been too buoyant, but export sales are increasing by around 10 per cent a year.

However, Invergordon's company secretary Mr K. Fiddell fears that there may be a hiccup

in supply in the next year to 18 months. Cash flow problems among the blenders, resulting in a past decrease in stocks being laid down, could mean a temporary shortage.

Carlton's other two main divisions, housebuilding and lead acid batteries, also raised their profits.

The developer and house builder Comben Group showed a slight rise from £600,000 to £641,000. But signs of an upturn in the market should see the company finishing the year with profits of £1.26m. The redemption of some of the company's loan stock will reduce borrowings by £1.8m.

The lead acid batteries side, which includes Oldham & Son and Tungstone Batteries, hosted pre-tax profits from £2.25 to £3.15m.

Mr Jessel's failure at M James

Coventry-based Maurice James Industries, now making a 25p-a-share cash offer for the Dohland, has completed the takeover of Caspar Jack. This is a clothing import business privately owned by Mr Ian Gravenor, a joint managing director of Dohland.

Mr Gravenor has supported the James bid for Dohland, together with all the Dohland directors, except for Mr Oliver Jessel—who yesterday failed in his attempt to obtain a High Court injunction to halt the sale of Caspar to James.

James' offer for Dohland is open until November 25. To date, it has attracted the support of 44.5 per cent of the Dohland shareholders.

In the High Court, Mr Justice Browne-Wilkinson said he would have granted a temporary injunction to stop the takeover, but for Mr Jessel's unwillingness to give a cross-undertaking in damages.

The undertaking sought would have covered not only Maurice James, but also Caspar Jack and its controlling shareholder, Mr Gravenor.

Yesterday's application arose out of the boardroom disagreement at Dohland, which is a men'swear group. Since early August, said Mr Heslop, Dohland had been trying to acquire Caspar, which imports men's suits from Poland. Dohland's directors include Mr Jessel, Mr Leonard Maurice James and Mr Gravenor.

Mr Jessel alleged that Mr James was in breach of his fiduciary duty as a Dohland director in going behind the board's back to arrange a deal between his own company and Caspar.

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